

JUDI MARTIN, DVM

Santa Rosa Beach, FL. • Docmartindvm@verizon.net • (443) 995-8450

OBJECTIVE

To provide quality, reliable and competent Relief Veterinary Services. Veterinary Health professional with twenty plus years of experience to include the following: Excellent core clinical skills, demonstrated effective communicator, unique pharmacy management experience, extensive knowledge of wellness plans and implementation, practice management experience, staff training, and AAHA compliance audit experience as well.

QUALIFICATIONS, SKILLS, AND ABILITIES

Highly skilled animal health expert with leadership, management and coaching experience in both corporate and clinical contexts.

- Multifaceted professional with 20 years of experience
 - Excellent communication and presentation skills
 - Excellent core clinical skills
 - Keen experience with Pharmacy Management
 - Acclimates easily to any situation/scenario
 - Experience with Virtual and Web technologies
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PROFESSIONAL EXPERIENCE

DOC MARTIN'S RELIEF VETERINARY SERVICES LLC **Owner/President**

2/2016-Present
Santa Rosa Beach, FL.

- Providing relief veterinary services as an independent contractor.
- Additional resource to generate revenue and or maintain business.
- Experienced professionally trained FRANK (Veterinarian-Client Communications) Facilitator.

BANFIELD PET HOSPITAL **ASSOCIATE VETERINARIAN**

12/2014-11/2015
DESTIN, FL.

- Two Doctor Corporate Practice.
- Provided quality medical care & education for clients on all aspects of Prevention.
- Advocating for pets through Optimum Wellness Plans to include early blood screening for all life stages.

PFIZER/ZOETIS ANIMAL HEALTH **PROFESSIONAL VETERINARY SERVICES**

2002-2014
ANNAPOLIS, MD.

- Provided technical support/coaching and education for over 52 sales representatives in the Mid-Atlantic.
- Provided Educational seminars to Veterinary Health Professionals in over 700 area hospitals in VA/MD/DE on Pfizer Animal Health pharmaceuticals and disease etiologies associated with the Animal Health Portfolio.
- Certified FRANK Communication Workshop Coach. Conducted 100s of Communication Workshops for Veterinarians and Staff for ten years.
- Conducted AAHA compliance audits in order to improve compliance and devise/implement "standards of care" for Preventative Care Initiatives.

Countryside Animal Clinic **Associate Veterinarian**

1998-2001
Sterling, VA.

- Five Doctor Corporate Practice (National Veterinary Associates).
- Managed and trained technicians for two years.
- Participated in key initiatives: developed and implemented Senior and "Kitty" Care programs.

Willamette Veterinary Hospital**Associate Veterinarian**1997-1998
Corvallis, OR.

- AAHA Hospital complete with a General Practice, Emergency and Veterinary Referral Practices (Internal Medicine and Surgery) in one facility.
- Oversaw/coordinated a rotating technician training program in conjunction with Oregon State College of Veterinary Medicine and Willamette Veterinary Hospital.
- Developed training programs for technicians to include all aspects of General Practice and for the technicians from the Surgery Practice as well.
- Developed Dental and Senior Care Programs for the General Practice.

Chevy Chase Small Animal Clinic**Associate Veterinarian**1996-1997
Lexington, KY.

- Small Animal and Exotics Hospital.
- Served as Medical Director & Chief of staff.
- Human Resource manager, Pharmacy Management and scheduled personnel for hospital.

Animal Clinic**Associate Veterinarian**1994-1996
Chattanooga, TN.

- Seven doctor AAHA Companion Animal Practice.
- Oversaw, ordered and managed the Inventory for the Pharmacy.
- Implemented vaccine guidelines and provided veterinary care for local shelter.
- Trained all new technicians.

PROFESSIONAL AFFILIATIONS

American Veterinary Medical Association
AVMA Professional Liability Insurance Trust
Florida Veterinary Medical Association
American Animal Hospital Association
Miracle Strip Veterinary Medical Society
American Association of Industry Veterinarians
American Heartworm Society

PROFESSIONAL LICENSURE

Florida Board of Business and Professional Regulation: Veterinarian, Active and in Good Standing
Virginia Department of Health Professions: Veterinarian, Inactive status
Drug Enforcement Administration Practitioner's License
United States Department of Agriculture Accredited Veterinarian

EDUCATION

Doctorate of Veterinary Medicine

Mississippi State – College of Veterinary Medicine
Starkville, Mississippi

1994

Bachelor of Arts – Public Relations/Communications

Auburn University-- College of Liberal Arts
Auburn, Alabama