Objectives

- Understand three accounting decisions
 - Product Costing (managerial accounting)
 - Cost-flows from inventory to cogs
 - Valuation adjustments (after midterms)
- Begin to understand the related
 - Alternative accounting rules (focus on LIFO and FIFO)
 - Reporting consequences
 - Terms and concepts
 - Computations
 - Tax effects



The "ins" and "outs" of inventory accounting

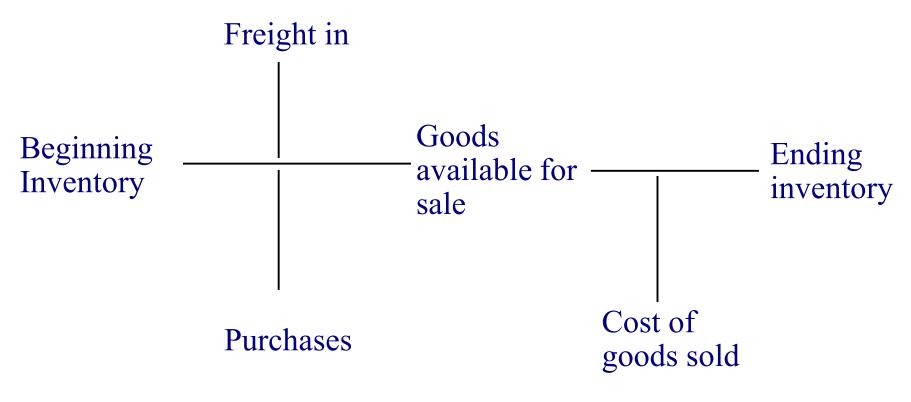
• Product Costing Decision:

What costs flow into each product's inventory account?

Cost Flow & Valuation Decisions

When are costs transferred from the Balance Sheet to the Income Statement?





The "ins" of inventory accounting

The "outs" of inventory accounting



	Output Units Produced and Sold		
	Year 1	Year 2	
Units at start of year	0	4	
Units produced	7	5	
Units available for sale	7	9	
Units sold	3	4	
Units at end of year	4	5	
	First year production		
	Second year production		



Do we need physical flow to dictate cost flow?

Circuit City, Inc. vs. CarMax
 (Retail operations) Auto Superstore



Alternatives

Advantages

Disadvantages

Specific identification

First-In, First Out (FIFO)

Last-In, First Out (LIFO)

Average Cost



A Comparison of LIFO and FIFO

	Income Statement	Balance Sheet
IFO		
IFO		

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Cost of goods sold and ending inventory: LIFO vs. FIFO

	Product 1	
	Year 1	Year 2
Units at start of year	0	4@\$8
Units produced	7@\$8	5@\$10
Units available for sale	7@\$8	9
Units sold	3@\$8	4
Units at end of year	4@\$8	5

In year 2....

LIFO cogs
$$4x$10 = $40$$

LIFO ei $1x$10 + 4x$8 = 42
LIFO cogs + ei $= 82
FIFO ei $5x$10 = 50
FIFO cogs + ei $= 82



BSE entries

• Inputs for product 1 purchased for cash, year 2

$$32 BB \leftarrow$$
Cash + Inventory = L + E
$$-50 + 50$$

• 4 units sold for \$20 each in cash. LIFO cost used for matching

• 4 units sold for \$20 each in cash, but FIFO used for matching

Cash + Inventory = L + RE

$$80$$
 = 80 Note: profit = \$48
 -32 = -32 EInv,yr. 2 = \$50

LIFO vs. FIFO over time

• Different "cost layers" of inventory

Cumulative difference: EInv_{FIFO}- EInv_{LIFO} = "LIFO Reserve"_{pretax}

• Under increasing input prices,

$$\begin{array}{ccc} & EInv_{LIFO} & \leq & EInv_{FIFO} \\ Year 2: & \$42 & \$50 \end{array}$$

Are FIFO firms' inventories more valuable?



LIFO vs. FIFO over time

• Under increasing input prices and continuous buildup of cost layers,

 $\begin{array}{ccc} Gross \ profit_{LIFO} & \leq & Gross \ profit_{FIFO} \\ \$40 & \$48 \end{array}$

Are FIFO firms more profitable?

Year 2:



LIFO vs. FIFO over time

• Inventory turnover: units sold per average units in inventory

• Based on physical units :
$$4/[(4+5)/2)] = 0.89$$

• Based on FIFO \$:
$$32/[(32+50)/2] = 0.78$$

• Based on LIFO \$:
$$40/[(32+42)/2] = 1.08$$

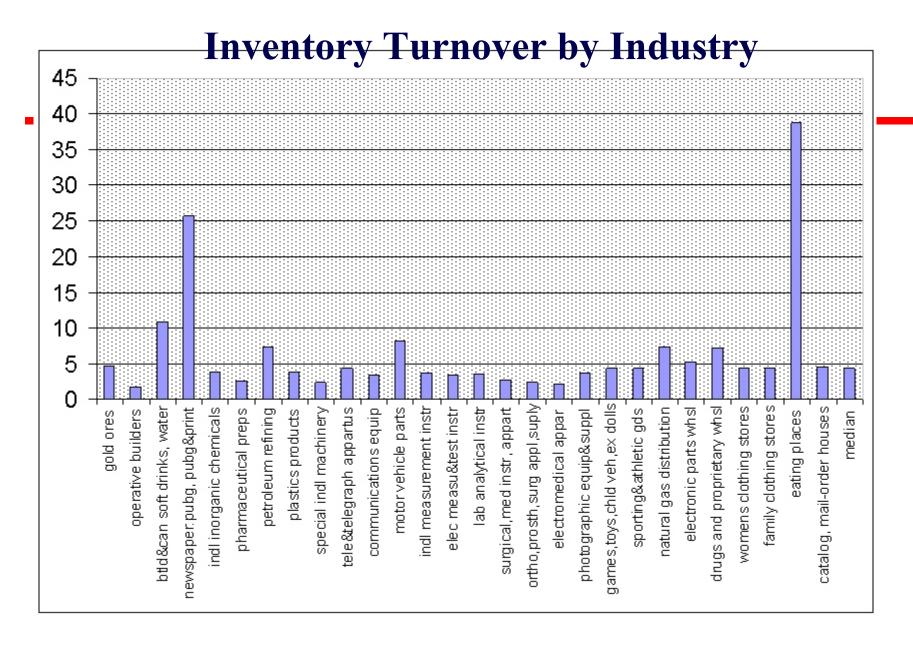
• Under increasing input prices and continuous buildup of cost layers,

Year 2:
$$ITO_{LIFO} \ge ITO_{FIFO}$$

0.78

Are LIFO firms more efficient?







Comparability

$$EInv_{FIFO} = BInv_{FIFO} + Inputs - COGS_{FIFO}$$

$$EInv_{LIFO} = BInv_{LIFO} + Inputs - COGS_{LIFO}$$

The amount of input does not depend upon the choice of LIFO/FIFO.

$$EInv_{FIFO}$$
 - $EInv_{LIFO}$ = $BInv_{FIFO}$ - $BInv_{LIFO}$ + $COGS_{LIFO}$ - $COGS_{FIFO}$

Change in LIFO Reserve =
$$COGS_{LIFO}$$
- $COGS_{FIFO}$

The change in LIFO Reserve tells us the difference in cost between LIFO and FIFO.



U.S. Steel

Statement of Operations (in millions)	2001	2000	1999
Revenues and other income:			
Revenues	\$6,286	\$6,090	\$5,536
Income (loss) from investees	64	(8)	(89)
Net gains on disposal of assets	22	46	21
Other income	3	4	2
Total revenues and other income	6,375	6,132	5,470
Costs and expenses:		1	
Cost of revenues	6,091	5,656	5,084
SG&A expenses (credits)	92	(223)	(283)
Depreciation, depletion, and amort.	344	360	304
Taxes other than income taxes	253	235	215
Total costs and expenses	6,780	6,028	5,320
Income (loss) from operations	(405)	104	150

Balance Sheet (in millions), December 31	2001	2000
Assets		
Current assets:		
Cash and cash equivalents	\$147	\$219
Receivables, less allowance for doubtful	802	625
accounts (of \$165 and \$57)		
Receivables subject to a security interest		350
Receivables from Marathon	28	366
Inventories	870	946
Deferred income tax benefits	216	201
Other current assets	10	10
Total current assets	2,073	2,717

U.S. Steel

Inventories are carried at lower of cost or market on a worldwide basis. Cost of inventories is determined primarily under the last-in, first-out (LIFO) method.

December 31, in millions	2001	2000
Inventories		
Raw materials	\$184	\$214
Semi-finished products	388	429
Finished products	202	210
Supplies and sundry items	96	93
TOTAL	870	946

Current acquisition costs were estimated to exceed the above inventory values at December 31 by approximately \$410 million in 2001 and \$380 million in 2000.

Intel ITO 2001

$$COGS = 13,487$$

$$Beg Inv = 2,241$$

End Inv =
$$2,253$$

ITO
$$= 6.0$$

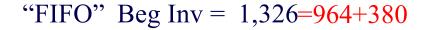
USX ITO 2001

$$COGS = 6,091$$

$$ITO = 6.7$$

Adj. USX ITO 2001

"FIFO"
$$COGS = 6,061$$



"FIFO" End Inv =
$$1,280=870+410$$

"FIFO" ITO
$$=$$
 4.7



• Suppose no inventory is acquired at start of year 2 (sales = 4)

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• FIFO COGS = 4 \times \$8 = \$32 (as before)
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- LIFO COGS = $4 \times \$8 = \32 (same)
- Liquidating LIFO layers, if multiple layers exist
 - Decrease LIFO COGS (possibly less than FIFO)
 - Increase profitability
 - Decrease LIFO reserve
 - Decrease turnover ratio
- Earnings manipulation?



Accounting for inventory: Tax considerations

- LIFO conformity rule: if a firm uses LIFO for tax purposes, it must also use LIFO for financial reporting purposes
 - Choice should minimize the present value of tax payments
 - Given the tax effects, what types of firms would you expect to choose each inventory method?



Summary

- Matching principle requires a "cost flow" assumption, leading to different accounting methods (e.g. LIFO/FIFO)
- Computation/record-keeping trivial, but implications not: LIFO and FIFO produce *temporary differences* in accounting numbers.
- No accounting method is innately superior: choice depends upon business environment, incentives of users, possibility of manipulation, etc.
- Disclosures available to make numbers comparable across firms.