



Bundled Series List 2017

The Professor's Forum with Ralph Nash & Tim Sullivan Virtual Class

Last Thursday of the Month, 12:00pm – 1:15 pm (ET)

- [January 26](#): Competition
- [February 23](#): Evaluating Price & Cost Realism
- [March 30](#): Clarifications vs. Discussions
- [April 25*](#): Organizational Conflicts of Interest
- [May 25](#): Commercial Item Contracting
- [June 29](#): Constructive Changes
- [September 28](#): Request for Equitable Adjustments & Claims
- [October 26](#): Pricing Equitable Adjustments

Understanding the Proposal Evaluation Process Virtual Class

First Thursday of the Month, 1:30 PM – 2:45 PM (ET)

- [January 5](#): Technical and Management Evaluations
- [February 2](#): Price Evaluations
- [March 2](#): Past Performance Evaluations
- [April 6](#): Cost Realism Evaluations
- [May 4](#): Key Personnel Evaluations
- [June 1](#): Socioeconomic Evaluations
- [September 7](#): Responsibility Evaluations
- [October 5](#): Source Selection Authority and Award Types

Nash & Gray : Demystifying Intellectual Property/Data Rights in Government Contracts Virtual Class

Second Thursday of the Month, 12:00 PM – 1:30 PM (ET)

- [April 13](#): Basic Principles Governing IP in Government Contracts; Government Use of Technology to Which It Has Acquired No Rights
- [May 4*](#): Emerging Issues in IP/Data Rights – Part 1: New Legislation, the Sec. 813 Advisory Panel, and Beyond
- [June 8](#): Rights in Technical Data and Computer Software



PUBLIC CONTRACTING INSTITUTE

- [July 13](#): Commercial Items Rules; Determining the Requirements for Delivery and Rights in Technical Data and Computer Software
- [September 14](#): IP Rights Issues in Source Selections, and Negotiating Specialized Licenses or Deliveries
- [October 12](#): Emerging Issues in IP/Data Rights – Part 2: The Way Ahead for Data Rights in DoD in the Aftermath of the Sec. 813 Advisory Panel

Financial Forum Webinar

Second Tuesday of the Month, 12:00 PM – 1:00 PM (ET)

- [January 10](#): Subcontract and Vendor Cost Allowability and Related Issues
- [February 14](#): Final Indirect Cost Rate Proposals: Auditor Focus Areas, Trends and Best Practices
- [March 14](#): Selected FAR Cost Principles Part 1: Compensation, Legal, Consulting, Organization, Restructuring and Tangible and Intangible Capital Asset Costs
- [April 11](#): Selected FAR Cost Principles Part 2: IR&D, B&P, Selling, Advertising, Public Relations Costs and Other Business Development Costs
- [May 9](#): Cost Estimating and Truthful Cost or Pricing Data Requirements
- [June 13](#): Cost Reasonableness and Travel and Relocation Cost Allowability
- [September 12](#): Managing Internal Investigations into Accounting Matters: Mandatory Disclosures
- [October 10](#): CAS Overview and Best Practices
- [November 14](#): Termination Cost Recovery

Supply Chain Symposium Webinar Series

Third Wednesday of the Month, 2:00 PM – 3:30 PM (ET)

- [January 18](#): 2017 Update – Mandatory FAR Flow-Down Clauses and Best Practices
- [February 15](#): 2017 Update – Advanced Flow-Downs, Mandatory DFARS Clauses and Best Practices
- [March 15](#): New Administration but Same Old Story? Labor Laws, Executive Orders and Regulations Impacting the Supply Chain
- [April 19](#): Prime Contractor Responsibility for Foreign Content: A Primer on the Buy America Act and Trade Agreements Act and Their Application to Subcontracts
- [May 17](#): Size Matters More Than Ever: How Large and Small Prime Contractors and Subcontractors Can Capitalize on Changes to Small Business Regulations
- [June 21](#): Cost Allowability and Pricing Issues Impacting the Supply Chain



PUBLIC CONTRACTING INSTITUTE

Trending Cost & Pricing Issues Webinar Series

Third Thursday of the Month, 1:00 PM – 2:30 PM (ET)

The CAS Series:

- [January 19](#) Part I: CAS Overview: Applicability, Types of Coverage and CAS Administration
- [February 16](#) Part II: The Cost Accounting Standards – Allocation of Cost
- [March 16](#) Part III: The Cost Accounting Standards – Assignment and Measurement of Cost
- [April 20](#) Part IV: The CASB Disclosure Statement

The Cost and Price Analysis Series:

- [May 18](#): Part I: Price Analysis and Fair and Reasonable Pricing
- [June 15](#): Part II: Commercial Item Pricing and Challenges in the Current Environment
- [September 21](#): Part III: Direct and Indirect Costs and a Little Thing Called G&A!
- [October 19](#): Part IV: Profit – Yes, contractors are allowed to have some!?
- [November 16](#): Part V: Cost Analysis and Cost Realism and Their Expanding Roles in Contract Pricing
- [December 21](#): Part VI: Defective Pricing – Hazards & Defenses

Succeeding in Government Small Business Contracting: Guidance for Primes and Subs Virtual Class Series

Tuesdays, 11:00 AM – 12:30 PM (ET)

- [January 10](#): Small Business Overview
- [January 17](#): Formation and Affiliation Issues
- [January 24](#): Protests
- [January 31](#): Set Aside Programs
- [February 7](#): Prime/Subcontracting & Teaming
- [February 14](#): Mentor/Protégé