Paolo Crosetto

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Current position

2013- Chargé de Recherche – INRA-GAEL National Institute for Agricultural Research – Grenoble, France
Full-time researcher.

Education

2010 Ph.D., Economics, University of Milan.
Department of Economics, Management and Quantitative Methods.
Thesis advisors: Antonio Filippin and John D. Hey (York).
Thesis in Experimental Economics. Experimental and Agent-Based essays on the economics of Open Source.

2003 Degree (Laurea), International Political Sciences, University of Turin, Italy.
4-years degree (BA-MA), 110/110 *summa cum laude*. Thesis advisor: Carlo Boffito.
Thesis in Economics of Transition. Case study: the Russian transition from plan to market.

2001 Erasmus Programme. Faculty of Economics, University of Nice-Sophia Antipolis (France)

Past Employment

2011-2013 Post-Doc at Max Planck Institute of Economics – Strategic Interaction Group – Jena, Germany.
Full-time researcher

2010 Post-Doc at LUISS Guido Carli – Department of Economics and Finance – Rome, Italy.
Research and teaching duties.

2005-2006 Research associate at Urge – Research Unit on European Governance – Turin, Italy.
Junior researcher

2005 Consultant at DASEIN – Turin-based public sector HR and continued education consultancy.
Consultant for several local authorities in North-western Italy. Teacher of IT skills.

2003-2005 Junior researcher at Cirpet – Research Centre on Emerging and Transition Countries – Turin, Italy.
Junior researcher. Coordinator of undergraduate research group.

Publications

Articles in Refereed Academic Journals $[N = 11]$

2017 A. Gaudeul, P. Crosetto, G. Riener. Better stuck together or free to go? Of the stability of cooperation when individuals have outside options.
Journal of Economic Psychology, forthcoming, CNRS 2.

P. Crosetto and A. Filippin. The Sound of Others: Surprising Evidence of Conformist Behavior.
Southern Economic Journal, forthcoming, CNRS 2.

2016 J. Brüggemann, P. Crosetto, L. Meub and K. Bizer. Intellectual property rights hinder sequential innovation: experimental evidence.
Research Policy, Volume 45, Issue 10, December 2016, Pages 2054–2068, CNRS 1.

P. Crosetto and A. Gaudeul A Monetary Measure of the Strength and Robustness of the Attraction Effect
Economics Letters, Volume 149, December 2016, Pages 38–43, CNRS 3.

A. Filippin and P. Crosetto. Click'n'Roll: No Evidence of Illusion of Control
De Economist, September 2016, Volume 164, Issue 3, pp 281–295, CNRS 3

P. Crosetto, L. Muller and B. Ruffieux. Helping consumers with a front-of-pack label: numbers or colours? Experimental comparison between Guideline Daily Amount and Traffic Light in a diet-building exercise.
Journal of Economic Psychology, Volume 55, August 2016, Pages 30–50, CNRS 2.

P. Crosetto and L. Muller and B. Ruffieux. Réponses des consommateurs à trois systèmes d'étiquetage nutritionnel face avant.
Cahiers de Nutrition et Diététique, June 2016, Volume 51, Issue 3, pp. 124-131

A. Filippin and P. Crosetto. A Reconsideration of Gender Differences in Risk Attitudes.
Management Science, Volume 62, issue 11, November 2016, CNRS 1eg.

P. Crosetto and A. Filippin. A Theoretical and Experimental Appraisal of Five Risk Elicitation Methods.
Experimental Economics, September 2016, Volume 19, Issue 3, pp 613–641, CNRS 1

2015 P. Crosetto, A. Filippin and J. Heider. A Study of Outcome Reporting Bias Using Gender Differences in Risk Attitudes.
CESifo Economic Studies, Vol.61, Issue 1, pp.239-262.

2013 P. Crosetto and A. Filippin. The "Bomb" Risk Elicitation Task.
Journal of Risk and Uncertainty, Vol.47, Issue 1, August 2013, CNRS 2.

Refereed and Published Conference Proceedings $[N = 1]$

2010 P. Crosetto. To Patent or Not to Patent: A Pilot Experiment on Incentives to Copyright in a Sequential Innovation Setting.
Open Source Software: New Horizons. IFIP Advances in Information and Communication Technology. Volume 319, pp 53-72.

Other Publications - in Italian [N = 2]

2007 P. Crosetto. La Direttiva Bolkestein.
Biblioteca della Libertà, N. 186, January-March 2007.

2006 P. Crosetto. L'economia europea di fronte alla competizione globale: pronti per la ripresa o bloccati a metà strada?
Biblioteca della Libertà, N.184, July-September 2006.

Working Papers

R&R $[N = 1]$

P. Crosetto and A. Gaudeul. Choosing whether to compete: Price and format competition with consumer confusion.
GAEL Working Paper 2014-08.

Submitted $[N = 2]$

P. Crosetto, O. Weisel and F. Winter. A flexible z-Tree implementation of the Social Value Orientation Slider Measure (Murphy et al. 2011) – Manual.
Jena Economic Research Papers 2012-062.

J. Bone, P. Crosetto, J. Hey and C. Pasca. Chance versus choice: eliciting attitudes to fair compensations.
Jena Economic Research Papers 2013-029.

Working Papers [N = 5]

Crosetto and T. Regner. Crowdfunding: Determinants of success and funding dynamics.
GAEL Working Paper 2015-02.

P. Crosetto and M. Mantovani. Availability of Information and Representation Effects in the Centipede Game.
Jena Economic Research Paper 2012-051.

P. Crosetto, W. Güth, L. Mittone and M. Ploner. Motives of Sanctioning: Equity and Emotions in a Public Good Game with Punishment.
Jena Economic Research Papers 2012-046.

P. Crosetto. Turning private vices into collective virtues: a simple model and an experiment on the SourceForge development community.
University of Milan DEAS Working Paper 14-2009.

P. Crosetto. The American productivity miracle and Europe: the end of convergence?
Urge Working Paper 3/2005.

Invited Seminars

2017 (March, forthcoming) VALFREE Workshop, Rennes, France; (June, forthcoming) ALISS, INRA, Ivry sur Seine, France;

2016 (June) GK-EIC, University of Jena, Germany; (May) CREM, University of Rennes, France; (February) Department of Economics, Radboud University, Nijmegen, Netherlands

2015 (December) LAMETA, University of Montpellier, France ; (October) CEAR-CSAE Workshop "Eliciting Subjective Beliefs and Risk and Time Preferences in Developing Countries", Oxford, UK; (May) ETH Zürich, Switzerland.; (April) Invited lecturer at AgroParisTech, Paris, France

2014 (December) University of Lausanne, Switzerland.; (November) Department of Economics and Related Studies, University of York, UK.; (April) CEGE, Georg-August-Universität Göttingen.

2013 (June) DIW, Berlin; (May) GAEL, Grenoble Applied Economics Laboratory, Grenoble.; (March) Centre d'Economie de la Sorbonne, University of Paris 1.

2012 (February) Department of Economics, University of Turin.

2011 (December) Department of Economics, Management and Quantitative Methods, University of Milan. ; (December) Faculty of Economics, Georg-August-Universität Göttingen.

2010 (November) Graduate College Economics of Innovative Change, Friedrich Schiller Universität Jena.

Conference Presentations

2016 (June) ASFEE 2016 - ESSEC Cergy, France; (April) IMEBESS - Rome, Italy; (December) Economics of Innovation - Grenoble, France.

2015 (October) Journées Jeunes Chercheurs INRA - Rennes, France ; (March) 143rd Joint EAAE-AAEA - Consumer behavior in a changing world, Naples, Italy; (April) NIBS 2015 Workshop, Nottingham, UK

2014 (November) Neuroeconomics and Food Workshop, Grenoble, France; (September) ESA Europe, Prague, Czech Republic; (August) EEA Conference, Toulouse, France; (May) ASFEE Conference, Besançon, France; (March) INRA Workshop "Farmers' Risk Preferences: Elicitation and Use", Rennes, France; (February) Ecole Chercheur Eco-Conception, INRA, Poitiers, France

2013 (November) MPI Autumn Workshop, Jena, Germany; (June) ASFEE conference 2013, Lyon, France; (May) BEElab conference 2013, Florence, Italy.; (April) IMEBE conference 2013, Madrid, Spain.; (February) ADRES Doctoral Conference, Strasbourg, France

2012 (September) 7th Nordic Conference on Behavioral and Experimental Economics, Bergen, Norway.; (September) ESA, Economic Science Association, European Meeting 2012, Cologne, Germany.; (June) IMPRS-ETH Workshop, Law and Economics of Intellectual Property, Schloss Ringberg, Germany ; (March) IMEBE conference 2012, Castellòn, Spain.

2011 (July) ESA, Economic Science Association, European Meeting 2011, Luxembourg.; (July) ESA, Economic Science Association, World Meeting 2011, Chicago, IL, USA.; (June) Workshop Experimental Methods and Economic Modeling, Capua, Italy.

2010 (July) ESA, Economic Science Association, World Meeting 2010, Copnehagen, Denmark.; (June) FUR XIV, Foundations of Utility and Risk, Newcastle Upon Tyne, UK.; (June) OSS2010, 6th International Conference on Open Source Systems, Notre-Dame, IN, USA.; (April) VII LabSi Workshop on Experimental and Behavioural Economics, Siena, Italy

2009 (November) DIME International Workshop Experimental methods and Innovation, Max Planck Institute of Economics, Jena, Germany.; (July) 3rd FLOSS International Workshop on Free/Libre Open Source Software, Padova, Italy.; (May) Florence Behavioural and Experimental Economics Workshop, Florence, Italy.

2004 (April) UNECE Expert Meeting on Good Governance for SMEs, Geneva, Switzerland.

Visiting and Temporary Positions

2011 (May) Invited visiting researcher, Department of Economics, University of York, UK.

2010 (November) Invited visiting researcher, Jena Graduate School "Human Behaviour in Social & Economic Change", Jena, Germany.

2010 (October) Invited visiting researcher, Department of Economics, University of York, UK.

Teaching Experience

All teaching materials can be viewed and downloaded at `paolocrosetto.wordpress.com/teaching/`

2017 Experimental Methods in Economics, Doctoral School of Economics, Université Grenoble-Alpes
Experimental Economics in Energy and Environmental Research (English), Université Grenoble-Alpes

TA for introductory statistics (French), Université Grenoble-Alpes

2016 Introductory Microeconomics (English) - Grenoble Ecole of Management, Grenoble
TA (in French) for Microeconomics - Université Grenoble-Alpes

2015 Teaching Assistant (in French) for Microeconomics - UPMF Grenoble
Teaching Assistant (in French) for Economics for Industrial Engineering – Grenoble INP

2014 Teaching Assistant (in French) for Economics for Industrial Engineering – Grenoble INP

2013 Teacher – Group Assignment in Experimental Economics, IMPRS Summer School – MPI Jena.

2010 Teaching Assistant (in English) for Games and Strategy (Undergraduate) – LUISS Rome.
Teaching Assistant (in Italian) for Microeconomics and Finance (Graduate) – LUISS Rome.
Teaching Assistant (in English) for Microeconomics (Graduate) – University of Milan.

2009 Teaching Assistant (in English) for Microeconomics (Graduate) – University of Milan.
Teaching Assistant (in Italian) for Microeconomics (Undergraduate) – University of Milan.

2004 Teaching Assistant (in Italian) for Economics of Transition (Graduate) – University of Turin.

2003 Teaching Assistant (in Italian) for Economics of Transition (Undergraduate) – University of Turin.

Refereeing, Editing and other Academic activities

Associate Editor Associate editor, managing editor and proof-reader for 'Economia Pubblica' – Italian public economics journal. (2009-2012)

Referee Journal of the European Economic Association (1) – Journal of Behavioral and Experimental Economics (1) – Experimental Economics (2) – Research Policy (1) – Journal of Evolutionary Economics (1) – PLOS one (2) – Bulletin of Economic Research (3) – STAT (1) – Feminist Economics (1) – L'Actualité Economique (1)

Advisor GACR – Czech Science Foundation (2011-2015); NSF – US National Science Foundation (2015); Comité de Thèse de Nicolas Pasquier (2016-2018)

Recruitement University of Milan post-doc evaluation committees (2015); Member of the recruitment committee for Maitre de Conférences, Université Grenoble-Alpes (2016, 2017).

Seminar In charge of GAEL external & internal seminars (with Adélaïde Fadhuile) (2016)

Organizer First Winter Workshop: Behavioral and Experimental Economics of Food Consumption – Autrans, France, January 25-27, 2017.

Administrative Member of the 'comité de pilotage' of the A2I project of functional renovation of the scientific platforms and laboratories in Grenoble INP – Site Viallet, Grenoble.

Languages (CEFR scale)

Italian: native speaker. **English:** C2. **French:** C2. **German:** B2 (but rusted). **Spanish:** B1.

Technical Skills

Operative Systems: Linux; Windows, Mac. **Economics Applications:** LaTeX, zTree, R, Stata. **Programming Languages:** Python, R, Stata, (basic) SQL, PHP, HTML.