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## **Press Release**

May 13<sup>th</sup>, 2012

**See DPM at Drupa 2012: Stand E05, Hall 12**

## **DPM: Significant Sales in B1 and B2 Sheetfed**

Even at the halfway point, Drupa 2012 had already been a huge success for DPM, Westerham, Kent. Sales of at least eight B2-and-above offset-litho machines head the list of successes, with new and existing customers from both South America and the Far East representing the leading buyers at the company's stand in hall 12.

"It has been non-stop since the doors opened on day one," said Tim Pawley, Sales Manager at DPM. "Our existing customers and new visitors from across the globe have made their way to our stand in far greater numbers than we have experienced at any previous exhibition.

"Our activities in the Far East and South America go back to the inception of DPM, and have certainly paid off, with those regions, along with India, bringing the largest number of enquiries for us at Drupa 2012."

Equipment deals that have been finalised by DPM during the show include a 2001 Heidelberg SM74-6H, three Heidelberg CD 102 multi-colour presses with various coating configurations, and a large-format KBA 162a-4 from 1999. "Machines from all manufacturers' right across the B1 and B2 offset-litho spectrum have been in demand – however, we are also in digital discussions with a number of customers, as well as experiencing a great interest in our new and used post-press products," added Mr Pawley.

For more information on DPM please see the <http://www.dpm.uk.com/> web site, which includes videos of many of the current press line-up, or call +44 (0)1959 569 900.

## **About DPM**

DPM's company philosophy is based on quality, integrity and, above all, honesty. As a business DPM doesn't believe in false economy when buying or selling: it will pay a fair price for equipment, and expect a fair price when selling, no more, no less.

DPM was not established for the short term. The aim of the company is to be recognised as the best and this can only be achieved by conducting successful, honest business over a long period of time.

The company's experienced sales team have close contact with a great many businesses worldwide meaning that they are often the first to hear of equipment when it becomes available. DPM use a purpose-built computer system developed to search and locate equipment within minutes of receiving a press enquiry. This system is updated hourly with new equipment for sale and currently has over 20,000 items available worldwide.

Best known for buying, selling and installing used sheetfed offset-litho printing presses, DPM is currently expanding the business to encompass the handling of pre-owned digital printing equipment, as well as the distribution of new post-press equipment, with the UK agency for GW guillotines.

With a set of international contacts envied by other used equipment suppliers, and strong relationships with all major printing press suppliers, DPM has built a truly worldwide business that continues to expand.

For further information on the full range of product from DPM visit the [www.dpm.uk.com](http://www.dpm.uk.com) web site, or call 01959 56 99 00.

## **ENDS**

### **Press Information**

The above text totals 490 words.

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