

Best in Class

Small and Home Office B/W MFPs

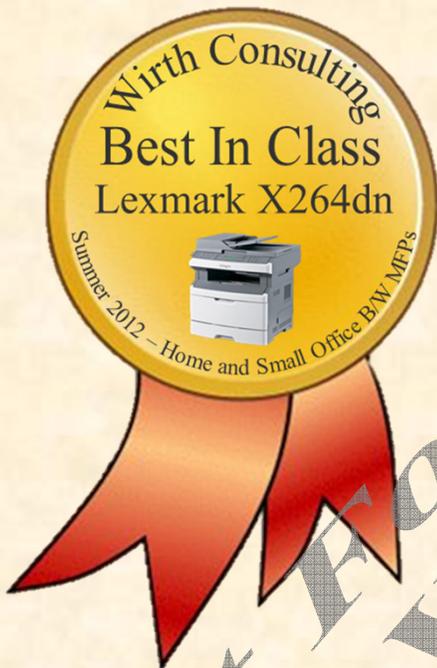
Lexmark X264dn

Our requirements for this *Head2Head Comparison of Small and Home Office B/W MFPs* are networking, automatic duplex printing, and automatic document feeder. This resulted in a group of eight MFPs from Brother, Canon, Dell, Hewlett-Packard, Lexmark, OKI, Samsung and Xerox.

The B/W MFP remains the most productive and cost-effective digital communication hub on the market today and tends to have more a business-oriented feature set (print speed, paper capacity, security, and manageability) than alternative inkjet All-in-Ones. While we noted a broad range in pricing (from \$179.99 to \$349.99), we found that higher price was not necessarily relative to the best feature set.

After the smoke settled, we determined that the **Lexmark X264dn** provided *Best in Class* performance due to the following:

- Its top business-class feature set makes it suitable for a wide range of environments. For instance, its low Cost per Page and Total Cost of Ownership make it particularly attractive for budget-conscious small- and home-office use, while its extensive feature set and manageability allow it to be deployed in companies large and small, as well as in satellite offices and in enterprises dispersed over a wide geographic area.
- Cost per Page at 2.45¢ was among the lowest in this group – some competitive units have a Cost per Page that's almost twice as much.
- For ease-of-use and saving time, users can login via USB key or control panel to retrieve customized print, fax, scan and scan to e-mail shortcuts.
- Driverless pull-scanning from the Embedded Web Server provides easy scanning capabilities to all network PC users.
- Supports a wide range of printer languages, PC platforms and operating systems.
- Supports a wide range of security protocols.



Theodore Wirth, President
Awarded: August 15, 2012

Wirth Consulting - Office ©Head2Head Comparison

Make Brother	Imaging Laser
Model DCP-7065dn	Functions Print/Copy/Scan/Fax
Base Price	\$179.99
Max Mo. Duty Cycle (pages)	10,000
BW/Color Print Speed (ppm)	27
Max Media Width (inches)	8.50
Classification Small and Home Office B/W MFPs	



Product Overview

Brother's DCP-7065dn has the requisite features for this class (networking, automatic duplex printing and 35-sheet automatic document feeder), plus more: the lowest acquisition price in this class; color scan to PC, PDF, Secure PDF and e-mail server; and compatibility with BRAdmin Professional/Web fleet-management solution, and Driver Deployment Wizard. Curiously, none of Brother's black-and-white MFPs feature fax capabilities. Potential Brother customers who require fax will have to consider one of the Brother's many inkjet (starting at \$129.99) or color laser/LED MFPs (starting at \$399.99) MFP alternatives.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
26.5	\$0.03825	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,475.26		
2,000 pages per month	\$4,770.53		
3,000 pages per month	\$7,065.80		
4,000 pages per month	\$9,361.06		
5,000 pages per month	\$11,656.33		

*Base Price

Strengths

- Color scan to PC, PDF, Secure PDF and e-mail server.
- ControlCenter4, Network Connection Repair Tool, ScanSoft PaperPort SE with Nuance OCR (Windows) and Presto! PageManager 9 (Macintosh) software.
- 0.9 watts energy consumption in sleep mode.
- Compatible with BRAdmin Professional/Web fleet management software and Driver Deployment Wizard.
- ID and 2/4-in-1 copy modes.
- Citrix ready.
- Energy Star-certified.

Limitations

- Ships with "starter" toner cartridge (700 pages).
- No mobile or remote printing. No fax.
- No PCL or PostScript print drivers (host-based GDI printing only).
- No USB convenience port.
- Comparatively low memory capacity is not

Notes

- Backlit 2-line LCD display.
- Cost of supplies determined using high-yield toner cartridges.
- Pricing (except fuser unit) obtained from Brother's Web site.
- Cost of fuser unit obtained via Web queries.

Best Use

The Brother DCP-7065dn's low acquisition price and business-class features such as scan to e-mail servers and compatibility with Brother's BRAdmin fleet management solutions make this an attractive prospect. However, it doesn't include fax, or mobile printing solutions, and its Cost per Page (3.83 cents) is high. Consequently, it's Worth Consideration only for small or home offices that are on a budget, do not require fax capabilities and have lower print volumes.

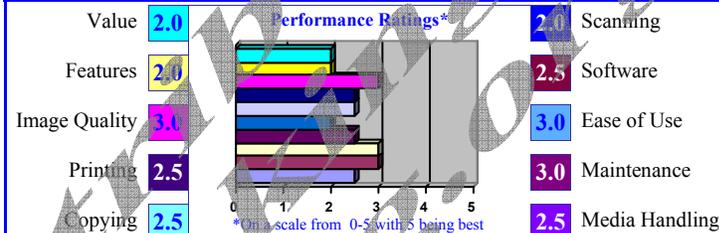
Wirth Consulting - Office ©Head2Head Comparison

Make Canon	Imaging Laser
Model imageCLASS MF4570dn	Functions Print/Copy/Scan/Fax
Base Price	\$249.00
Max Mo. Duty Cycle (pages)	Available
BW/Color Print Speed (ppm)	26
Max Media Width (inches)	8.50
Classification Small and Home Office B/W MFPs	



Product Overview

Canon's imageCLASS MF4570dn MFP has the requisite features for this class: networking, automatic duplex printing and 35-sheet automatic document feeder. As with virtually all of its competitors in this segment, there's color scan to PC, but no network scanning, scan to e-mail server or scan to media cards/USB flash memory devices. An otherwise identical imageCLASS model MF4570dw (\$299.99) adds wireless networking.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
11.5	\$0.04143	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,734.71		
2,000 pages per month	\$5,220.43		
3,000 pages per month	\$7,706.14		
4,000 pages per month	\$10,191.86		
5,000 pages per month	\$12,677.57		

*Base Price

Strengths

- Color scan to PC; save scanned files as Hi-Compression PDFs, searchable PDFs, PDFs, JPEGs, TIFFs, BMPs and, PNGs.
- Backlit 5-line LCD display.
- MF Toolbox, Navigator EX document Management & OCR Software
- Super Group 3 walkup fax and PC fax.
- Web-based Canon Remote User Interface for managing the system on the network.
- 3.5 watts energy consumption in Energy Save mode. Users can quickly put system in Energy Save mode by pressing a button on the control panel.
- ID Copy; Booklet and Page Composer printing.
- Energy Star-certified.

Limitations

- High maximum power consumption.
- High cost per page and total cost of ownership.
- No PCL or PostScript print drivers (host-based UFR II GDI printing only).
- No USB convenience port
- Comparatively low memory capacity is not

Notes

- PC and Super G3 fax with 4 one-touch fax speed dials; 100 coded dials; 256 page fax memory.
- Optional Wireless external print server (\$99).
- No Linux scanning support (print only).

Best Use

In spite of Canon's hallmark design/build quality and usability, this MFP has a comparatively spartan feature set and an excessively high Cost per Page (4.14 cents) and Total Cost of Ownership. Since its lack of manageability features precludes the lower Cost Per Page offered by Managed Print Services plans, the imageCLASS MF4570dw is Not Worth Consideration.

Wirth Consulting - Office ©Head2Head Comparison

Make	Dell	Imaging	Laser
Model	B1265dnf	Functions	Print/Copy/Scan/Fax
Base Price	\$249.99	 <p>Well Worth Consideration!</p>	
Max Mo. Duty Cycle (pages)	20,000		
BW/Color Print Speed (ppm)	29		
Max Media Width (inches)	8.50		
Classification	Small and Home Office B/W MFPs		

Product Overview

Dell's new B1265dnf (June 2012) includes the requisite features for this class: networking, automatic duplex printing, and 40-sheet automatic document feeder. Highlights include: mobile printing; PCL 6 print driver; support for a broad range of operating systems and platforms; secure fax; PC fax and route incoming faxes to PCs; print on heavier stock (up to 110 lb. index stock); and compatibility with Dell OpenManage Printer Manager V2 fleet management solution.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
31.5	\$0.03320	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,241.75		
2,000 pages per month	\$4,233.51		
3,000 pages per month	\$6,225.27		
4,000 pages per month	\$8,217.03		
5,000 pages per month	\$10,208.79		

*Base Price

Strengths	Limitations	Notes
<ul style="list-style-type: none"> Color scan to PCs and PDF. PC fax, Secure PIN fax; incoming faxes can be routed to PC desktops. ID, clone, poster and N-up copy modes. Mobile printing support via AirPrint, Google Cloud Print and Dell Mobile Print App for Android. One touch Eco button activates duplex printing and draft printing for reducing toner and paper consumption. Windows, Macintosh, Linux, UNIX, Netware and SAP compatible. Dell Printer Manager (executable local Dell printer fleet management), StatusMonitor Lite, Smarthru Office 2.0 (advanced scanning), OCR, and Scan Assistant (basic scanning) software. Compatible with Dell OpenManage Printer Manager V2 (Server/Web-based mixed-brand printer fleet management). SPL, PCL 6 and host-based XPS printer languages. 3.0 watts energy consumption in sleep mode. Can print on up to 110 index stock. Energy Star-certified. 	<ul style="list-style-type: none"> Ships with lower-capacity toner cartridge (1,000 pages). No USB convenience port. 	<ul style="list-style-type: none"> Listed energy consumption is in print mode. 10 fax broadcast, 200 speed-dial locations and 600-page reception memory. Backlit 2-line LCD display. Cost of supplies determined using high-capacity toner cartridges. Pricing obtained from Dell's Web site; Fuser Unit price and yield not available.

Best Use

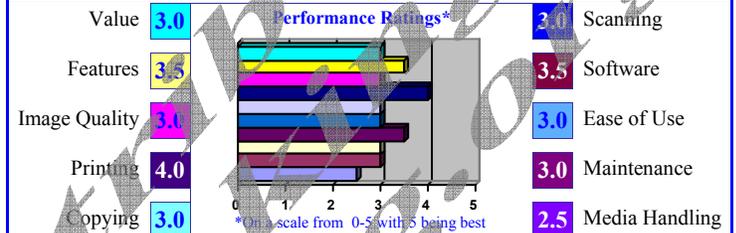
The B1265dnf has an attractive price and business-class feature set, and its Cost Per Page and Total Cost of Ownership are highly competitive in this class. It is well worth consideration for any small and home office or micro workgroup.

Wirth Consulting - Office ©Head2Head Comparison

Make	Hewlett-Packard	Imaging	Laser
Model	LaserJet Pro M1536dnf	Functions	Print/Copy/Scan/Fax
Base Price	\$279.99	 <p>Worth Consideration!</p>	
Max Mo. Duty Cycle (pages)	8,000		
BW/Color Print Speed (ppm)	26		
Max Media Width (inches)	8.50		
Classification	Small and Home Office B/W MFPs		

Product Overview

The LaserJet Pro M1536dnf features the requisite features for this class: networking, standard automatic duplex printing, and 35-sheet automatic document feeder. A 10-sheet Priority Tray increases versatility by providing a second source for envelopes or other special media sizes or types. Of note are HP's ePrint and Apple AirPrint support for mobile printing, route incoming faxes to PCs, the ability to limit and deny access to fax, and support for HP's Web Jetadmin network management and Universal Print Driver.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
27.0	\$0.03809	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,565.42		
2,000 pages per month	\$4,850.85		
3,000 pages per month	\$7,136.28		
4,000 pages per month	\$9,421.70		
5,000 pages per month	\$11,707.13		

*Base Price

Strengths	Limitations	Notes
<ul style="list-style-type: none"> PCL 5 and 6 print drivers, PostScript level 3 emulation print driver. Also supports HP's Universal Print Driver. HP ePrint and Apple AirPrint mobile printing. PC fax; administrators can control fax access by requiring users to enter PINs; incoming faxes can be routed to PC workstations. Supports HP Web Jetadmin network fleet management solution. Windows, Macintosh, Linux and UNIX support. Color scanning; save scanned files as JPEGs, TIFFs, BMPs, GIFs, PDFs, PNGs. 500 MHz Freescale Coldfire V5X CPU. Scanner uses fluorescent tubes with LED technology, reducing energy consumption (by 4 times in idle mode and by 1.4 times in copy mode). ID Card Copy (copy both sides of a small card onto one side of a sheet). 10-Sheet (Media) Priority Tray for loading envelopes or specialty media. HP Scan, HP Fax Setup Wizard, HP Send Fax, ReadIris OCR Software (Windows); HP Scan, HP Ink Widget, HP Utility, ReadIris OCR Software (Macintosh). Energy Star-certified. 	<ul style="list-style-type: none"> Ships with lower-yield "Introductory" Black Print Cartridge. Comparatively high Cost Per Page and Total Cost of Ownership. No USB convenience port. 	<ul style="list-style-type: none"> 400 page fax memory; configure up to 120 Speed Dial numbers (119 group dials). 2-line LCD display. Pricing obtained from HP's Web site.

Best Use

This is a versatile MFP and is compatible with nearly any network topology. It provides traditional HP manageability, design/build quality and ease of use, as well as ePrint remote printing from any device that can send an e-mail, and mobile printing from any Apple iOS or Android device. However, since Cost Per Page (3.8 cents) and Total Cost of Ownership are among the highest in this group, the LaserJet Pro M1536dnf is only Worth Consideration for offices, companies and micro/small workgroups if a lower Cost Per Page can be negotiated or lowered with a Managed Print Services plan.

Wirth Consulting - Office ©Head2Head Comparison

Make Lexmark	Imaging Laser
Model X264dn	Functions Print/Copy/Scan/Fax
Base Price	\$299.00
Max Mo. Duty Cycle (pages)	50,000
BW/Color Print Speed (ppm)	30
Max Media Width (inches)	8.50
Classification Small and Home Office B/W MFPs	



Product Overview

Lexmark's X264dn has the requisites for this class: networking, automatic duplex printing, and 50-sheet automatic document feeder. Other highlights include an expandable media supply (up to 801 sheets) and print from/scan to USB flash-memory devices. A strong business-class feature set includes; PCL, PostScript and Universal print drivers; scan from the Embedded Web Server ("scan profiles" - no scan drivers required); full-color scan to FTP, e-mail servers and PCs, e-mail status alerts; support for advanced security protocols; and support for Lexmark's MarkVision Professional Web-based enterprise fleet-management solution.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
35.5	\$0.02455	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$1,764.87		
2,000 pages per month	\$3,244.78		
3,000 pages per month	\$4,717.67		
4,000 pages per month	\$6,190.55		
5,000 pages per month	\$7,663.44		

*Base Price

Strengths

- Low Cost Per Page and Total Cost of Ownership.
- Supports Lexmark's MarkVision Professional Web-based enterprise-management solution for Lexmark and third-party network printers and MFPs.
- 50-sheet automatic document feeder and expandable media supply.
- Login via USB flash memory device or control panel in order to retrieve personalized print/fax/scan/e-mail shortcuts.
- Supports broad range of operating systems, including Microsoft Windows, Apple Mac, Linux, Citrix MetaFrame, Novell and UNIX.
- Supports PPDS, PCL 5/AL, PostScript 3 (emulation) and Universal Print Driver V2.
- Full-color scan to FTP, e-mail servers, PCs and USB memory drives; Embedded Web Services provides "Scan Profiles" (pull scan from PC without scan drivers).
- Lexmark Scan Center (view, edit, save, e-mail scanned documents; OCR software) Phonebook Application; ScanBack Utility (create scan profiles); Network Connection Setup Utility and Status Monitor software.
- Print from and scan to USB memory drives via USB port located on control panel.
- Security includes LDAP, GSSAPI, Kerberos 5, NTLM, security templates.
- Energy Star-certified.

OPTIONS: 550-sheet paper drawer (\$199) or 250-sheet drawer (\$129); 802.11g Wireless Print Server (SNA); External MarkNet Gigabit print server (\$349); External MarkNet Fast Ethernet (USB) print server (\$249); 64 MB flash card (\$379).

Limitations

- No one-touch ID copy mode - 2-in-1 mode must be used.
- No mobile or remote printing.

Notes

- Pricing (except Fuser and Photoconductor Kits) obtained from Lexmark's Web site; Maintenance Kit in consumables section refers to Fuser Kit; Cost per page calculated using High-Yield Return Cartridge Program toner cartridges.
- Backlit 2-line LCD display.
- Up to 99,999 fax shortcuts for single or multiple recipients; fax page memory capacity N/A.

Best Use

Lexmark's X264dn provides a powerful business-class feature set with security via USB key or login, support for standard network security protocols, support for MarkVision Professional and Lexmark deployment scripts and a broad range of operating system and platform support. Coupled with an affordable acquisition price and low Cost Per Page and Total Cost of Ownership, it offer Best in Class performance for any home office, small office or micro/small workgroup.

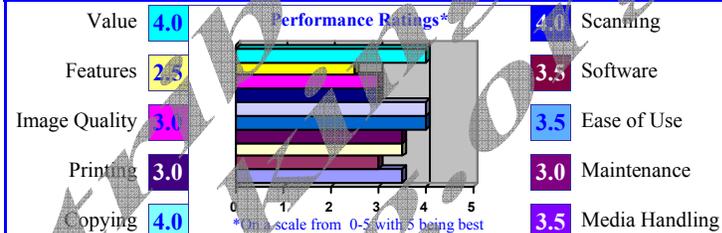
Wirth Consulting - Office ©Head2Head Comparison

Make OKI	Imaging LED-array
Model MB461 MFP	Functions Print/Copy/Scan
Base Price	\$349.00
Max Mo. Duty Cycle (pages)	60,000
BW/Color Print Speed (ppm)	35
Max Media Width (inches)	8.50
Classification Small and Home Office B/W MFPs	



Product Overview

This is OKI's least expensive B/W MFP with the requisite features for this class: networking, automatic duplex printing, and automatic document feeder. Highlights include: color scan to network folders and USB flash memory drives; secure print; 50-sheet duplexing automatic document feeder; expandable media supply; and compatibility with PrintSupervision fleet management and Job Accounting solutions. No fax capabilities. Users who require fax should consider the MB471 MFP (\$399.99) which also adds a QWERTY-style keyboard, 100-sheet multipurpose tray, PostScript 3 emulation driver, and LAN Fax software. An MB471w model (\$475.00) adds wireless 802.11b/g/n network with EAP security.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
34.0	\$0.02358	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$1,764.00		
2,000 pages per month	\$3,179.00		
3,000 pages per month	\$4,594.00		
4,000 pages per month	\$6,009.00		
5,000 pages per month	\$7,424.00		

*Base Price

Strengths

- Low Cost Per Page, and low Total Cost of Ownership at higher monthly print volumes.
- Supports PCL 6, PCL 5e, IBM ProPrinter, Epson FX and XPS printer languages.
- 50-sheet duplexing automatic document feeder and expandable media supply.
- Color scan to network, e-mail servers (with LDAP support), FTP and application (using ActKey); scan to and print from USB flash memory drives.
- ActKey, Configuration Tool, Storage Manager, PDF Direct Print and Direct Network Print •Utilities and Nuance PaperPort and Omnipage OCR software.
- Citrix-ready.
- Embedded Web server.
- 3 watts of energy consumption in Deep Sleep mode.
- Supports PrintSupervision Professional/Enterprise fleet-management solution (supports OKI and third party devices) and Job Accounting Server/Client solution.
- Print on banner sheets up to 52" in length.
- Standard 256 MB is highest in this class.
- Backlit 3.5" LCD graphic display.
- Energy Star-certified.

Limitations

- Mobile printing via optional third-party solution only.
- No fax; an MB461 (\$399.99) model adds fax capability and more.

Notes

- Optional 530-sheet 2nd Tray (\$183.99)
- Cost per Page calculated using high-yield toner cartridges.
- Pricing obtained from OKI's Web site.
- Fuser unit price and yield not available.

Best Use

The MB461's host of business-class features includes support for OKI's PrintSupervision printer fleet-management utilities, expandable media supply, high toner capacity, and scan to e-mail servers (with LDAP lookup) and network folders. Note that it doesn't provide fax or mobile printing capability: prospective OKI customers that need fax need to step up the MB471 MFP (\$399.99); and those that require mobile printing will have to purchase a third-party Lantronix solution from OKI. Nevertheless, with its low Cost Per Page (2.36 cents), and low Total Cost of Ownership at higher monthly print volumes, the MB461 MFP is Well Worth Consideration for any home office, small office or micro/small workgroup.

Wirth Consulting - Office ©Head2Head Comparison

Make Samsung	Imaging Laser
Model SCX-4729FD	Functions Print/Copy/Scan/Fax
Base Price	\$357.99
Max Mo. Duty Cycle (pages)	12,000
BW/Color Print Speed (ppm)	29
Max Media Width (inches)	8.50
Classification Small and Home Office B/W MFPs	



Product Overview

This is Samsung' least expensive black-and-white MFP with the requisite features for this class: networking; automatic duplex printing and 50 sheet-automatic document feeder. Other highlights include: full-color scan to e-mail servers, FTP and network folders; PCL print driver; print on up to 110 lb. index stock; and support for Samsung's SyncThrough 5 Enterprise, a Web-based enterprise-based management solution with driver-installation plug-in.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
29.5	\$0.04100	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,818.08		
2,000 pages per month	\$5,278.17		
3,000 pages per month	\$7,738.26		
4,000 pages per month	\$10,198.35		
5,000 pages per month	\$12,658.44		

*Base Price

Strengths	Limitations
<ul style="list-style-type: none"> •Supports Samsung's SyncThrough 5 Enterprise, a Web-based fleet management solution with Easy Deploy Manager and Driver Installation plug-in. Job Accounting Plug-in enables administrators to track and allocate costs for device usage, while the Driver Management plug-in enables managing print drivers, remote installing, and configuring print drivers for network deployment. •50-sheet automatic document feeder. •Press the Eco button on the control panel to force duplex printing, N-up printing and Toner Save mode. •Full-color scan to e-mail servers, FTP, network folders, and PCs. •Samsung Easy Printer Manager (executable local network Samsung printer management), Scan Assistant, Scan OCR, PC Fax Utility; Set IP and SmarThru (editing and managing scanned files) software. •Supports Microsoft Windows, Apple Macintosh, Linux, and UNIX. •Print on up to 110-lb index stock. •Energy Star-certified. 	<ul style="list-style-type: none"> •High cost per page (4.10 cents). •No mobile or remote printing.
Notes	Notes
<ul style="list-style-type: none"> •Pricing for toner cartridge and fuser unit is approximate online pricing and will vary. •Listed energy consumption is "average" energy consumption. 	

Best Use

The SCX-4729FD has Samsung's typically robust build quality and hardware/software ease of use. It also has a strong business-class feature set for this group that includes an expandable media supply, compatibility with SyncThrough printer fleet-management solution, and scan to network folders and e-mail servers. However, it lacks remote and mobile printing and its Cost Per Page (4.10 cents) is among the highest in this group. Consequently, it is only Worth Consideration for offices, companies or micro/small workgroups if a lower Cost Per Page can be negotiated, or lowered with a Managed Print Services plan.

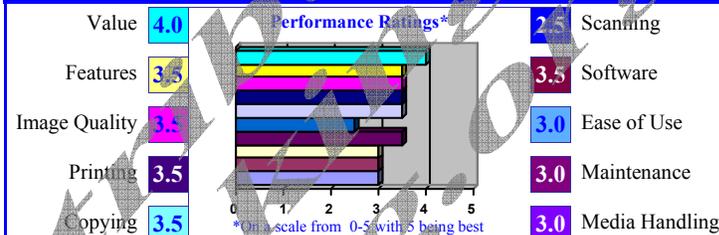
Wirth Consulting - Office ©Head2Head Comparison

Make Xerox	Imaging Laser
Model WorkCentre 3220/DN	Functions Print/Copy/Scan/Fax
Base Price	\$349.00
Max Mo. Duty Cycle (pages)	50,000
BW/Color Print Speed (ppm)	30
Max Media Width (inches)	8.50
Classification Small and Home Office B/W MFPs	



Product Overview

The WorkCentre 3220/DN is now available for \$349 after a \$150 rebate and has the requisite feature set for this class: networking, automatic duplex printing, and 50-sheet automatic document feeder. Other highlights include: expandable media supply (up to 501 sheets); color scan to e-mail servers and scan to/print from USB flash memory drives; PCL and PostScript print drivers; PC/LAN; forward faxes to e-mail addresses; and Secure Fax Receive (holds fax in memory until an authorized user logs in to retrieve it).



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
40.0	\$0.02561	

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$1,885.44		
2,000 pages per month	\$3,421.88		
3,000 pages per month	\$4,958.32		
4,000 pages per month	\$6,494.76		
5,000 pages per month	\$8,031.20		

*Base Price

Strengths	Limitations
<ul style="list-style-type: none"> •Low Cost per Page of 2.56 cents and low total cost of ownership. •50-sheet automatic document feeder. •Color scan to PCs and e-mail servers; scan to and print from USB flash memory drives. •Scan to PC Desktop SE software for managing scanned documents. •ID Copy (copy both sides of a card on a single side of paper). •PCL 5e/6, Adobe PostScript 3 and Xerox Global print drivers; PDF 1.4 printing. •Supports CentreWare Internet Services/Web and HP Web Jetadmin fleet-management solutions. •Supports Microsoft Windows, Apple Macintosh, Citrix, UNIX and Linux environments. •Secure Fax Receive (holds fax in memory until an authorized user logs in to retrieve it), PC Fax, LAN fax (send only), searchable address book, and forward received faxes to e-mail. •Energy Star-certified. 	<ul style="list-style-type: none"> •No printing from mobile devices.
Notes	Notes
	<ul style="list-style-type: none"> •Cost per page calculated using High Capacity Toner Cartridges. •Options: 256 MB memory (\$599), 250-sheet paper drawer (\$149), and Wireless 802.11b/g interface (\$219). •Up to 200 group dial/broadcast locations, 200 speed dial locations; 225 page fax memory. •Backlit 2-line LCD display •Pricing obtained from Xerox's Web site. Fuser unit price and yield N/A.

Best Use

With a solid feature set, management capabilities and OS/platform compatibility, Xerox's WorkCentre 3220/DN offers top-notch business-class performance. Although Cost Per Page and Total Cost of Ownership is not the lowest in this class, it is highly competitive, and you get a lot of features and compatibility for the dollar. Consequently, Xerox 3220/DN's is Well Worth Consideration for any home office, small office or micro workgroup that does not require network scanning or printing from mobile devices.