

NATE BERKOPEC

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S K I L L S

Ruby

Rails
Sinatra
RSpec

Javascript

Coffeescript
Backbone.js
jQuery

Business

Financial modeling
Analytics
Content (text/video)

E D U C A T I O N

New York University Stern School of Business (undergraduate)

GPA: 3.4 - *Dean's List Fall 2010*
Graduation: December 2011, B.S. Economics
Clubs: Director of NYU DemoDays & HackDays

RAILS DEVELOPER
ROUNDTABLE
OCT 2011 - DEC 2011

Supported development of Rails 3.0 application for a startup in Dogpatch Labs NYC until company was funded and moved to San Francisco.

Implemented custom UI features in Coffeescript
Supported designer in site styling, SASS/Compass
Began work on refactor, using Backbone.js

HACKER in RESIDENCE
ANGELSOFT/GUST
MAY 2011 - SEP 2011

Summer internship that was half coder/half venture analyst for "patriarch of Silicon Alley" David Rose. Created backend API for site's investor search engine on Rails 3.0.
Performed due diligence on several angel investments
Several Ruby/Rails mini-projects

INTERN
THE HIRE SYNDICATE
JAN 2010-MAY 2011

Immersed myself in a startup from creation to funding. Advised the CEO and managed varying aspects of development, including:
Interviewed customers, in person and over phone
Led creation of pitch deck and financial model/projections
Wrote several months worth of blog posts and series
Designed homepage, working with head of UI
Created analytics dashboard using Mixpanel/Google Analytics

INTERN
BARBARA CORCORAN
SEP 2009 - MAY 2010

Following appearance on Shark Tank, worked for angel investor Barbara Corcoran (formerly of the Corcoran Real Estate Group) in managing her angel investments and social media identity.
Implemented benchmarking to measure Twitter impact
Doubled Twitter followers from 2000 to 4000 in 3 months
Connected portfolio companies to media opportunities

FOUNDER
THE FACTIONIST
JAN 2009 - JAN 2010

Founded eco-friendly t-shirt company which appeared on ABC's reality TV show *Shark Tank*. Profitable (though small) startup.
Created visual brand identity
Donated portion of proceeds to charity and microfinance
Coordinated product fulfillment and manufacture
Designed website

O T H E R

Eagle Scout. Directed a documentary short that premiered at the London Bootleg Film Festival. Mentor and alumni at The Lean Startup Machine. StartingBloc fellow. Zen practitioner. Reads lots of 18th-century philosophy and systems theory. CrossFit beginner. Coffee connoisseur.