

Understanding “Custom” Cabinetry

	Custom	Semi-Custom/Box
Wood	3/4” thick plywood	Particle board or melamine
Hardware	High-quality to last	Low to mid quality, to cut cost
Drawers	Full-extension 21”-22” deep	Full-extension 18” deep to cut cost
Ease of installation	Easy; perfect fit	Requires hours of manipulation
Measure	To nearest 16th inch	To nearest 3”
Space Used	Maximized	Wasted space

EDUCATE YOURSELF ON THE ADVANTAGES OF TRUE CUSTOM CABINETS

“In the end, you end up with more usable space, a higher quality product and negligible price difference.”

(Bathroom example)	Custom	Semi-custom/Box
Initial Price	\$3,000	\$2,200
Cost of installer to monkey with cabinet		\$450
Cost of finisher to fix marks from installation		\$150
TOTAL COST	\$3000	\$2800

What is the difference between truly custom cabinetry, semi-custom and box cabinetry?

The word “custom” is a very over-used word in the world of cabinetry. Many people are confused by the differences of custom cabinetry, semi-custom and box cabinetry.

With truly custom cabinetry, your space dictates the cabinet shop’s system. With semi-custom or box cabinetry, your space is forced to fit into their system or catalog selection.

Not understanding the differences listed in the above chart, people mistakenly choose the lowest cabinetry bid, assuming all cabinetry is the same. Custom cabinetry pricing will almost always seem initially higher. In the end, you end up with more usable space, a higher quality product, and a negligible price difference.

Education makes all the difference.

