

## SAAD GULZAR

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- CONTACT INFORMATION Department of Political Science, Stanford University,  
616 Serra Street, Stanford CA 94305  
gulzar@stanford.edu, [www.saadgulzar.com](http://www.saadgulzar.com)
- APPOINTMENTS **Stanford University**, Assistant Professor, Department of Political Science, June 2017-
- EDUCATION **New York University**, Ph.D. Political Science, 2012-17  
**Columbia University**, Masters in Public Administration, 2009-10  
**National University of Singapore**, Masters in Public Policy, 2008-09  
**Lahore University of Management Sciences, Pakistan**, B.Sc. (Honors) in Economics, 2004-08
- FIELDS Political Economy of Development, Comparative Politics, Experimental Methods
- PUBLICATIONS Gulzar, Saad and Pasquale, Benjamin J. (2017) [“Politicians, Bureaucrats, and Development: Evidence from India.”](#) *American Political Science Review*, 111(1), pp. 162-183.
- WORKING PAPERS [“Can Political Alignment be Costly?”](#) (2017) *Revise and Resubmit, Journal of Politics*.  
[“Why Do Citizens Become Politicians? Experimental Evidence on the Social Dimensions of Candidacy”](#) (2016), with Yasir Khan (UC Berkeley)  
[“Patronage Jobs and Public Sector Absence”](#) (2017), NBER Working Paper No. 22340, with Michael Callen (UCSD), Ali Hasanain (LUMS), Yasir Khan (UC Berkeley), and Arman Rezaee (UC Davis) *Under Review*.  
[“Personalities and Public Sector Performance: Evidence from a Health Experiment in Pakistan”](#) (2016), NBER Working Paper No. 21180, with Michael Callen (UCSD), Ali Hasanain (LUMS), Yasir Khan (UC Berkeley), and Arman Rezaee (UC Davis) *Under Review*.  
[“Political Identity: Experimental Evidence on Anti-Americanism in Pakistan”](#) (2015), NBER Working Paper No. 20153, with Leonardo Bursztyn (UChicago), Michael Callen (UCSD), Bruno Ferman (FGV), Ali Hasnain (LUMS), and Noam Yuchtman (UC Berkeley) *Under Review*.  
[“Official Attendance Data for Politically Connected Bureaucrats Are Less Accurate?”](#) (2016), with Michael Callen (UCSD), Ali Hasanain (LUMS), and Yasir Khan (UC Berkeley)  
[“Choosing Ungoverned Space: Pakistan’s Frontier Crimes Regulation”](#) (2015), with Michael Callen (UCSD), Arman Rezaee (UC Davis), and Jacob Shapiro (Princeton)
- MANUSCRIPTS IN PROGRESS [“The Political Economy of Quotas: Evidence From India”](#), with Benjamin Pasquale (Indep. Researcher)  
[“Marginal Politicians: Experimental Evidence from Pakistan”](#), with Yasir Khan (UC Berkeley)  
[“Voting Heuristics: the Unintended Consequences of an Esthetic Ballot”](#), with Nelson A. Ruiz (LSE)
- WORK IN PROGRESS [“A Field Experiment on Training First-Time Village Politicians”](#) with Yasir Khan (UC Berkeley)  
[“Improving Political Communication: A Field Experiment in Pakistan”](#) with Miriam Golden (UCLA) and Luke Sonnet (UCLA)  
[“Monitoring Public Works with Smartphones: A Field Experiment with the Sindh Government, Pakistan”](#) with Imran Rasul (UCL), and Dan Rogger (World Bank)  
[“What is the Impact of Technology on State Capacity? Evidence from the Roll-out of Cellular Services in Myanmar”](#) with Mai Nguyen (NYU)

**HONORS AND AWARDS** Global Research Initiatives Fellowship, New York University London, 2016  
 Best Paper Award, UCLA Graduate Conference in Comparative Politics, 2015  
 Best Paper Award, George Mason Advances in Public Policy Conference, 2014  
 Best Paper Award, NYU Alexander Hamilton Center Conference, 2013  
 New York University, MacCracken Fellowship, 2012-17  
 National University of Singapore/ Columbia University, Double Degree Merit Scholarship and Lee Kuan Yew Graduate Scholarship, 2008-10

**AFFILIATIONS** Faculty Affiliate, The Abbasi Program in Islamic Studies, Stanford, 2017-  
 Research Fellow, Political Economy, Center for Economic Research Pakistan (CERP), 2016-  
 Affiliate, Consortium for Development Policy Research (CDPR), 2016-  
 Junior Fellow, Association for Analytic Learning about Islam & Muslim Societies (AALIMS), 2015-

**GRANTS** 2017: JPAL, Governance Initiative, Co-PI with Miriam Golden, and Luke Sonnet. \$200,000  
 2016: International Growth Center (IGC), Co-PI with Miriam Golden, and Luke Sonnet. \$25,000  
 2016: JPAL, Governance Initiative, PI with Yasir Khan. \$50,000  
 2016: World Bank i2i Grant, Co-PI with Zubair Bhatti, Imran Rasul, and Dan Rogger. \$150,000  
 2016: American Institute of Pakistan Studies, Travel Grant × 2  
 2016: New York University, George Downs Prize  
 2015: World Bank i2i Pilot Grant, Co-PI with Zubair Bhatti, Imran Rasul, and Dan Rogger. \$25,000  
 2015: IGC, Principal Investigator with Yasir Khan. \$100,000  
 2015: New York University, Dean's Travel Grant × 2  
 2015: JPAL, Governance Initiative, PI with Yasir Khan. \$3,000  
 2015: JPAL, Governance Initiative, PI with Yasir Khan. \$50,000  
 2015: IGC, PI with Yasir Khan. \$15,000  
 2015: JPAL, Governance Initiative, PI with Yasir Khan. \$5,000  
 2014: American Institute of Pakistan Studies, Summer Research Grant  
 2014: IGC, Co-PI with Syeda Shahbano Ijaz and Cyrus Samii. \$82,000  
 2014: Association for the Study of the Middle East and Africa, Travel Award (declined)  
 2014: New York University, Center for Social and Political Behavior Travel Award  
 2014: IGC. Co-PI with Joshua Blummenstock & Sriganesh Lokanathan. \$60,000  
 2013: IFPRI and the Planning Commission of Pakistan, Co-PI with Michael Callen, Ali Hasanain, & Yasir Khan. \$20,000 (declined)  
 2013: IGC, Co-PI with Michael Callen, Ali Hasanain, & Yasir Khan. \$16,000  
 2012: IGC. Co-PI with Michael Callen, Ali Hasanain, & Yasir Khan. \$16,000  
 2011: IGC. Co-PI with Michael Callen, Ali Hasanain, & Yasir Khan, \$75,000

**TEACHING** **At Stanford**  
 Causal Inference for Social Science (POLISCI 355C), Spring 2018  
 PhD Seminar on Field Experiments in Political Economy (POLISCI 446E), Spring 2018  
**At NYU (teaching assistant)**  
 Quantitative Methods II (PhD causal inference), Spring 2017  
 Introduction to International Politics, Spring 2014, Fall 2014, Spring 2015, Fall 2015

INVITED TALKS **2017** Berkeley Haas, Political Economy Seminar (scheduled); Princeton, Political Economy Workshop (scheduled); Brown, South Asian Politics Seminar (scheduled); UCSD; UCLA; Chief Minister's Special Monitoring Unit, Punjab, Pakistan  
**2016** Stanford; Harvard; Emory; Georgetown; Vanderbilt; Yale; UC Merced; World Bank, DIME  
**2015** American University  
**2014** Ryerson, Department of Politics  
**2013** Lahore University of Management Sciences, Technology for People Initiative, Pakistan

PRESENTATIONS **2018** OSU, Bureaucratic Politics in the Developing World Workshop (scheduled)  
**2017** Annual Conf on South Asia (scheduled); APSA (scheduled); MPSA; Harvard Experimental Political Science Graduate Conference; NYU CESS Experimental Political Science Conference  
**2016** AIPS, Junior Scholars Conference on Pakistan; NYU Comparative Field Lunch; NEWEPS; Yale Experiments Workshop; APSA; POLMETH (poster); Konstanz, Traditional Governance Conference; Princeton, ESOC; Essex; LSE, PSPE Doctoral Workshop; World Bank, Inside Government Conference (discussant); Princeton, ICT and Governance Workshop; Chief Minister of Punjab, Pakistan  
**2015** NEUDC; NYU Florence, WESSI Workshop; APSA; Oxford, AALIMS Workshop; Princeton, NEWEPS; MPSA; Yale Experiments Workshop  
**2014** Toronto Political Behavior Workshop; NEUDC; Duke, Behavioral Models of Politics Conference; APSA; NUST, Pakistan; NYU, Alexander Hamilton Center Conference on Political Economy; UCLA Graduate Conference in Comparative Politics; UPenn, NEWEPS; CAPERS (discussant); MPSA; George Mason, Advances in Public Policy Conference; NYU, CESS Experiments Conference (poster); Columbia, Political Economy Breakfast  
**2013** CAPERS (discussant); Data Gotham Conference New York; APSA; NYU, Alexander Hamilton Center Conference on Political Economy; Stanford, Electoral Integrity, Violence and Vote-Buying Conference; George Mason Graduate Conference

ACADEMIC  
SERVICE

**Reviewer for:**

*American Journal of Political Science*    *American Political Science Review*  
*Journal of Conflict Resolution*        *Journal of Development Economics*  
*National Science Foundation*         *Review of Economics and Statistics*

**At Stanford**

Co-Convener, Comparative Politics Workshop, 2017-19

**At NYU**

Founding Co-Convener, [Northeast Workshop in Empirical Political Science \(NEWEPS\)](#), 2013-17  
Founding Co-Organizer, NYU Graduate Political Economy Seminar, 2014-15

WORK  
EXPERIENCE

**International Growth Center**, Pakistan Economist, 2010-12

OTHER  
PUBLICATIONS

"Improving Public Health Delivery in Punjab, Pakistan: Issues and Opportunities." 2013. *The Lahore Journal of Economics* (18: SE): 249-69. (with Michael Callen, Ali Hasanain, Abdul Rehman Khan, Yasir Khan, Muhammad Zia Mehmood.)

"Political Violence in Pakistan 1988-2010: Myths vs Realities" (with Jacob Shapiro)

"Pakistan's Trade Policies: Future Directions" IGC Working Paper, 2011 (with Ashraf Khan and Garry Purcell)

LANGUAGES

English (proficient), Urdu (native), Punjabi (proficient), Hindi (spoken)