#### Is Tourism good for Locals? Evidence from Barcelona

.

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#### **Tourism is important**

- Big part of the economy
  - 7% of global exports
  - In Spain: Tourism amounts to 50% of total goods exports
- Growing part of the economy
  - 50% increase in past 10 years
  - In Spain: Second fasted growing sector
- If tourism improves terms of trade for locals, should be welfare improving

## Local Backlash against Tourism



#### **This Paper: Three Contributions**

- 1. (Big) Data on spatial expenditures
  - 500M transactions across 1,000 census blocks (origin-destination-product-month)
- 2. Specific factor trade model in a rich urban geography
  - Complex spatial patterns of consumption and production
  - Intuitive analytical expression enabling intra-city welfare analysis
- 3. "Hybrid" empirical approach marrying applied & general equilibrium tools
  - Use GE theory to design non-parametric regressions
  - Use plausibly exogenous variation in tourist composition to estimate them

#### Literature

#### **Urban Quantitative Spatial Economics**

• Ahlfeldt et al. (2015), Monte et al. (2018), Allen and Arkolakis (2016)

#### **Big Data Spatial Economics**

• Athey et al. (2018), Athey et al. (2020), Couture (2016), Couture et al. (2020), Davis et al. (2019), Agarwal et al. (2017), Carvalho et al. (2020)

#### Impact of Tourism

• Almagro and Domínguez-Iino (2019), García-López et al. (2019), Faber and Gaubert (2019)

#### **Ricardo-Viner trade models**

 Mussa (1974), Mussa (1982), Jones (1975), Kovak (2013), Dix-Carneiro and Kovak (2017)

#### Outline

- 1. Data & Stylized Facts
- 2. Theory
- 3. Empirics & Welfare effects

# Data & Stylized Facts

## A new Spatial Dataset for Barcelona

- Electronic transaction data from Caixa Bank (CXBK)
  - Account data for customers + point-of-sale data
  - Annually: 165+M transactions, 3B euros of value
  - 50% of all electronic transactions, 3% of all GDP
  - January 2017 December 2019
- Our data aggregates to:
  - Locals: 1095 residential tiles  $\times$  1095 consumption tiles  $\times$  20 sectors  $\times$  36 months
  - Tourists: country of origin  $\times$  1095 consumption tiles  $\times$  20 sectors  $\times$  36 months
- Other data:
  - Commuting data (from mobile phone locations)
  - Housing prices (from "Spanish Zillow") Additional Data

## Fact 1: Tourist and Local consumption geographies differ



Local Expenditures in Barcelona

Average Yearly Expenditure per sqm in EUR

0E/m2-1E/m2 2E/m2-5E/m2 8E/m2-13E/m2 20E/m2-30E/m2 45E/m2-73E/m2

 $1E/m2 - 2E/m2 \quad 5E/m2 - 8E/m2 \quad 13E/m2 - 20E/m2 \quad 30E/m2 - 45E/m2 \quad 73E/m2 - 733E/m2 = 734E/m2 = 734E/m2$ 

Tourist Expenditures in Barcelona



Average Yearly Expenditure per sqm in EUR

0 E/m2 - 0.7 E/m2 1.6 E/m2 - 2.6 E/m2 3.8 E/m2 - 6 E/m2 9.4 E/m2 - 17.4 E/m2 32.3 E/m2 - 70.3 E/m2

0.7 E/m2 - 1.6 E/m2 - 2.6 E/m2 - 3.8 E/m2 6 E/m2 - 9.4 E/m2 17.4 E/m2 - 32.3 E/m2 70.3 E/m2 - 2188.6 E/m2

### Fact 2: Local's consumption geographies differ by residence



Sectoral Gravity Results

0Pc = 0.05Pc 0.05Pc = 0.1Pc 0.1Pc = 0.5Pc 0.5Pc = 1Pc 1Pc = 2Pc 2Pc = 3Pc 3Pc = 4Pc 4Pc = 20Pc

## Fact 3: Tourist's consumption geographies differ by their origin



Spanish Tourists vs Foreign Tourist Expenditures

Insure COBE Payment Deceming (2019)

#### Fact 4: Tourist consumption crowds out local consumption



Change Tourist and Local Expenditure (August vs February 2019, Euro/m2)

Insure COBE Payment Deceming (2019)



## A Specific factors trade model with rich urban geography

- Specific factors
  - Production requires local labor and a (externally owned) specific factor.
- Trade Model
  - Numeraire sector s = 0 costlessly traded.
  - Sectors  $s \in 1, ..., S$  consumed by locals and tourists.
  - Total tourism expenditure exogenously given (tourist "shock").
- Rich urban geography
  - N locations. A good is a sector x location.
  - A local residing in block n chooses what goods to consume, produce.

#### Intuitive analytical expression for intra-city welfare analysis

#### **Theorem (Welfare Effect)**

Consider a representative local with homothetic preferences residing in block n. Applying envelope theorem to consumption, production optimization problems yields:

$$d\ln u_n = \sum_i \sigma_{ni} \partial \ln w_{is} - \sum_{i,s} \pi_{nis} \partial \ln p_{is}.$$

- Estimating the welfare effects of tourism requires:
  - Commuting data  $\{\sigma_{ni}\}_{n=1,i=1}^{N,N}$
  - Spatial Expenditure data  $\{\pi_{ni,s}\}_{n=1,i=1,s=0}^{N,N,S}$
  - Estimates of key elasticities:  $\left\{\frac{\partial \ln p_{is}}{\partial \ln E_i^T}, \frac{\partial \ln w_i}{\partial \ln E_i^T}\right\}_{i=1,s=0}^{N,S}$

## Empirics & Welfare effects

#### **Empirics**

1. A "deductive" approach: Simple regressions

- Advantage: Atheoretical
- Disadvantage: Average treatment effects only
- 2. An "inductive" approach: Theoretical predictions
  - Advantage: Heterogeneous treatment effects for welfare
  - Disadvantage: Additional assumptions (e.g. market clearing, functional form)
- 3. Hybrid Approach: Theory predicts the welfare effects, data validates.

#### **Empirics**

- **1. Deductive Approach**
- 2. Inductive Approach
- 3. Hybrid Approach

#### **Deductive Approach**

• Deductive Approach: Recover average treatment effects from regressions

$$\Delta \ln p_{ismt} = \gamma_{is} + \gamma_{ts} + \beta_s^p \times \Delta \log E_{itm}^T + \epsilon_{ismt}, \qquad (1)$$

$$\Delta \ln w_{imt} = \gamma_{it} + \gamma_{im} + \gamma_{tm} + \beta^{w} \times \Delta \log E_{itm}^{T} + \epsilon_{imt}, \qquad (2)$$

- Recover prices from gravity fixed effects, i.e.  $\Delta \ln p_{ismt} = \frac{1}{1-\sigma_e} \Delta \ln \delta_{istm}$
- Recover wages from gravity commuting model, i.e.  $w_{imt} = \sum_{n=1}^{N} \left(\frac{L_{ni}}{R_n}\right) v_{nmt}$
- Bartik decomposes expenditures into group composition and seasonal demand
   Bartik Detail First Stage

#### Average Price effects by Sector



## Is tourism good for the locals (on average)?

• Can aggregate to welfare using a simplified version of welfare results

$$\frac{d \ln u_n}{\partial \ln E^{T}} = \frac{\partial \ln \bar{w}}{\partial \ln E_i^{T}} - \sum_s \pi_{ns} \frac{\partial \ln \bar{p}_s}{\partial \ln E_i^{T}}$$

Results

- Price Index elasticity: -.23
- Wage elasticity: .05 Income Regression
- Welfare elasticity: -.18
- Average increase between February and July  $\approx$  70.3pc
- Implies net welfare deterioration 12.67pc

#### **Empirics**

- 1. Deductive Approach
- 2. Inductive Approach
- 3. Hybrid Approach

#### Analytical Expression for Price and Wage effects

- Impose market clearing conditions (prices adjust so that supply = demand).
- Derive "short run" elasticities, holding labor allocations & expenditure shares constant

$$\frac{\partial \ln p_{is}}{\partial \ln E^T} = \frac{X_{is}^T}{y_{is}} + \sum_n \frac{v_n}{y_{is}} \pi_{nis} \sum_j \sigma_{nj} \frac{\partial \ln w_j}{\partial \ln E^T}$$

$$\frac{\partial \ln w_i}{\partial \ln E^T} = \frac{\sum_s X_{is}^T}{\sum_s y_{is}} + \sum_j \sum_s \sum_n \pi_{nis} \frac{\nu_n}{y_{is}} \sigma_{nj} \left( \frac{\sum_s X_{js}^T}{\sum_s y_{js}} \right) + \dots$$

• Zero-degree elasticities:

$$\frac{\partial \ln p_{is}}{\partial \ln E^T} = \frac{X_{is}^T}{y_{is}} \qquad \frac{\partial \ln w_i}{\partial \ln E^T} = \frac{\sum_s X_{is}^T}{\sum_s y_{is}}$$

• Note: In paper we do long run elasticities too using "exact hat"

#### **Empirics**

- 1. Deductive Approach
- 2. Inductive Approach
- 3. Hybrid Approach

#### Hybrid Approach

• Hybrid Regression Approach

$$\Delta \ln p_{ismt} = \gamma_{is} + \gamma_{ts} + \beta_s^{p,high} \times \mathbb{1}_{is}^{p,high} \times \Delta \log E_{imt}^T + \beta_s^{p,low} \times \mathbb{1}_{is}^{p,low} \times \Delta \log E_{imt}^T + \epsilon_{ismt}$$
$$\Delta \ln w_{imt} = \gamma_i + \gamma_t + \beta_s^{p,high} \times \mathbb{1}_i^{w,high} \times \Delta \log E_{imt}^T + \beta_s^{p,low} \times \mathbb{1}_i^{w,low} \times \Delta \log E_{imt}^T + \epsilon_{imt}$$

• where

$$\begin{split} \mathbb{1}_{is}^{p,high} &= \mathbb{1}\left\{\eta_{is}^{p} > \textit{median}\left(\eta_{is}^{p}\right)|s\right\}\\ \mathbb{1}_{is}^{p,\textit{low}} &= \mathbb{1}\left\{\eta_{is}^{p} \leq \textit{median}\left(\eta_{is}^{p}\right)|s\right\} \end{split}$$

•  $\eta^{p}_{is}$  is predicted by

1. 'Zero-degree' elasticities Price HTE Income HTE Maps

2. Short Run Elasticities

• Non-parametrically identifies heterogenous treatment effects

#### Heterogeneous Price Effects by Sector



#### **Heterogeneous Income Effects**

	(1)	(2)	(3)	(4)
	Baseline	Zero	SR	DEK
S.In(Tourist Expenditures)	0.0530**	-0.0396	0.00326	-0.0232
	(0.0173)	(0.0243)	(0.0109)	(0.0165)
x Tourist Share > Median		0.193*		
		(0.0822)		
			0.000**	
x Short Run Wage Elasticity $>$ Median			0.289***	
			(0.0940)	
x Long Run Wage Elasticity > Median				0 212***
× Long Run Wage Elasticity > Median				(0.0507)
Observations	24238	24238	24238	24238
	1	1	1	1
	1	1	1	1
FE location-year	1	1	1	1
FE year-month-type	1	1	1	1
FE location-month	1	1	1	1

Standard errors in parentheses

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

## Hybrid: SR Price and Income Effects





0.02 - 0.03 0.04 - 0.05 0.05 - 0.07 0.08 - 0.09 0.24 - 0.25 0.26 - 0.26 0.27 - 0.28 0.03 - 0.04 0.05 - 0.05 0.07 - 0.08 0.09 - 0.24 0.25 - 0.26 0.26 - 0.27 0.28 - 0.28

#### Hybrid: SR Welfare Effects



#### Is tourism good for locals?

• Welfare evaluation using the expression for welfare changes, i.e.

$$\frac{d \ln u_n}{\partial \ln E^T} = \sum_i \sigma_{ni} \frac{\partial \ln w_i}{\partial \ln E_i^T} - \sum_{i,s} \pi_{nis} \frac{\partial \ln p_{is}}{\partial \ln E_i^T}$$

Results

- On average: Welfare deterioration of 12%
- Substantial heterogeneity (Preferred results: Hybrid SR)
  - 10th percentile: -14%
  - 90th percentile: +2%

## Conclusion

#### Conclusion

- New Data: New intra-city spatial patterns of consumption for locals and tourists
- New Theory: Urban Ricardo-Viner model for intra-urban welfare analysis
- New Methodology: Estimate welfare effects by "hybrid" approach
- New Insights: On average tourism hurts locals, but large heterogeneity

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#### **Additional Data**

- Idealista imputed data on housing price trends (Euro/m2)
  - Frequency: Monthly
  - Time Period: January 2010- June 2020
  - Spatial Resolution: Neighborhoods in Barcelona (Barrios)
  - Available for rental rates and housing prices



#### **Consumption of Locals**

• Nested CES preferences across sectors and locations with elasticities  $\{\sigma_s, \eta\}$ 

$$u_n = \frac{v_n}{\left(\sum_{s=0}^{S} \alpha_s \left( \left(\sum_{i=1}^{N} \gamma_{is} \tau_{isn}^{1-\sigma_s} p_{is}^{1-\sigma_s} \right)^{\frac{1}{1-\sigma_s}} \right)^{1-\eta} \right)^{\frac{1}{1-\eta}}} B_n$$

• Demand function,

$$X_{isn} = \left(\frac{\tau_{isn}^{1-\sigma_s} p_{is}^{1-\sigma_s}}{\sum_j \tau_{jsn}^{1-\sigma_s} p_{js}^{1-\sigma_s}}\right) \alpha_{n,s} v_n$$

where  $\alpha_{n,s}$  corresponds to the nested CES sectoral expenditure share

#### **Consumption of Tourists**

• For tourists we abstract from bilateral trade costs and define symmetrically,

$$X_{is}^{T} = \left(\frac{\gamma_{is}^{T} p_{is}^{1-\sigma_{s}}}{\sum_{j} \gamma_{js}^{T} p_{js}^{1-\sigma_{s}}}\right) \alpha_{s}^{T} E^{T},$$

where  $\alpha_s^T$  corresponds to the nested CES sectoral expenditure share

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#### **Production and Labor supply**

• Production with a Cobb-Douglas production function with a specific factor,

$$Q_{is} = A_{is} L_{is}^{\beta_s} K_{is}^{1-\beta_s}.$$

• Labor Supply is defining disposable income,

$$\mathbf{v}_n = \left(\sum_i \mu_{ni}^{-\theta} \mathbf{w}_i^{\theta}\right)^{\frac{1}{\theta}}$$

• which generates

$$L_{ni} = \frac{\mu_{ni}^{-\theta} w_i^{\theta}}{\sum_{i,s} \mu_{ni}^{-\theta} w_i^{\theta}} L_n$$

## Equilibrium

For any initial distribution of residential labor endowment  $\{R_i\}$ , a given level tourist expenditures  $\{E^T\}$ , a given level of sector-location factor endowment  $\{M_{is}\}$ , parameters defining the preference and production structure  $\{\sigma_s, \eta, \alpha_s, \beta_s, \theta\}$ , and geography  $\{A_{i,s}, \gamma_{is}, \gamma_{i,s}^T, \tau_{nis}, \mu_{ni}\}$ , an equilibrium is  $\{w_i, p_{is}\}$  s.t.

1. Sector-location specific market clearing

$$p_{is}Q_{is} = \sum_{n} \left( \frac{\tau_{isn}^{1-\sigma_s} p_{is}^{1-\sigma_s}}{\sum_{j} \tau_{jsn}^{1-\sigma_s} p_{js}^{1-\sigma_s}} \right) \alpha_s \left( \sum_{i} \mu_{ni}^{-\theta} w_i^{\theta} \right)^{\frac{1}{\theta}} + X_{is}^{T}$$

2. Labor Market clearing

$$L_{i}\sum_{s}\frac{1}{\beta_{s}}w_{i}\left(\frac{L_{is}}{L_{i}}\right) = \sum_{s}\sum_{n}\left(\frac{\tau_{isn}^{1-\sigma_{s}}p_{is}^{1-\sigma_{s}}}{\sum_{j}\tau_{jsn}^{1-\sigma_{s}}p_{js}^{1-\sigma_{s}}}\right)\alpha_{s}\left(\sum_{i}\mu_{ni}^{-\theta}w_{i}^{\theta}\right)^{\frac{1}{\theta}} + \sum_{s}X_{is}^{T}$$

Table: First Stage

	(1)		
	S.In Tourists Expenditures		
Group Bartik	-0.989***		
	(0.123)		
Observations	24238		
F	64.63		
FE location-year	1		
FE year-month	1		
FE location-month	1		

Standard errors in parentheses

\* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001

#### Inductive Approach: Exact Hat Algebra

• Goods market clearing condition

$$\hat{\rho}_{is}^{\frac{1}{1-\beta_{s}}} \hat{w}_{i}^{-\frac{\beta_{s}}{1-\beta_{s}}} = \sum_{n} \left(\frac{X_{nis}}{y_{is}}\right) \frac{\left(\left(\sum_{i=1}^{N} \pi_{nis} \hat{\rho}_{is}^{1-\sigma_{s}}\right)^{\frac{1}{1-\sigma_{s}}}\right)^{1-\eta}}{\sum_{s=0}^{S} \left(\left(\pi_{n,s}\right) \left(\left(\sum_{i=1}^{N} \pi_{nis} \hat{\rho}_{is}^{1-\sigma_{s}}\right)^{\frac{1}{1-\sigma_{s}}}\right)^{1-\eta}\right)} \frac{\hat{\rho}_{is}^{1-\sigma_{s}}}{\sum_{j} \pi_{jsn} \hat{\rho}_{js}^{1-\sigma_{s}}} + \frac{X_{is}^{T}}{y_{is}} \frac{\left(\left(\sum_{i=1}^{N} \pi_{is}^{T} \hat{\rho}_{is}^{1-\sigma_{s}}\right)^{\frac{1}{1-\sigma_{s}}}\right)^{1-\eta}}{\sum_{s=0}^{S} \left(\pi_{s}^{T} \left(\left(\sum_{i=1}^{N} \pi_{is}^{T} \hat{\rho}_{is}^{1-\sigma_{s}}\right)^{\frac{1}{1-\sigma_{s}}}\right)^{1-\eta}\right)} \frac{\hat{\rho}_{is}^{1-\sigma_{s}}}{\sum_{j} \left(\pi_{js}^{T}\right) \hat{\rho}_{js}^{1-\sigma_{s}}} \hat{\mathcal{E}}^{T},$$
(3)

• Labor Market clearing condition,

$$\sum_{s} \left( \frac{\beta_{s} y_{is}}{\sum_{s} \beta_{s} y_{is}} \right) \hat{\rho}_{is}^{\frac{1}{1-\beta_{s}}} \hat{w}_{i}^{-\frac{\beta_{s}}{1-\beta_{s}}} = \sum_{n} \sigma_{ni} \left( \frac{R_{n} w_{i}}{\sum_{s} \beta_{s} y_{is}} \right) \frac{\hat{w}_{i}^{1+\theta}}{\sum_{j} \sigma_{nj} \hat{w}_{j}^{\theta}}$$

#### Inductive Approach: Calibration

- Factor share of labor,  $\beta_s = .66$
- Labor Supply elasticity  $\theta = 3.3$  (Monte et al.; 2018)
- Lower nest elasticity of substitution  $\sigma_s = 3.9$  (Hottman et al.; 2016)
- Upper nest elasticity of substitution  $\eta = 1.8$

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0.45 - 0.47 0.47 - 0.48 0.48 - 0.49 0.49 - 0.5 0.5 - 0.51 0.47 - 0.47 0.48 - 0.48 0.49 - 0.49 0.5 - 0.5 0.51 - 0.57

Income Elasticity



0.06-0.18pc 0.25-0.32pc 0.42-0.52pc 0.61-0.71pc 0.85-0.99pc 1.17-1.28pc 1.42-1.64pc

#### **Bartik**

• Local Expenditure growth can be decomposed into,

$$g_{i}^{T} = \underbrace{\sum_{g} \varsigma_{i,g|i} \times g_{E_{g}}^{T}}_{\text{Group Composition}} + \underbrace{\sum_{g} \sum_{s} \varsigma_{i,s,g|i} \times g_{\kappa,s,g}^{T}}_{\text{Seasonal Demand}}$$

• initial group composition and initial consumption shares are given by,

$$\varsigma_{i,s,g|i} \equiv \frac{E_{i,s,g}^{T}}{E_{i}^{T}} \quad \varsigma_{i,g|i} \equiv \frac{E_{i,g}^{T}}{E_{i}^{T}}$$

• and where changes in total group's income and in within-group category spending are given by,

$$g_{E_g}^T \equiv rac{\Delta E_g^T}{E_g^T} \quad g_{\kappa,sg}^T = rac{\Delta \kappa_{sg}^T}{\kappa_{sg}^T}$$

 Initial Shares exogenous i.e. orthogonal to local amenity shifts (Goldsmith-Pinkham et al.; 2018)



















	(1)	
	S.In Income	
S.In Tourists Expenditures	0.0530**	
	(0.0173)	
Observations	24238	
IV Bartik	1	
FE location-year	1	
FE year-month	1	
FE location-month	1	

Standard errors in parentheses

 $^{*}$  ho < 0.05,  $^{**}$  ho < 0.01,  $^{***}$  ho < 0.001

Expenditure by Month



Source: CXBK Payment Processing (2019)



Spanish Tourists vs Foreign Tourist Expenditures

#### Estimate gravity equation for commuting flows

$$\log(\sigma_{ij}) = \alpha \log(\tau_{ni}) + \gamma_n + \delta_i + \epsilon_{ni}$$

	(1)	(2)	(3)	(4)
	PPML	OLS	PPML	OLS
Log(Distance)	-4.628***	-2.121***		
	(0.313)	(0.138)		
Distance			-0.485*** (0.0294)	-0.127*** (0.0156)
Observations	11449	1633	11449	1633
FE: Origin	1	1	1	1
FE: Destination	1	1	1	1

Standard errors in parentheses

 $^{\ast}$  p < 0.05,  $^{\ast\ast}$  p < 0.01,  $^{\ast\ast\ast}$  p < 0.001

#### Simple Theory: Overview

• Change in utility can be expressed as,

$$d \ln u_i = \partial \ln v_i - \sum_s \pi_{is} \partial \ln p_{is}$$

• Applying an envelope condition we can further simplify,

$$d \ln u_i = \sum_s \left(\sigma_{is} - \pi_{is}\right) \partial \ln p_{is}$$

- Tourism is beneficial if *i* is a net producer of the tourist sector
- If residents allocate their labor to maximize income, we obtain,

$$d\ln v_n = \sum_{i,s} \sigma_{nis} \partial \ln w_{is},$$

#### Inductive Approach: Outline

- Quantitative Urban Ricardo-Viner model in exact hat algebra DEK Equations
- Calibration using literature values Calibration
- Two exercises:
  - Short-run impact: Adjustment of consumption only DEK SR Results
  - Long-run impact: Adjustment of both consumption and labor allocations (

## **Stylized Facts**

#### Estimate gravity equation for consumption flows

$$\log \pi_{nis} = \phi_s \log \tau_{ni} + \log \delta_{n,s} + \log \delta_{i,s} + u_{ni,s},$$



#### Distance Elasticity

Source: CXBK Payment Processing (2019)