Compelled by Love

2017 ANNUAL REPORT

EAST WEST
MINISTRIES INTERNATIONAL
A LETTER FROM KURT NELSON

As you’ll see in the pages of this report, God has been incredibly kind in allowing East-West missionaries, national partners, and supporters to act as vessels of His grace and mercy to the unreached in 2017. Throughout this last year, the Body of Christ was mobilized, the gospel was proclaimed, leaders were equipped, churches were planted, and disciples were multiplied.

“Give thanks to the Lord, for he is good. His love endures forever” -Psalm 136:1

We have a deep conviction that these words are true. The goodness and enduring love of God is what compels us to reach the unreached with the good news of Jesus Christ.

Thank you for being a part of God’s mission with us!

Sincerely,

Kurt Nelson
Chief Executive Officer
Santoso was desperate. His son was held captive within his home due to a mysterious illness. Even with medicine, he rarely felt well enough to venture into his village.

Compelled by love, Santoso* was willing to go to great lengths for his son’s healing and visited multiple doctors, religious men, and spiritualists in search of a cure. None of them could identify his son’s disease … much less heal him.

After depleting his wealth and seeking help from people outside of his Hindu faith, Santoso’s only glimmer of hope came from a prophecy—healing will come to your family in 15 years.

So the wait began.

Seventeen years had passed when an East-West national partner and missionary entered Santoso’s unreached region of Southeast Asia and came searching for opportunities to pray for those in need—specifically people in search of physical healing. The plight of Santoso’s son was known throughout the local villages, and one man insisted he escort the missionaries to his home.

Miles later, they arrived at Santoso’s doorstep and were welcomed into his home. Santoso shared his son’s story and his deep desire to see him healed. The national partner and missionary entered the son’s room, laid their hands on him, and prayed for miraculous restoration in Jesus’ Name. Then they left the village.

The missionary team returned to Santoso’s home two weeks later. The sight before them was stunning.

Santoso’s son was walking!

They eagerly approached the home and soon learned he had stopped taking his medicine.

After nearly two decades, their wait was over.

God had begun to heal the ailments in Santoso’s son … but that was just the start of a deeper transformation.

Prior to witnessing his son’s healing, Santoso was opposed to the Christian message. He was a devoted Hindu, but the miracle he witnessed firsthand opened his heart and mind to hear more about Jesus.

The national partner and missionary sat with them to share the gospel. Days later, Santoso appeared at one of the field worker’s home in the city … sharing that he had come to believe Jesus was His risen Savior and Lord. And God wasn’t done healing this community.

Because Santoso and his son were known throughout the region, their story of healing spread fast—invoking curiosity and interest. The miraculous power tied to the Name of Jesus had caught the attention of their neighbors. Since that fateful day, a church has started in his village.

This community is being transformed by the gospel … and it all started through a father’s passionate pursuit of his son healing.

“Heal me, LORD, and I will be healed; save me and I will be saved, for you are the one I praise.” –Jeremiah 17:14

*Identity changed for security purposes.
In 2017:

- **34,079** new churches were started
- **283,885** local leaders were equipped
- **347,594** disciples were multiplied
- **25,735,060** people were exposed to the gospel

- **28** are on the World Watch List for most persecuted places for Christians (50.9%)
- **37** are considered unreached by Joshua Project (68.5%)

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**East-West works in **54 countries, of which:**

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**On average it costs East-West:**

- **6¢** to reach one person with the gospel
- **$8** to equip one believer
- **$22** to start one new church

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Our missionaries and national partners multiply disciples and churches in **10 world regions:**

1. Africa
2. Central Asia
3. Latin America
4. East Asia
5. Europe
6. Middle East
7. Russia & the Caucasus
8. South Asia
9. Southeast Asia
10. U.S. Diaspora
In 2017:

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6¢

On average it costs:

- East-West: to reach one person with the gospel
- to equip one believer
- to start one new church

CELEBRATING IGNITE A MOVEMENT

The conclusion of 2017 marked the end of East-West’s 5-year Ignite a Movement vision to multiply one million disciples. In those 5 years, we witnessed God move in miraculous ways among the unreached.

By His grace and the support of ministry partners—like you—many people are following Christ, being discipled, and bearing fruit for His Kingdom.

<table>
<thead>
<tr>
<th>Disciples Made</th>
<th>1,280,598</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reached with the Gospel</td>
<td>120,414,255</td>
</tr>
<tr>
<td>Professions of Faith</td>
<td>9,369,983</td>
</tr>
<tr>
<td>Local Leaders Trained</td>
<td>837,223</td>
</tr>
<tr>
<td>New Churches Planted</td>
<td>135,333</td>
</tr>
<tr>
<td>Churches among reached people groups</td>
<td>57,808</td>
</tr>
<tr>
<td>Churches among unreached people groups</td>
<td>77,525</td>
</tr>
<tr>
<td>Annual Short-term missionaries</td>
<td>1,004</td>
</tr>
<tr>
<td>Long Term Missionaries</td>
<td>208</td>
</tr>
<tr>
<td>Church Partnerships</td>
<td>541</td>
</tr>
<tr>
<td>Prayer Partners</td>
<td>2,410</td>
</tr>
</tbody>
</table>

Statistics indicate reports from the field from January 2013–December 2017. Field statistics are collected quarterly by our missionaries, national partners and home office staff and are reviewed for accuracy by East-West leadership.

Thank you for joining God’s global work with us in 2017!
East-West Ministries is supported by the gifts of partners who share our passion for multiplying disciples in the spiritually darkest areas of the world.

As an organization following Jesus, we are convicted to steward well the resources we have been given to extend God’s grace to those who’ve yet to hear of Jesus Christ’s saving work on the cross.

In all of our communications, we strive to present the impact and the needs of these projects with accuracy and integrity. Because you are one of our financial partners, we wanted to share with you our financial highlights from 2017.

**REVENUE**
(October 1, 2016 – September 30, 2017)

<table>
<thead>
<tr>
<th>Category</th>
<th>Revenue</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Fund</td>
<td>$4,635,520</td>
<td>25.4%</td>
</tr>
<tr>
<td>Short-Term Mission Trips</td>
<td>$1,942,395</td>
<td>10.7%</td>
</tr>
<tr>
<td>Missionary Support</td>
<td>$10,129,590</td>
<td>55.5%</td>
</tr>
<tr>
<td>Field Ministry</td>
<td>$1,460,606</td>
<td>8%</td>
</tr>
<tr>
<td>Others</td>
<td>$67,462</td>
<td>0.4%</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>$18,235,673</td>
<td>100%</td>
</tr>
</tbody>
</table>

**EXPENSES**
(October 1, 2016 – September 30, 2017)

<table>
<thead>
<tr>
<th>Category</th>
<th>Expenses</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Evangelize</td>
<td>$4,490,519</td>
<td>24.8%</td>
</tr>
<tr>
<td>Equip</td>
<td>$3,441,764</td>
<td>19%</td>
</tr>
<tr>
<td>Multiply</td>
<td>$2,812,050</td>
<td>15.6%</td>
</tr>
<tr>
<td>Mobilization</td>
<td>$3,232,132</td>
<td>17.9%</td>
</tr>
<tr>
<td>General and Administration</td>
<td>$2,528,136</td>
<td>14%</td>
</tr>
<tr>
<td>Missionary support-raising</td>
<td>$436,890</td>
<td>2.4%</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$1,141,781</td>
<td>6.3%</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$18,083,272</td>
<td>100%</td>
</tr>
</tbody>
</table>

**ECFA MEMBERSHIP**
East-West is a member of the Evangelical Council for Financial Accountability (ECFA). Membership in the ECFA is your assurance that East-West adheres to the highest standards of financial stewardship and ethical practices. For more information visit ecfa.org.
“And this gospel of the kingdom will be preached in the whole world as a testimony to all nations, and then the end will come.”

MATTHEW 24:14
We would like to thank an anonymous print company for graciously providing their services at no cost to the ministry.

The vision of East-West is to glorify God by multiplying followers of Jesus in the spiritually darkest areas of the world.

We exist to mobilize the Body of Christ to evangelize the lost and equip local believers to multiply disciples and healthy churches among unreached peoples and/or in restricted access communities.

Visit [www.eastwest.org/unreached](http://www.eastwest.org/unreached) to find out how you can be involved in the ministry of East-West in 2018.

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**EASTWEST MINISTRIES INTERNATIONAL**

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