

Best in Class

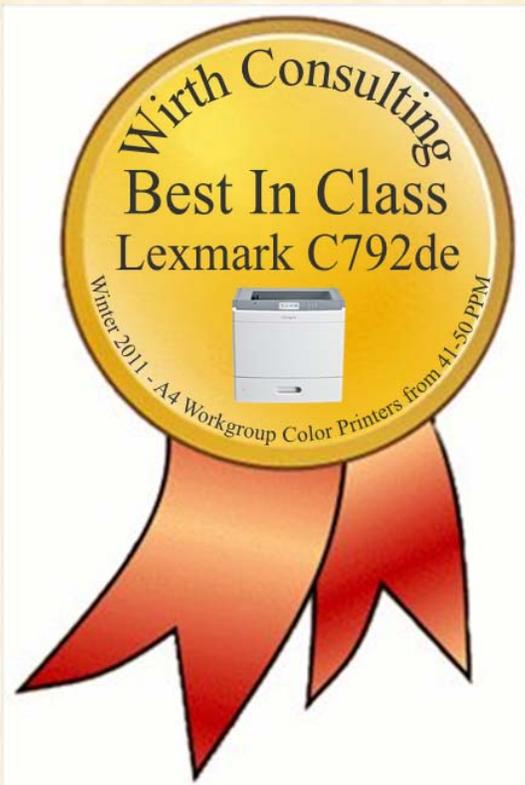
A4 Workgroup Color Printers from 41-50 PPM Lexmark C792de

This comparison of *A4 Workgroup Color Printers from 41-50 PPM* includes printers from Lexmark, Hewlett-Packard, Ricoh, and Sharp. Lexmark's C792de stood out from the crowd based on a number of factors, earning it *Best In Class*. First, the C792de is the fastest among the group with its rated 50/50-ppm print speed. It also boasts a host of next-generation features, including a customizable 4.43" color touch screen and Lexmark's Embedded Solutions Framework (eSF). eSF facilitates the installation and management of Lexmark Solutions and other customized workflow and management applications that are fully integrated into the touch screen for easy access and use—bringing customization and expandability to a level not provided by any of the other printers in this group. The pre-installed Lexmark Solutions include print-on-demand—for instance, print network files directly from the touch screen.

At the same time, the C792de also has a solid feature set, including comprehensive security measures, extensive compatibility with current and legacy platforms and operating systems, available document finishing (something only one other printer in the group offers), the highest maximum paper capacity (3,200 sheets), and the second-highest toner capacities (20,000 pages/cartridge) for longer uninterrupted job runs. There's also a robust printing system with 1.2 GHz CPU, 512 MB standard memory, standard Gigabit Ethernet network interface and compatibility with MarkVision Enterprise 1.0 for comprehensive centralized monitoring and management of groups of network printers and MFPs.

In the cost department, the C792de's acquisition price of \$1,599.00 is on par with that of its competitors, and better yet, its moderate Cost per Page contributes to a Total Cost of Ownership that is among the lowest in this group across all volumes and color usage scenarios.

Altogether, these capabilities set a new standard for workgroup office color printers which earn our highest endorsement—the Lexmark C792de is *Best In Class*.



Terry Wirth, President

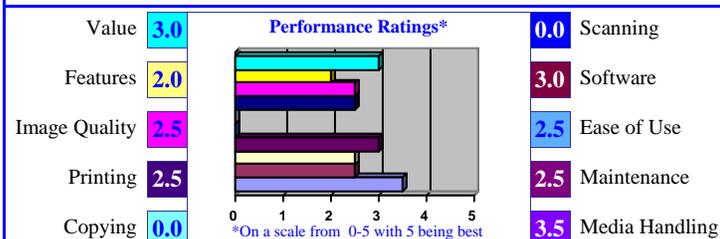
Awarded: January 31, 2011

Wirth Consulting - Office ©Head2Head Comparison

Make	Hewlett-Packard	Imaging	Laser
Model	Color LaserJet CP4525dn	Functions	Print
Base Price	\$1,599.00	 	
Max Mo. Duty Cycle (pages)	120,000		
BW/Color Print Speed (ppm)	42/42		
Max Media Width (inches)	8.50		
Classification	A4 Workgroup Color Printers from 41-50 PPM		

Product Overview

Billed with "enterprise-ready networking," the Color LaserJet Enterprise CP4525dn is particularly notable for its manageability via HP's industry-standard Web Jetadmin and standard Gigabit Ethernet network interface, as well as for several optional Jetdirect print servers, including two wireless print servers. An optional hard drive features standard data encryption. Also add an optional security card reader or other authentication device via the Hi-Speed USB 2.0 port.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
21.5	\$0.01680	\$0.09479

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,606.74	\$7,286.58	\$4,125.02
2,000 pages per month	\$3,614.48	\$12,974.16	\$6,667.03
3,000 pages per month	\$4,622.23	\$18,661.74	\$9,209.04
4,000 pages per month	\$5,629.97	\$24,349.31	\$11,751.05
5,000 pages per month	\$6,637.71	\$30,036.89	\$14,293.06

*Base Price

Strengths	Limitations
<ul style="list-style-type: none"> •Direct PDF printing v 1.4. •10/100/1000Base-TX Ethernet network interface; optional JetDirect and wireless network interfaces. •HP Web Jetadmin compatibility for remotely managing the printer and third-party devices on the network. •HP Universal Print Driver with HP EasyColor. •With color access control, assign color access by user, time of day, or application, or shut color capability down completely. •Security provisions include: hard-drive encryption and overwrite, secure printing, SNMPv3; SSL/TLS; 802.1x authentication; IPsec Pre-Shared Key authentication, Kerberos authentication access port for optional Kensington-style lock •With Instant-on Technology, time from warm-up in low power mode to beginning of printing is reduced. •Energy Star qualified. 	<ul style="list-style-type: none"> •No available document finishing.
Notes	Notes
<ul style="list-style-type: none"> •Optional 500-sheet drawer (\$319), 1,500-sheet Paper Feeder, Postcard Media Insert Tray (\$55), Jetdirect 635n IPv6/IPsec Print Server (\$475), Jetdirect 620n Fast Ethernet Print Server (\$379), Jetdirect 690n IPv6/IPsec 802.11g Wireless Print Server (\$489), Jetdirect ew2500 802.11b/g Wireless Print Server (\$269), hard drive with encryption (\$649); 256/512 MB memory. 	<ul style="list-style-type: none"> •Optional 550-sheet drawer (\$349.00), 5-Bin Mailbox (\$899.00), Banner Media Tray (\$499.00), 2,000-Sheet High Capacity Feeder (\$899.00), 500-sheet Staple Finisher (\$899.00), 500-sheet Offset Stacker (\$699.00), 500-sheet Stapler/Hole-Punch Finisher (\$1,049.00), 160-GB Hard Drive (\$479.00). •256 MB Flash Card (\$399.00), Bar Code Card (\$380.00); 256/512/1,025 MB memory

Best Use

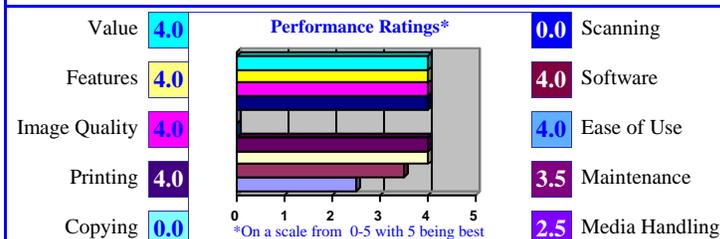
The Color LaserJet CP4525dn's good feature set and moderate CPP and TCO combined with a variety of network connectivity options and the advanced management capabilities provided by HP Web Jetadmin, make this workgroup color laser printer well worth consideration for enterprises and companies that do not need finishing and value printer management and the HP brand.

Wirth Consulting - Office ©Head2Head Comparison

Make	Lexmark	Imaging	Laser
Model	C792de	Functions	Print
Base Price	\$1,599.00	 	
Max Mo. Duty Cycle (pages)	150,000		
BW/Color Print Speed (ppm)	50/50		
Max Media Width (inches)	8.50		
Classification	A4 Workgroup Color Printers from 41-50 PPM		

Product Overview

The 50/50-ppm C792de is one of the fastest rated office A4 color printers on the market. It features compatibility with Lexmark's latest generation of MarkVision, MarkVision Enterprise 1.0, for managing the printer and third-party devices on the network. Its color touch screen is used for accessing pre-installed Lexmark Solutions, which, among other capabilities, enable users to access and print directly from the touch screen stored print jobs as well as files stored in network folders. These Lexmark Solutions, along with available document finishing, eSF open-development platform, competitive Cost per Page and Total Cost of Ownership, make it Best In Class.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
30.0	\$0.01498	\$0.09223

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,497.63	\$7,132.54	\$4,002.18
2,000 pages per month	\$3,396.27	\$12,666.09	\$6,421.34
3,000 pages per month	\$4,294.90	\$18,199.63	\$8,840.51
4,000 pages per month	\$5,193.53	\$23,733.17	\$11,259.68
5,000 pages per month	\$6,092.17	\$29,266.72	\$13,678.85

*Base Price

Strengths	Limitations
<ul style="list-style-type: none"> •4.33" color touch screen; top-mounted USB port for printing from USB flash memory devices. •Embedded Solutions Framework (eSF) open-development platform for creating custom applications accessible at the touch screen. •Lexmark Solutions can be added/removed from the touch screen; pre-installed solutions enable users to access and print stored print jobs as well as files stored in network folders and change the display language, energy-consumption defaults, etc. •Pantone-approved color matching; administrators can control color output. •Optional finisher (staple, hole-punch) and mailbox. •Security provisions include SNMPv3, 802.1x Authentication (MD5, MSCHAPv2, LEAP, PEAP), TLS, TTLS, IPsec. •Web-based Remote Front Panel utility enables administrators to remotely view and operate the touch screen so that they can remotely diagnose and correct problems •Named Color Replacement spot-color replacement utility that enables users to substitute a color recipe for a spot color in a print job. •10/100/1000BaseTX Ethernet network interface; optional: MarkNet N8120 Gigabit Ethernet Print Server (\$149.00), MarkNet N8130 Fiber Ethernet 100BaseFX, 10BaseFL Print Server (\$499.00), MarkNet N8250 802.11b/g/n Wireless Print Server (\$449.00); optional PrintCryption Card; Lexmark MarkVision Enterprise 1.0 for remote management of the printer and third-party network devices. •Print on banner sheets up to 48" with optional banner tray. •Energy Star qualified. 	<ul style="list-style-type: none"> Wirth Consulting has determined that this device does not have any notable limitations and should provide good functionality.
Notes	Notes
<ul style="list-style-type: none"> •Optional 550-sheet drawer (\$349.00), 5-Bin Mailbox (\$899.00), Banner Media Tray (\$499.00), 2,000-Sheet High Capacity Feeder (\$899.00), 500-sheet Staple Finisher (\$899.00), 500-sheet Offset Stacker (\$699.00), 500-sheet Stapler/Hole-Punch Finisher (\$1,049.00), 160-GB Hard Drive (\$479.00). •256 MB Flash Card (\$399.00), Bar Code Card (\$380.00); 256/512/1,025 MB memory 	<ul style="list-style-type: none"> Wirth Consulting has determined that this device does not have any notable limitations and should provide good functionality.

Best Use

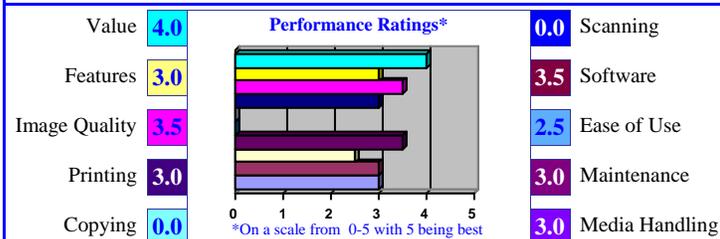
With the fastest rated print speed (50/50 ppm) in this group, the Lexmark C792de also has an exceptional feature set. Its CPP and TCO is among the lowest in this group across all volumes and color usage scenarios. Its image quality is among the best we've seen in our tests on toner-based printers. And, with Embedded Solutions Framework, customers can benefit from pre-installed Lexmark Solutions' print-on-demand capability, as well as add solutions for user authentication and tracking. Any enterprise looking for a fast color workgroup printer with added functionality should have the C792de on the top of their list.

Wirth Consulting - Office ©Head2Head Comparison

Make	Ricoh	Imaging	Laser
Model	Aficio SP C431DN	Functions	Print
Base Price	\$1,599.00	 	
Max Mo. Duty Cycle (pages)	150000		
BW/Color Print Speed (ppm)	42/42		
Max Media Width (inches)	8.50		
Classification	A4 Workgroup Color Printers from 41-50 PPM		

Product Overview

This color workgroup printer has a solid feature set; of note is Enhanced Locked Print-NX. With this feature, users can securely send print jobs from any computer to a network connected Aficio SP C431DN with Enhanced Locked Print - NX. Once stored, users can print files from any other ELP-NX enabled device on the network (ELP-NX FlexRelease server required). There's also extensive security provisions, including five types of user authentication, 128-bit SSL encryption, 500 user codes, hard-drive overwrite, etc.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
25.5	\$0.00464	\$0.04123

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$1,783.98	\$4,441.00	\$2,642.95
2,000 pages per month	\$2,155.94	\$6,546.01	\$3,583.10
3,000 pages per month	\$2,434.41	\$9,019.51	\$4,583.15
4,000 pages per month	\$2,712.88	\$11,493.01	\$5,583.19
5,000 pages per month	\$2,991.35	\$13,966.52	\$6,583.24

Strengths	Limitations
<ul style="list-style-type: none"> •Low black and color cost per page of 0.7 and 4.1 cents respectively. •Pantone-approved color matching. •Paper drawers support up to 120 lb. index; 100-sheet bypass tray supports up to 140 lb. index. Bypass tray can also be used to print on special media such as static cling paper, waterproof/coated papers, and banners up to 8.5" wide x 49" long. •Control panel includes an alphanumeric keypad to make entering passwords easier. •Restrict device access, set volume limits, and track printer usage for up to 500 users. •Send print jobs securely from any computer to a network connected Aficio SP C431DN with Enhanced Locked Print - NX. Once stored, users can print files from any other ELP-NX enabled device on the network (ELP-NX FlexRelease server required). •Security provisions include: administrator authentication (5 levels), user authentication (5 types), SNMP v3 Authentication, 128-bit SSL encryption, 500 user codes, User Lockout/Auto Logout, Locked Print, DataOverwriteSecurity System (DOSS) option, HDD Data Encryption option, Address Book & Password Encryption, WPA (Wi-Fi Protect Access) •10/100Base-TX Ethernet network interface; optional 802.11a/g wireless LAN and Gigabit Ethernet network interfaces. •Energy Star qualified. 	<ul style="list-style-type: none"> •No available document finishing.
Notes	Notes
<ul style="list-style-type: none"> •Supplies pricing is online Web pricing and is approximate. Price for Transfer Unit NA. •Optional 500-sheet paper drawer, hard-drive Encryption, VM Card, 802.11a/g Wireless LAN interface, Gigabit Ethernet network interface, Parallel interface, Camera Direct Print Card, hard-drive overwrite, SD Card for Network Printing. 	<ul style="list-style-type: none"> •Optional Inner Finisher; Base Plate, Cabinet, 500-sheet drawer, 500-sheet Paper Feed Unit for Trays 3 & 4, XPS Expansion Kit, XPS Expansion Memory (1 GB), Bar Code Font Kit, Commercial Data Security Kit

Best Use

Ricoh's Aficio SP C431DN offers highly competitive performance, low black and color CPP, and very economic TCO--with a reasonable acquisition price (\$1,599) for this group. The SP C431DN is well worth consideration for any enterprise or company looking for an economical and versatile color workgroup printer with good management capabilities, but do not require document finishing or custom applications.

Wirth Consulting - Office ©Head2Head Comparison

Make	Sharp Electronics	Imaging	Laser
Model	MX-C400P	Functions	Print
Base Price	\$4,295.00	 	
Max Mo. Duty Cycle (pages)	150,000		
BW/Color Print Speed (ppm)	40/40		
Max Media Width (inches)	8.50		
Classification	A4 Workgroup Color Printers from 41-50 PPM		

Product Overview

The MX-C400P is based on Sharp's Frontier series, so that even as a printer it incorporates the same architecture as Sharp's Frontier MFPs. Of note is a standard 80-GB hard drive and optional internal document finisher. Also of note is direct printing--the system may be configured so that, from its control panel, users can print files from an FTP server, network folders, and from USB memory devices. Also, with e-mail printing, users can send an e-mail attachment to the printer's e-mail account for automatic printing of the attachment.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
24.5	\$0.01269	\$0.06869

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$4,969.00	\$9,458.00	\$6,400.68
2,000 pages per month	\$5,818.00	\$12,538.00	\$7,977.42
3,000 pages per month	\$6,579.50	\$16,659.50	\$9,840.11
4,000 pages per month	\$7,341.00	\$20,781.00	\$11,702.79
5,000 pages per month	\$8,102.50	\$24,902.50	\$13,565.48

Strengths	Limitations
<ul style="list-style-type: none"> •Low black and color cost per page of 1.2 and 6.8 cents respectively. •Front panel USB port for printing from USB memory devices; 4.3" control navigation panel. •Web-based Printer Administration Utility for remotely managing the printer and third-party devices on the network. Remote Front Panel for remotely viewing and operating the control panel. •Document Filing System via standard 80-GB hard drive for document storage and retrieval. •Direct printing--from the control panel, direct printing from USB memory devices, network folders, FTP servers, and the printer's standard hard drive. With e-mail printing, users can send an e-mail attachment to the printer's e-mail account for automatic printing of the attachment. •Print the following file types without a print driver: PDF, Encrypted PDF, JPEG, TIFF, PostScript, XPS, TXT, PCL, and PRN. •Optional document finishing (Inner Finisher - staple up to 30 sheets). •Incorporates Sharp's OSA open-development platform.. •10Base-T/100Base-TX/1000Base-T Ethernet network interface. •Security provisions include: IP/MAC address filtering, protocol filtering, port management, user authentication (with LDAP support), 1,000 user accounts, hard-drive overwrite. •Energy Star qualified. 	<ul style="list-style-type: none"> Wirth Consulting has determined that this device does not have any notable limitations and should provide good functionality.
Notes	Notes
<ul style="list-style-type: none"> •Supplies pricing is online Web pricing and is approximate. Price for Transfer Unit NA. •Optional 500-sheet paper drawer, hard-drive Encryption, VM Card, 802.11a/g Wireless LAN interface, Gigabit Ethernet network interface, Parallel interface, Camera Direct Print Card, hard-drive overwrite, SD Card for Network Printing. 	<ul style="list-style-type: none"> •Optional Inner Finisher; Base Plate, Cabinet, 500-sheet drawer, 500-sheet Paper Feed Unit for Trays 3 & 4, XPS Expansion Kit, XPS Expansion Memory (1 GB), Bar Code Font Kit, Commercial Data Security Kit

Best Use

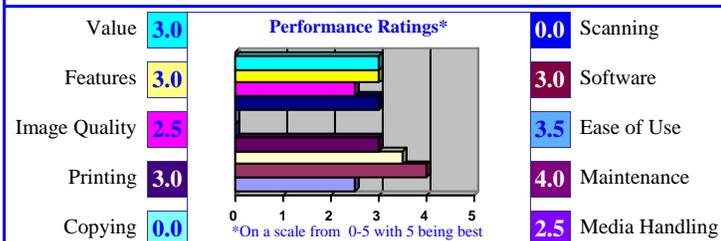
Another solid workhorse in this group, Sharp's MX-C400P has a competitive feature set that includes a standard hard drive, optional finishing, a large 4.3" color display and Sharp's OSA open-development platform. This in tandem with a very low CPP and TCO make the MX-C400P well worth consideration for small or large companies looking for a very economical and versatile workgroup color printer for high volumes of mixed color usage.

Wirth Consulting - Office ©Head2Head Comparison

Make	Xerox	Imaging	Solid Ink
Model	ColorQube 8570/DN	Functions	Print
Base Price	\$849.00	 	
Max Mo. Duty Cycle (pages)	85,000		
BW/Color Print Speed (ppm)	40/40		
Max Media Width (inches)	8.50		
Classification	A4 Workgroup Color Printers from 41-50 PPM		

Product Overview

The ColorQube 8570/ DN uses Xerox's solid-ink color imaging technology, which has two primary advantages--exceptional easy replacement (just drop an ink bullet into its color-coded slot), and minimal packaging waste--there's no cartridge, drum, or developing unit to dispose of it, making this technology exceptionally eco-friendly. Operating power consumption of 252 watts is also another advantage--it's almost half that of laser-based color printers in this class. The ColorQube 8570 D/N and its supplies are priced for lower print volumes with its lower acquisition price and higher cost per page versus the ColorQube 8870 with its higher acquisition price and lower cost per page.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
24.5	\$0.02636	\$0.12862

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,430.39	\$8,566.35	\$4,430.95
2,000 pages per month	\$4,011.79	\$16,283.70	\$8,021.40
3,000 pages per month	\$5,593.18	\$24,001.04	\$11,611.84
4,000 pages per month	\$7,174.57	\$31,718.39	\$15,202.29
5,000 pages per month	\$8,755.97	\$39,435.74	\$18,792.73

*Base Price

Strengths	Limitations
<ul style="list-style-type: none"> •Lowest acquisition price (\$849) in this segment. •Color by Words color-editing software utility provides exceptionally easy to use color editing even for novice users--for instance, specify "more yellow-green," "red more saturated," etc. •GreenPrint software for automatically eliminating any unnecessary printed output such as a page with just a URL, banner ad, logo, or legal jargon. •True Adobe PostScript 3 print driver. •Xerox CentreWare Internet Service for remotely managing the printer and third-party devices on the network. •PrintingScout automatically alerts users to status conditions. •Global universal print driver and Mobile Xpress print driver for printing from mobile devices. •10/100/1000BaseTX Ethernet network interface. •Wireless 802.11a/b/g network interface. •Optional hard drive provides collation, secure printing, and stored print jobs. •Operating power consumption is 252 watts, or almost half that of most laser-based color printers in this class. •Energy Star qualified. 	<ul style="list-style-type: none"> •No available document finishing. •Relatively higher black and color cost per page in this segment, and higher Total Cost of Ownership, especially over 1,000 pages per month.
Notes	Notes
	<ul style="list-style-type: none"> •Optional 512 MB of memory (\$719.00), cart with storage capacity (\$299.00), Productivity Kit (includes hard drive), (\$499.00), 525-sheet paper drawer (\$300.00).

Best Use

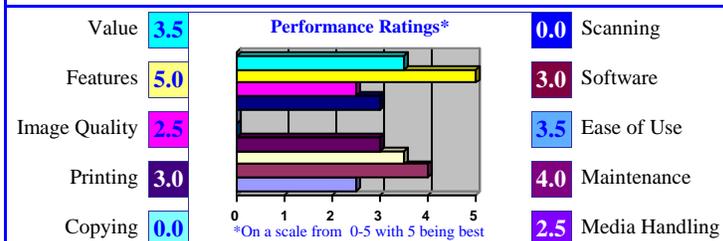
Best for low print volumes, especially under 1,000 color prints per month. A primary advantage is a low acquisition cost (\$849), the lowest in the group. Consumables-replenishment is exceptionally easy with solid ink bullets with minimal packaging that makes them very eco-friendly. Also eco-friendly is the lowest power consumption in this group (252 watts). True Adobe PS 3 driver, Pantone color-matching, and Color by Words are also advantages for graphic arts and color proofing. Consequently, the ColorQube 8570 is worth consideration for users who are price sensitive, have low print volumes and do not require

Wirth Consulting - Office ©Head2Head Comparison

Make	Xerox	Imaging	Solid Ink
Model	ColorQube 8870/DN	Functions	Print
Base Price	\$2,499.00	 	
Max Mo. Duty Cycle (pages)	120,000		
BW/Color Print Speed (ppm)	40/40		
Max Media Width (inches)	8.50		
Classification	A4 Workgroup Color Printers from 41-50 PPM		

Product Overview

The ColorQube 8870/ DN uses Xerox's solid-ink color imaging technology, which has two primary advantages--exceptional easy replacement, and minimal waste, making this technology exceptionally eco-friendly. Operating power consumption of 252 watts is also another advantage--it's almost half that of laser-based color printers in this class. The ColorQube 8870/D/N and its supplies are priced for higher print volumes with its higher acquisition price and lower cost per page versus the ColorQube 8570 with its lower acquisition price and higher cost per page. The 8870 also has a higher maximum monthly volume--120,000 pages versus the 8570's 85,000 pages.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
27.0	\$0.01890	\$0.03451

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$3,633.10	\$4,569.41	\$3,905.75
2,000 pages per month	\$4,767.19	\$6,639.82	\$5,337.49
3,000 pages per month	\$5,901.29	\$8,710.22	\$6,769.22
4,000 pages per month	\$7,035.38	\$10,780.63	\$8,200.96
5,000 pages per month	\$8,169.48	\$12,851.04	\$9,632.70

*Base Price

Strengths	Limitations
<ul style="list-style-type: none"> •Low black cost per page of 1.8 cents and exceptionally low color cost per page of 3.4 cents. •Color by Words color-editing software utility provides exceptionally easy to use color editing even for novice users--for instance, specify "more yellow-green," "red more saturated," etc. •GreenPrint software for automatically eliminating any unnecessary printed output such as a page with just a URL, banner ad, logo, or legal jargon. •True Adobe PostScript 3 print driver. •Xerox CentreWare Internet Service for remotely managing the printer and third-party devices on the network. •PrintingScout automatically alerts users to status conditions. •Global universal print driver and Mobile Xpress print driver for printing from mobile devices. •10/100/1000BaseTX Ethernet network interface. •Wireless 802.11a/b/g network interface. •Optional hard drive provides collation, secure printing, and stored print jobs. •Operating power consumption is 252 watts, or almost half that of most laser-based color printers in this class. •Energy Star qualified. 	<ul style="list-style-type: none"> •No available document finishing. •High Total Cost of Ownership under \$1,000 prints per month--best for higher print volumes.
Notes	Notes
	<ul style="list-style-type: none"> •Optional 512 MB of memory (\$719.00), cart with storage capacity (\$299.00), Productivity Kit (includes hard drive), (\$499.00), 525-sheet paper drawer (\$300.00).

Best Use

Best for color print volumes over 1,000 pages per month--the higher the print volume, the more economical. Solid ink bullets are exceptionally easy to install and have minimal packaging that makes them very eco-friendly. Also notable is the lowest power consumption in this group (252 watts). True Adobe PS 3 driver, Pantone color-matching, and Color by Words are also advantages for graphic arts and color proofing. Consequently, the ColorQube 8870 is well worth consideration for enterprises and small and large companies that have high volumes of color printing and do not require finishing.

Wirth Consulting - Office ©Head2Head Comparison

Make	Xerox	Imaging	Laser
Model	Phaser 6360/DN	Functions	Print
Base Price	\$1,599.00	 	
Max Mo. Duty Cycle (pages)	100,000		
BW/Color Print Speed (ppm)	42/42		
Max Media Width (inches)	8.50		
Classification	A4 Workgroup Color Printers from 41-50 PPM		

Product Overview

The Phaser 6360/DN uses laser color imaging technology. Features of note include an Adobe PostScript 3 print driver (not an emulation), Pantone-approved color matching, and support for these color-management standards: Apple ColorSync, CIE International color standards, ICC, and ICM.



Total Ratings Score	Black Consumables Cost Per Page	Color Consumables Cost Per Page
22.0	\$0.02055	\$0.10105

Total Cost of Ownership*	Black	Color	Mixed
1,000 pages per month	\$2,831.88	\$7,661.73	\$4,397.42
2,000 pages per month	\$4,064.77	\$13,724.47	\$7,211.82
3,000 pages per month	\$5,297.65	\$19,787.20	\$10,026.23
4,000 pages per month	\$6,530.54	\$25,849.94	\$12,840.64
5,000 pages per month	\$7,763.42	\$31,912.67	\$15,655.04

*Base Price

Strengths	Limitations
<ul style="list-style-type: none"> •True Adobe PostScript 3 print driver. •Xerox CentreWare Internet Services for remotely managing the printer and third-party devices on the network; Xerox Usage Analysis Tool utility; PhaserSMART automated troubleshooting utility; Xerox Walk-Up Print Driver. •Supports these color-management standards: Apple ColorSync, CIE International color standards, ICC, and ICM; Pantone-approved color matching.. •10/100BaseTX Ethernet network interface; optional Wireless 802.11a/b/g interface. •Security provisions include 802.1x, IPsec, SNMPv3, Secure Print, and optional hard-drive overwrite. •Bypass tray accepts from 17 to 40 lb. bond, and from 50 to 80 lb. cover (65 to 216 gsm) •Energy Star qualified. 	<ul style="list-style-type: none"> •No available document finishing. •Second highest color cost per page (10.1 cents) in this group.
	Notes
	<ul style="list-style-type: none"> •Optional 550-sheet drawer (\$399.00), 1,100-sheet High Capacity Feeder (\$599.00), 256/512 MB memory (\$599.00/ \$719.00), Wireless Network Adapter (\$219.00), Productivity Kit includes Personal Print, Secure Print, Proof Print, Collation, Extended Font Storage with Internal Hard Drive

Best Use

The toner-based Phaser 6360 offers a toner-based alternative to the solid-ink ColorQube color printers and smartly offers advanced features for professional image quality such as Adobe PostScript and color-matching standards. Since it's CPP and TCO are the highest in this group, the Phaser 6360 is only worth consideration for Xerox users who desire the image quality and permanence advantages of toner based imaging over that of the solid-ink ColorQube printer series.