



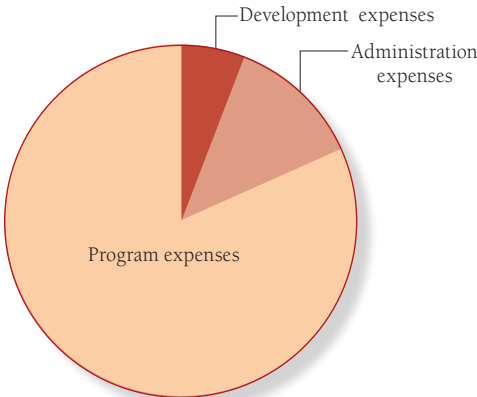
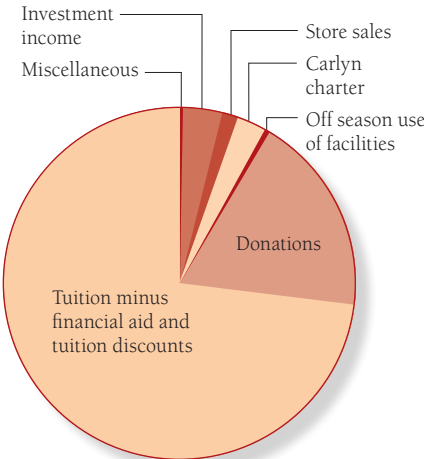
FOUR WINDS WESTWARD HO



ANNUAL REPORT 2019

FINANCIAL HIGHLIGHTS

For the year ended September 30, 2019. Audited figures.



REVENUE

| | | |
|----------------------------------|----------------|-----------------------|
| Tuition | 84.97% | 2,390,920.00 |
| Financial Aid, tuition discounts | -12.10% | (340,400.00) |
| Donations | 18.39% | 517,356.00 |
| Off season use of facility | 0.46% | 12,957.00 |
| Carlyn charter | 2.62% | 73,811.00 |
| Store sales | 1.49% | 41,840.00 |
| Investment income | 3.91% | 110,002.00 |
| Miscellaneous | 0.26% | 7,387.00 |
| Total Revenue | 100.00% | \$2,813,873.00 |

EXPENSES

| | | |
|-------------------------|----------------|-----------------------|
| Program Expenses | 81.70% | 2,008,802.00 |
| Administration Expenses | 12.41% | 305,059.00 |
| Development Expenses | 5.89% | 144,884.00 |
| Total Expenses | 100.00% | \$2,458,745.00 |

| | |
|-----------------------------|---------------------|
| REVENUE IN EXCESS OF | |
| OPERATING EXPENSES | \$355,128.00 |

DISTRIBUTION OF REVENUE

| | |
|------------------------------------|---------------------|
| Temp restricted to Camp projects | \$20,500.00 |
| Restricted to endowments | 10,250.00 |
| Capital projects less depreciation | 282,333.00 |
| Increase cash reserve | 62,545.00 |
| Total distribution | \$355,128.00 |

Dear Friends,

SEVEN HAS TRADITIONALLY BEEN A LUCKY NUMBER AND IT IS INDEED A LUCKY NUMBER FOR FOUR WINDS * WESTWARD HO. I am happy to report that for the past seven years camp has seen annual increases in its fundraising and this past year we reached a new record. Wow! We are so fortunate to have such a loyal and generous community.

Financial highlights include our long-term investments, inclusive of our endowments and board designated fund, which surpassed the \$3 million mark for the very first time, totaling \$3.1 million as of 12/31/19. Through your donations and a modest annual distribution from our endowment, we were able to fund planned capital improvements such as upgrading Carlyn's gps and radar equipment, new roofs for the barn and boat barn, Hilltop restoration and finishing the new Camp website which was released last year. Additionally, we were able to award camperships to approximately 20% of our campers through our Financial Aid program, one of our most cherished initiatives.

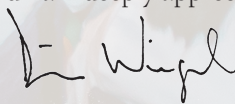
Last year we also embarked on the monumental project of replacing camp's septic system which is now nearing completion. It is the largest capital project camp has ever undertaken and our community responded with record donations in its support. In 2019, we raised a total of \$786,363 from 573 donors which is absolutely tremendous. On behalf of the Board of Trustees, we are so grateful for your unprecedented support of camp, especially in a year with such a large capital undertaking. Thank you, thank you, thank you! I am happy to report that the septic project is close to being finished and will be fully functional before our 2020 camp season begins. It is a huge improvement over our nearly 40 year old system in terms of capacity and environmental safety, a critical component in ensuring good stewardship our of beloved property.

I want to thank you all for your continued support of Four Winds * Westward Ho. I know that each of you share a special bond with camp and your help will enable FWWH maintain its financial and physical strength for generations to come. Our community is loyal and generous and I am deeply appreciative.

Best wishes,

Diana Wiegel

Chair, FWWH Board of Trustees



DONATIONS

Four Winds * Westward Ho appreciates the support received from the following individuals, corporations, & foundations. Gifts from donors like you help us meet our greatest yearly needs, including camper Financial Aid and Camp Preservation Projects. Your support also allows us to maintain the diversity and quality in Camp programs that have made Four Winds such a magical experience for campers for more than 93 years.

Your gift has truly made a difference in the lives of so many children.

Thank you to the following donors who gave to Camp between January 1, 2019 and December 31, 2019.



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\$50,000 and higher

Emily Dachs Taylor &

Chad Taylor +

Laural Foundation

Lauren & Alan Dachs +

The Estate of

Sue Metcalf Robertson +

The Estate of

Peggy Schiff Enderlein

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\$25,000 to \$49,999

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Scott & Ella Brittingham ^

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WEAVER

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Derek & Joanne Berry

Elizabeth S. Holden +

Hanson &

Alexandra Gifford +

Joan F. Lane >=

Lindsay & Alex Ramsay

Family Foundation

MBD & JFD Foundation

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Rise Johnson *



Donations are reflective of the Four Winds * Westward Ho Calendar Year, which is January 1–December 2019.

Legend: >= 20 consecutive years of giving; + = 15; ^ = ten; * = five



RIDER

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Bruce & Marty Coffey ✦

Alia Mai/

Confidence Foundation

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Whitney Lane *





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 Amy & Kirby Wilcox ^



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 Legend: ≡ 20 consecutive years of giving; + = 15; ^ = ten; * = five



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 Daphne & Matt Opperman
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 Betsy & David Gottlieb

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 Bridget Honsey
 Bryn Bliska
 Caleb Weichert
 Calvin Mew +
 Caroline Wolf
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 Chelsea "Morgan" Jacquin
 Chet Kittleson
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 Christopher Bondy ▲
 Christopher Potter &
 Amy Blumenberg



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 Ellen McGlynn Wilbur
 Eloise LaHorgue *
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 Emily Cox
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 Emily Lewis
 Eric & Deanna Kripke
 Eric & Melanie Piziali
 Eric Engelstad
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 Hannah Davis
 Hannah F. Davis *
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 Heidi Model Collins
 Hope Schulman
 Ian & Susan Morris
 Ian Spence *
 Ivy Owens
 Jackie Little &
 Henry Turmon ^
 Jacqueline &
 Christian Erdman *



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 James Bonaparte
 Jane Robinson Herrmann
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 LanchetEvans *
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 Clancy Brown *
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 Jeff & Helen Day
 Jeff & Laura Bede
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 Tommy Cody
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 Jon & Elizabeth Hamren
 Jon Roseman
 Jonathan Jacoby
 Joseph & Valerie Brown *
 Joshua Fliegel



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Judy Winckler
 Julia Marble Emerson
 Julie & Thomas Fogarty
 Julie Foster & Rob Matthew
 Julie Teel Simmonds *
 Karin McKinnell *
 Kate Hruby
 Kate Long & Chris Sutton
 Katharine Gifford
 Katherine Elkort
 Kathleen Kennedy
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 Kathy Wehle &
 Theresa Haynie
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 Katie West
 Katog Yeshe Ling
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 Laura P. Waste
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 Luke LeVasseur
 Madison Kaplan
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 Mark Lowpensky
 Mark Luke
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 Mary Russell Newman
 Matthew Lundeberg
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 Max Jacquin
 Max Sullivan
 Maxmarie Wilmoth
 Megan McCaslin
 Mia, Noah, Maggie &
 Mike Smith *



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 Gretchen Lamberg *
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 Molly Sprague *
 Molly Sullivan
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 Monica Boyle Graham &
 Neil Graham
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 Nancy Bue
 Nancy & Stephen Dudley
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 Natasha & Timothy Monahan
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 Nicole Russo Evans
 Ninkey Dalton & Charles Eglee
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 Olivia Kelley
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 Community Foundation
 Oregon Community
 Foundation
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 Paul & Dana Skillern
 Paul & Linda Sheridan +
 Paul & Martha Sheridan
 Paul & Meghan O'Rourke

Paul Fox
 Paul Schneider &
 Lauren Eulau +
 Perrin Rowe Redford &
 Kevin Redford
 Perry & Suzi Ballard
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 Rebecca Kolsky &
 Timothy O'Meara
 Rebecca Nelson Taylor &
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 Rebekah Mitchell Barge
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 Ross Carlson *
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 Stephanie Roush
 Stephen & Kristina Penhoet
 Stephen & Ruth Waxman
 Steve & Kate Hoffhine
 Steve Sacks & Heather Forbes
 Stewart Landefeld &
 Margaret Breen
 Sue S. Gilbert ^
 Thanksgiving Foundation



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The Reed Group, LLC
 Tiago Schwartz
 Tim & Danielle Wheeler ✨
 Tim & Jessica Youd ✨
 Tom & Jessica Hughes
 Tom & Mary Willis
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 Van & Cara Harrell
 Vinny Dotolo & Sarah Hendler
 Virginia Larner
 Wallace & Elizabeth Preble Walt
 & Anne Burkley
 Warren & Mimi Techentin
 Wendy Gilbaugh Kelley &
 Steve Kelley ✨
 Whitney Birdwell
 William & Kathleen Frank
 Winnifred &
 Bruce Homer-Smith ✨
 Zoe and Aneal Gadgil
 Zoraya King

IN KIND DONATIONS

Dave and Mary Beth Baker
 Sam and Cynthia Coleman
 Scott and Ella Brittingham
 Catherine Henderson
 Jim Koskinen
 Charlie MacPherson
 Tyndall Bounous
 Janet Brownell &
 Lanchet Evans
 Jeff & Becki Winckler
 Jeanne Johnson-Brown &
 Clancy Brown
 Sonya Lenzi
 Katie Wisdom Weinstein
 Lyn Wilson
 Sue Bailey

SPECIAL RECOGNITION

We would like to give special recognition to each of these donors who have exceeded \$100,000 in lifetime giving to Four Winds Camp.

Alan and Mary Schulman
 Anonymous
 Bill and Melinda Gates Foundation
 Brodie Family
 Bruce and Marty Coffey
 Crowley Family
 Dachs Family
 Daniel and Morgan Smith
 David Syre
 Dickson Family
 Elizabeth S Holden
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 Paul G. Allen Foundation
 Pieter Van Zandt
 Prairie Foundation
 Ron and Eva-Marie Sher
 S.D. Bechtel, Jr. Foundation
 and the Bechtel Family
 Scott and Ella Brittingham
 Sue Metcalf Robertson

ENDOWMENTS, SCHOLARSHIPS AND SPECIAL GIFTS

Four Winds * Westward Ho maintains its vitality by having a strong financial foundation. An endowment sufficient in size acts as the basis upon which long-range plans and decisions are made. The goal of the Four Winds * Westward Ho Endowment Program is to serve as the camp's major source of financial security well into the future. Donors can continue to give to an endowment knowing the gift is left intact in perpetuity, with the interest earned directed toward the progressive goals of Four Winds * Westward Ho as designated by the donor. Our endowment is currently over \$2,942,330 million strong, and is managed via Vanguard Institutional Advisory Services.



NAMED ENDOWMENTS

Establishing an endowment is an act of great generosity and vision. Donors who create an endowment do so because they understand the importance of supporting Camp not only during their lifetime, but also for generations to come. *Gifts can also be made to any of the established endowments listed below.*

PROGRAM ENDOWMENT

Helen Roberts Fund for Dance, Art and Music:

Established in memory of Helen Roberts, former dance and music director, this supports the Artist-in-Residence program, which brings professional artists to work with the campers.

Kaiser Hammond Fund:

Established to support art and gardening programs at Camp.

Program and Preservation Fund:

Established to enhance Camp programs and preserve Camp's physical space.



SCHOLARSHIP ENDOWMENTS

1000 Friends of Four Winds

Established in 2009 by alumni Sara Foster and David Louchheim to support scholarships for campers.

Paul Allen Charitable Foundation Scholarship

Established in 1997 to support four campers from San Juan County, Washington.

Bruce and Marty Coffey Scholarship

Established by the Coffey family in 1998 to support scholarship campers.

Coleman Family Scholarship

Established by the Coleman family in 1998, to support scholarship campers from Orcas Island.

Michael Douglas Leadership Scholarship

Established in 1998 in recognition of Michael Douglas' outstanding leadership as Camp Director from 1979 to 1998.

Bill & Melinda Gates Foundation Scholarship

Established in 1999 to support four campers from King County, Washington.

Henry & Eleanor Jansen Foundation Scholarship

Established in 1996 to support scholarship campers from Whatcom County, Washington.

Kimball Foundation Scholarship

Established in 2000 to support scholarship campers from the San Francisco Bay Area.

David Louchheim Scholarship

Established in 1999 by camp alumnus David Loucheim to support scholarship campers.

McManemin Family Scholarship

Established in 2008 to support scholarship campers.

G. Willard Miller Foundation Scholarship

Established by the Rowe Family in 2004 to support scholarship campers from the San Francisco Bay Area.

Prairie Foundation Scholarship

Established in 1999 to support scholarship campers.

Abby Rueb Scholarship Fund

Established in 2012 in recognition of Abby Rueb and to support financial aid for campers.

Alan and Mary Schulman

Family Foundation Fund

Established in 1998 by the Schulmans to support scholarship campers.

Carlyn Kaiser Stark Scholarship

Established in 1998 through the Kaiser Family Foundation to support scholarship campers.

David and Kay Syre Fund

Established in 1996 by the Syres to support scholarship campers from Whatcom County, Washington.

The Pegasus Fund

Established in 2007 by Erin Hafkenschiel and Jonathan Tucker for middle school age students from under-served communities.

The Rob Dickson Memorial

Pegasus Scholarship Fund

Also established in 2007 by Erin Hafkenschiel and Jonathan Tucker for middle school age students from under-served communities.

Andrew Van Zandt Scholarship

Established in 2004 in memory of camp alumnus Andrew Van Zandt.

Walsh Family Foundation Scholarship

Established in 1998 by members of the Walsh family to support scholarship campers from the Bay Area.

UNRESTRICTED ENDOWMENT

Homer Family Endowment Fund in Honor of Marion Wiley Homer:

The family of Marion Wiley Homer established this fund in 2002 to honor and remember their mother, grandmother, great-grandmother and friend of Ruth A. Brown. Marion was the inspiration for three generations of FWWH campers.

GIFTS & MEMORIALS IN HONOR OF AN INDIVIDUAL

Friends & family may honor the name or memory of a loved one with a gift to FWWH. Thank you for your gifts which continue to give.

GIFTS IN HONOR

Ann Brookman Dey
**in honor of Morgan Cosby
Howson**

Jane Robinson Herrmann
in honor of Lily Winkler

Leslie Gerhart
**in honor of
Nicole Lenzi Amideo**

Theresa Haynie & Kathy Wehle
**in honor of
Amanda Koskinen**

Jonathan Krauss &
Emma Watts
**in honor of William &
Nora Krauss**

Julie Teel Simmonds
in honor of O'do.

Cynthia Wayburn &
James Roush
**in honor of Will &
Molly Roush**

Paul Schneider & Lauren Eulau
in honor of Joan F. Lane

Anonymous
in honor of Quan Am

Sandy Mazarakis & Neil Burris
in honor of Abby Rueb

Wallace & Cynthia Zellmer
**in honor of
Wendy Zellmer Bellas**

Donald and Kathryn Morris
in honor of Diana Wiegel

John Cate
in honor of Sophie Cate

Gretchen Lamberg &
Michael Gruber
**in honor of Ingrid &
Max Gruber**

Megan McCaslin
in honor of Abby Rueb

GIFTS IN MEMORY

Judy M. Winckler
in memory of Dave Winckler

John DesCamp
in memory of Julie Powers

Rebecca Taylor
in memory of Lesley Gibson

Charlotte Stimson Ottley
**in memory of
Julie Cheesewright Stimson**



RUTH A. BROWN LEGACY CLUB

PLANNED GIVING LETS YOU DONATE TO FOUR WINDS IN THE FUTURE

The Ruth A. Brown Legacy Club includes donors who are remembering FWWH in their estate planning. One of the best ways to contribute to the long-term future of camp is through ***Planned Giving***. By adding Four Winds to your will, you can make a donation that not only helps us, but also helps you with estate taxes and inheritance taxes. By making a bequest to camp, you can give to camp *for years in the future* without impacting your cash flow today. These types of gifts benefit your family and our mission all at the same time, and they are easy to set-up.



3 Anonymous RAB
Legacy Donors

Arden & Brad Hofler

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Bruce & Marty Coffey

Carlyn Kaiser Stark

Charles & Alberta Lamson

Dave and Mary Beth Baker

David & Akemi Louchheim

David Lowy

Diana Wiegel

Don Friday

Dr. Kris Saldine

Eleanor Dootson

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Sue Clauson

Sue Metcalf Robertson

Valerie & Scott Corvin

Wendy Gilbaugh Kelley &
Steve Kelley



MISSION STATEMENT

Four Winds * Westward Ho fosters a spirit of adventure and delight, cooperation and compassion, and creativity and self-confidence within campers which will enrich and inspire them throughout their lives.

BOARD OF TRUSTEES 2019

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