

# Orrett Davis

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## Experience

- 2013 **BLOC.IO** Three-month intensive developer apprenticeship **ORLANDO, FL**  
**Apprentice**
- Learned fundamentals of web development with a focus on Ruby on Rails, JavaScript, HTML, CSS and Git.
  - Developed production ready applications, gaining experience with pair programming and version control.
  - Orlando.io - Startup talent community directory: Omniauth, Facebook, Github, Heroku, S3, Bootstrap Orlando.io
  - Groupedia - SaaS group Wikipedia: Stripe, Devise, CanCan, Heroku, S3, Bootstrap Groupedia.herokuapp.com
  - Bloccit - Reddit clone: Devise, CanCan, Heroku, S3, Bootstrap Odavis-bloccit.herokuapp.com
- 2012-2013 **STARTER STUDIO** Three-month startup accelerator **ORLANDO, FL**  
**Founder / Program Manager**
- Managed the planning and execution of the accelerator's programming including: one-on-ones, pitch sessions, speaker series, founders talks, mentor meetings, etc.
  - Built and assembled relationships with program sponsors, mentors, subject matter experts, and angel and venture capital groups to provide hands-on guidance and mentorship.
  - Advised startup on business model, overall strategy, financing, fundraising, market research, operations, etc.
- 2012-2013 **ARSENAL VENTURE PARTNERS** Early-stage venture capital firm **WINTER PARK, FL**  
**Analyst**
- Identified and qualified investment opportunities in high-growth sectors based on market research, competitive analysis, and investment criteria.
  - Managed investment process from point of identification through deal execution leading to over \$6M in funding.
  - Performed comprehensive analysis on over 4000 investment leads, characterizing and reporting key trends and performance indicators utilizing Salesforce CRM.
  - Prospected strategic business development opportunities and partnerships for existing portfolio companies.
- 2011-2012 **DROPOST.IT** Location based e-gift card company **TAMPA, FL**  
**Founder**
- Selected for the inaugural class of Gazelle Lab, a TechStars Global Accelerator Network member.
  - Led product strategy and roadmap for five-person team, established product features based on customer feedback.
  - Developed sales and marketing materials including: business plan, financial models, and investor presentations.
- 2011-Present **STARTUP WEEEKEND** Global non-profit providing experiential education for entrepreneurs **ORLANDO, FL**  
**Lead Organizer / Global Facilitator**
- Negotiated and formed key strategic partnerships with local and regional stakeholders including: local government, economic development commissions, universities, and business owners.
  - Led a ten-person team of organizers and volunteers, raising over \$100,000 through ticket sales, sponsorships, and in-kind donations over seven events.
  - Developed and maintained strong ongoing, value-add relationships with Startup Weekend Orlando alumni, top business, government and academic leaders.
- 2011-Present **ORLANDO TECH** Non-profit providing tools, resources, and programming for entrepreneurs **ORLANDO, FL**  
**Founder / Director**
- Coordinated monthly meetup group attracting a broad range of community leaders, entrepreneurs, and startups
  - Grew community to over 1,200 members, through strategic partnerships, creating one of the largest startup and entrepreneurial groups in Florida.

## Education

- 2013 **BLOC.IO** Three-month intensive developer apprenticeship
- 2010-2012 **ROLLINS COLLEGE** Master of Business Administration - Entrepreneurship **WINTER PARK, FL**
- 2005-2009 **UNIVERSITY OF FLORIDA** Bachelor of Science in Biology - Biotechnology **GAINESVILLE, FL**

## Technology Personal

Ruby on Rails, JavaScript, jQuery, HTML, CSS, Git, Heroku, AWS, MySQL, PostgreSQL  
I build things (on&off)-line. Startup and technology enthusiast, community builder, athlete, developer