

## SALO V. COSLOVSKY

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### ACADEMIC APPOINTMENTS

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2016 - Associate Professor of International Development  
2009 - 2016 Assistant Professor of International Development  
Robert F. Wagner Graduate School of Public Service  
New York University, New York, NY

### EDUCATION

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2009 Ph.D. Urban Studies and Planning; Massachusetts Institute of Technology  
2002 M.A.L.D. The Fletcher School of Law and Diplomacy; Tufts University  
1996 B.S. Public Administration, Fundação Getúlio Vargas (São Paulo, Brazil)

### JOURNAL ARTICLES (PEER-REVIEW)

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Who Opposes Labor Regulation? Explaining Variation in Employers' Opinions, with Matthew Amengual and Duanyi Yang. Forthcoming in Regulation and Governance

Resilience and Renewal: Labor unions, inspectors, prosecutors and the enforcement of labor laws in Brazil, with Roberto Pires and Renato Bignami. Latin American Politics and Society 2017, 59(2), pp. 77-102

Beyond bureaucracy: How prosecutors and public defenders enforce urban planning laws in São Paulo, Brazil, International Journal of Urban and Regional Research 2015, 39(6), pp. 1103-1119

Flying under the radar? The state and the enforcement of labor laws in Brazil, Oxford Development Studies 2014, 42(2), pp.169-195

Economic development without pre-requisites: How Bolivian firms met food safety standards and dominated the global brazil-nut market, World Development 2014, 54, pp. 32-45

Parallel paths to enforcement: Private compliance, public regulation, and labor standards in the Brazilian sugar sector, with Richard Locke, Politics & Society 2013, 41(4), pp.496-525

Enforcing food quality and safety standards in Brazil: The case of COBRACANA, The Annals of the American Academy of Political and Social Science 2013, 649 (1), pp.122-138

Relational regulation in the Brazilian *Ministério Público*: The organizational basis of regulatory responsiveness, Regulation & Governance 2011, 5(1), pp.70-89

[translated to Portuguese and reprinted as A Regulação relacional no Ministério Público brasileiro: As bases organizacionais da capacidade de resposta regulatória, in Fontainha, Fernando and Pedro Geraldo (eds). Sociologia Empírica do Direito. Lisboa/Curitiba: Juruá, 2015]

## **JOURNAL ARTICLES (EDITORIAL REVIEW)**

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The Sociological citizen: Relational interdependence in law and organizations, with Susan Silbey and Ruthanne Huising, L'Année Sociologique, 2009, 59 (1), pp.201-229

## **BOOK REVIEWS**

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Employment and Development under Globalization: State and Economy in Brazil, by Samuel Cohn, in Social Forces, March 2016, online advanced access

## **BOOK CHAPTERS**

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Labor and industrial relations in Brazil, with Roberto Pires and Renato Bignami (forthcoming in an edited volume on labor relations in developing countries edited by Douglas Fuller, Howard Gospel and Hyunji Kwon, Oxford University Press)

The Pragmatic politics of regulatory enforcement, with Roberto Pires and Susan Silbey, in Handbook on the Politics of Regulation, edited by David Levi-Faur, London: Edward Elgar Publishers, 2011

## **PAPERS UNDER PEER-REVIEW**

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Building prosecutorial autonomy from within: The transformation of the Brazilian *Ministério Público*, with Amit Nigam (under review at Organization Science)

Increased Hospitalizations for Decompensated Heart Failure and Acute Myocardial Infarction During Mild Winters: A Seven-Year Experience in the Public Health System of the Largest City in Latin America, with Eduardo Pesaro et al (under review at PLoS One)

The Rise and fall of the Amazonian rubber footwear industry: A tale of international trade, technology, and value-added in the early 19<sup>th</sup> century (being revised for resubmission to Business History Review)

## **WORKING PAPERS AND ONGOING RESEARCH PROJECTS**

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Labor standards in Export Processing Zones in Latin America and the Caribbean

How enforcement engenders compliance: regulating cattle-ranching in the Amazon (with Paulo Barreto)

Public-sector unions and the delivery of public services to the poor: Obstacle or opportunity?

Business disputes and public sector reform: Taxing the beverage sector in Brazil

## **MEDIA AND COMMENTARY**

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How Temer's Sweeping Labor Reforms Will Affect Brazil's Workers, World Politics Review, July 19 2017

## **SELECTED PRESENTATIONS IN ANNUAL CONFERENCES**

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The Annual Meeting of the Law and Society Association (LSA), Mexico City, June 2017, *Wise Constraints: How Regulation Can Enhance Business Performance*

4<sup>th</sup> Annual Conference of the Sociology of Development Section, Providence, RI, March 2015, *Static Laws, Dynamic Regulators: Labor Relations in Contemporary Brazil*

26<sup>th</sup> Meeting of the Society for the Advancement of Socio-Economics (SASE), Chicago, IL, July 2014, *Static laws, dynamic institutions: The rise of labor inspectors and prosecutors in Brazil*

The Annual Meeting of the Law and Society Association (LSA), Minneapolis, MN, June 2014, *Static laws, dynamic institutions: The rise of labor inspectors and prosecutors in Brazil*

6<sup>th</sup> Annual People and Organizations Conference, Center for Human Resources, Wharton, University of Pennsylvania, PA, October 2013 [*juried submission*]

The Annual Meeting of the Law and Society Association (LSA), Boston, Massachusetts, May 2013, *Enforcing labor standards in the sugar supply chain: Public and Private inspection in Brazil*

29<sup>th</sup> International Congress of the Latin American Studies Association (LASA), Toronto, Canada, October 2010, *The Prosecutor-in-action: stitching solutions together*

## **SELECTED OTHER PRESENTATIONS**

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Symposium on Brazil's Model of Low Carbon Sustainable Development, Brown University, Providence, RI, April 2015, *How enforcement becomes compliance: Regulating cattle-ranching in the Amazon*

Catching up to the Future? Advances and Challenges in the Politics, Society, and Social Policies of Contemporary Brazil, Brown University, Providence, RI, November 2014, *The Transformation of the Ministério Público in Brazil*

ILR School at Cornell University, Ithaca, NY, October 2014, *The Transformation of the Ministério Público in Brazil*

Bureau of International Labor Affairs, US Department of Labor, Washington DC, August 2014, *The Transformation of the Ministério Público in Brazil*

Special Program for Urban and Regional Studies (SPURS) at the Massachusetts Institute of Technology (MIT), Cambridge, MA, February 2012, *The Regulatory advantage: How prosecutors enforce labor and environmental laws in Brazil*

Festschrift for Judith Tandler, Massachusetts Institute of Technology, Cambridge, MA, April 2011, *The institutional basis of commodity upgrading*

Woodrow Wilson International Center for Scholars, Washington DC, January 2010, *The Rule of Law, Economic Development, and Modernization of the State in Brazil: Lessons from Existing Experience for Policy and Practice*

## **SELECTED RESEARCH GRANTS, AWARDS AND FELLOWSHIPS**

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2014            New Research Support, Office of the Associate Dean, NYU-Wagner, *Public-sector unions and the delivery of public services to the poor*

2014            Stephen Charney Vladeck Junior Faculty Fellowship, New York University, *Public-sector unions and the delivery of public services to the poor*

2011            Anonymous unrestricted grant from former student to advance my research

2011            Grant from the Lincoln Institute of Land Policy, *How prosecutors enforce land-use and urban planning laws in Brazil*

- 2011 Grant from the Political Science department at the Massachusetts Institute of Technology (MIT), *Improving Labor and Environmental Standards in the Sugar Industry*
- 2010 Individual Faculty Grant from Center for Latin American and Caribbean Studies at NYU, *The development of sugarcane varieties in Brazil*
- 2008 Globalization and Labor Standards, funded by MIT's Sloan School of Management
- 2007 The Rule of Law, Economic Development and Modernization of the State in Brazil, funded by DFID-UK and World Bank
- 2005 Awarded [through double-blind review] MIT's Benjamin Siegel Prize for Best Essay on Science, Technology, and Society for paper: *The rise and fall of the Amazonian rubber footwear industry*

## **PHD SUPERVISION / COMMITTEE PARTICIPATION**

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David Gomez-Alvarez (chair: Paul Smoke, NYU-Wagner)

Gundula Loffler (chair: Paul Smoke, NYU-Wagner)

Sheffield Emi Lesure (chair: Vivek Chibber, NYU-Sociology)

Diana Caley (chair: Carolyn Dimitri, NYU-Steinhardt)

Nizar Harake (chair: Natasha Iskander; NYU-Wagner)

## **SELECTED WAGNER, UNIVERSITY AND PROFESSIONAL SERVICE**

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- 2016-present NYU-Wagner doctoral committee
- 2014-2016 Co-organizer of NYU-Wagner's Work in Progress (WIP) talk series
- 2011-2016 Organizer of the NYU-Wagner faculty seminar / speaker series
- 2011-14 NYU-Abu Dhabi Faculty Search Committee
- 2010-14 NYU-Wagner doctoral committee
- 2009-10 NYU-Wagner admissions committee
- Advisory board of *Revista Brasileira de Estudos Empíricos em Direito*

Reviewer for National Science Foundation; Cambridge University Press; United Nations University (UNU-WIDER); Review of International Political Economy; Journal of Development Studies; Oxford Development Studies; Studies in Comparative International Development; Regulation and Governance; Law & Policy; Law & Society Review, Latin American Politics and Society, Journal of Urban Affairs; Public Management Review; Administration and Society; Current Sociology; Environmental Sociology; British Journal of Industrial Relations; *Organizações e Sociedade*.

## **TEACHING PORTFOLIO**

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Institutions, Governance and International Development , graduate course

Protecting Rights and Promoting Development: Labor and Environmental Standards in the Global Economy, graduate seminar

Comparative Capitalism: Challenges and Opportunities of National Development, graduate course

Innovation and the City; graduate course

Resist! How Individuals and Collectives Foster Inclusion in Firms, Markets, Cities and Nation-States