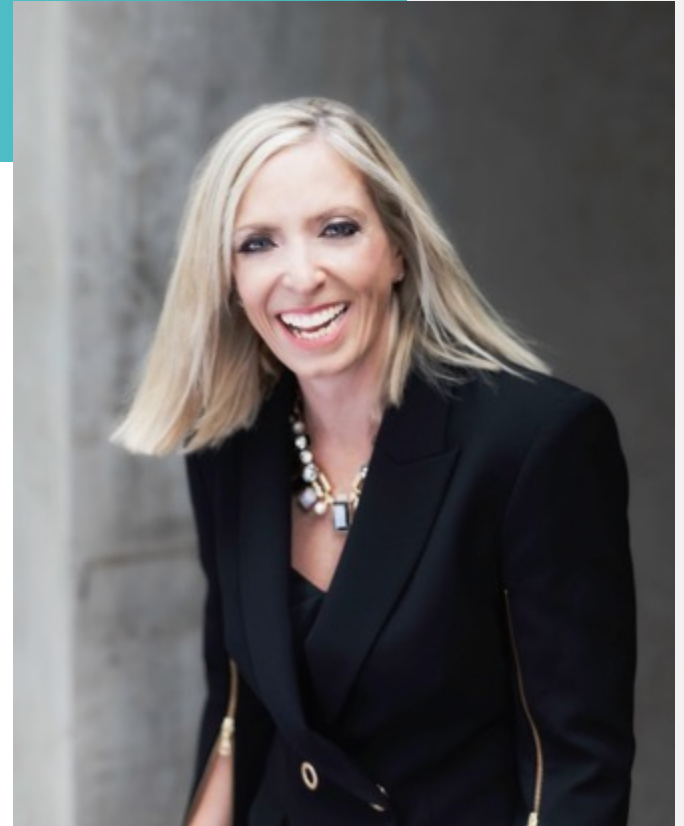


VIRTUAL TRAINING SESSIONS

Webinar Programs

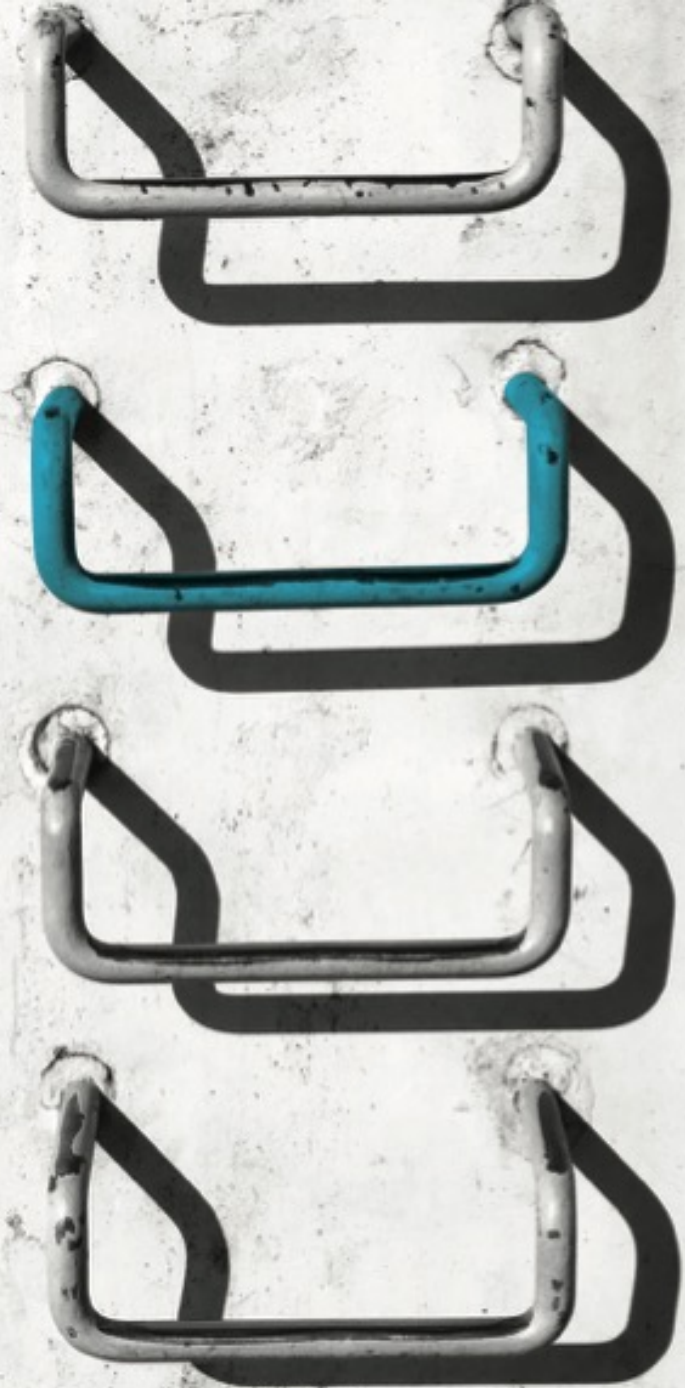


YOUR PEOPLE ARE YOUR ADVANTAGE - CONTINUED ENGAGEMENT IS THE KEY

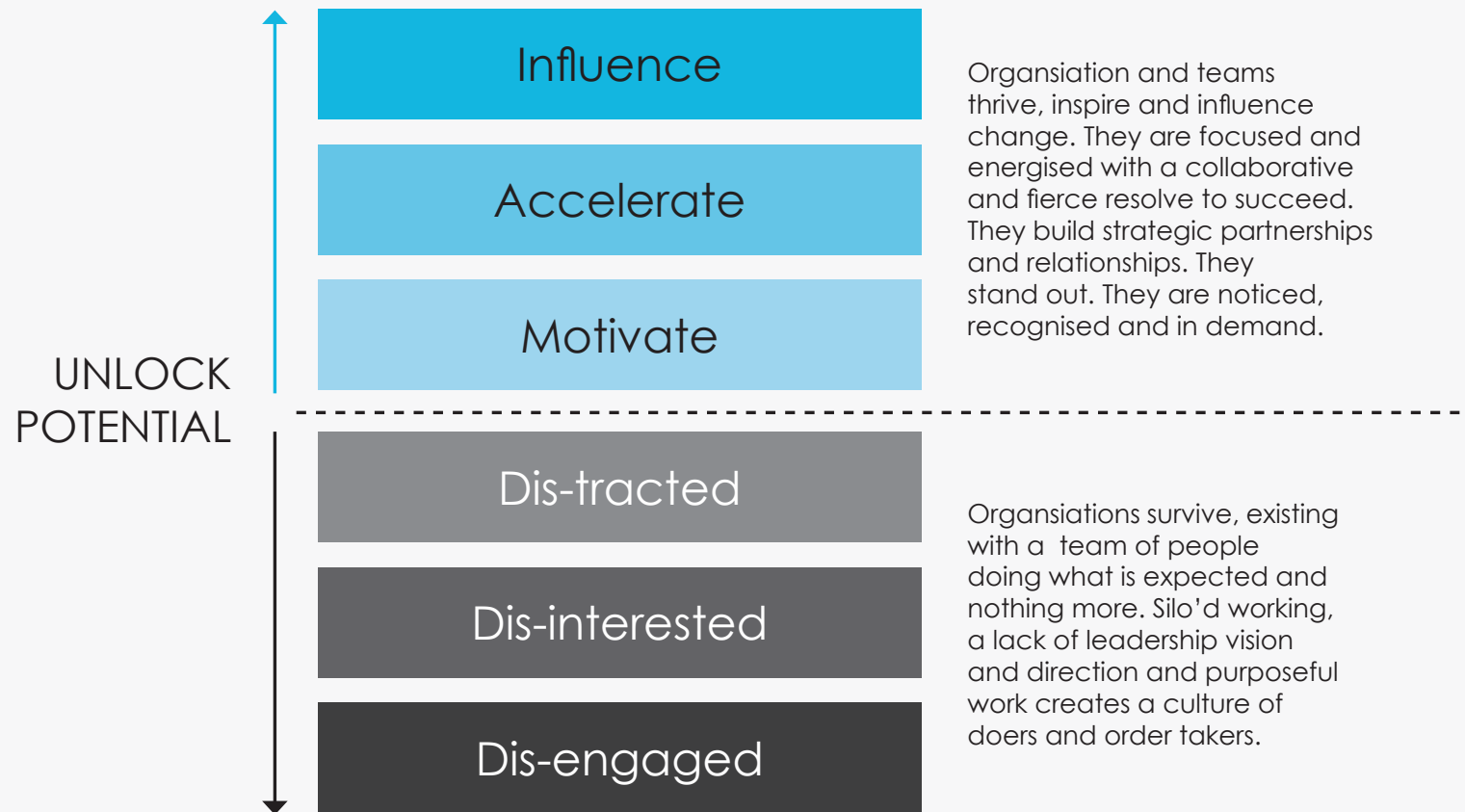
We know people are an organisation's greatest asset – they drive innovation, performance and culture.

This period of adaptive challenge and change is very real and requires careful leadership of self and others;

- Unrelenting change and cognitive overload is creating psychological stress for leaders and teams which in turn effects performance and engagement.
- Continued engagement and inspiration are crucial and yet the 'how to's' have changed with the move to increased flexible working and use of virtual tools.
- The risk to business is very real – dis-engagement, work stress and fatigue negatively impact innovation, collaboration and performance.



UNLOCK & ACCELERATE THE BRILLIANCE IN YOUR PEOPLE



WEBINARS SERIES

4 WEBINARS TO CHOOSE FROM:



A Leader Worth Following

How to effectively lead, inspire and influence others



Connect. Engage. Inspire

How to build belonging, trust & buy-in with your team in person and in a virtual world



Virtual Networking

How to build connections in a virtual world – to find clients, to build teamwork and to cultivate relationships.



Power Up

How to lead yourself and manage your energy to perform at your best.

WHAT THIS IS:

- 90-minute – 2-hour online webinars designed to upskill, embed and provide the skills and methods that participants can immediately put into practice
- Designed using proven frameworks and methodologies that drive on-line learning engagement
- Interactive 'tell, show, ask, try' training approach
- Resource materials provided to complete during and after the program plus 'homework' actions to embed learning



A LEADER WORTH FOLLOWING

THIS WEBINAR IS PERFECT FOR:

- ✓ Organisations wanting to support their leaders through change
- ✓ Building self leadership and leadership of other's capability
- ✓ Increasing leadership self awareness

WHAT YOU WILL LEARN

- Identify the 3 barriers to leadership brilliance that limit performance
- Learn how to lead and build trust through the disequilibrium of change
- Utilise a Harvard inspired, perspective model to better understand other's perspective, possible losses and any work avoidance at play
- How to lead above the line taking courageous action, avoiding judgement and teaching and leading always

SUPPORTING RESOURCES

- Webinar workbook
- Complimentary access to exclusive podcast episode – 'Barriers to your brilliance'
- Complimentary access to exclusive podcast episode – 'Conversation with leaders about unleashing personal brilliance'

NB: copies of my best-selling book, Be Brilliant – how to lead a life of influence, can be organised for cohorts (e-book or hard copy) at an additional price



CONNECT. ENGAGE. INSPIRE

THIS WEBINAR IS PERFECT FOR:

- ✓ Leaders who have to inspire and engage virtual teams
- ✓ Leaders who need to build belonging, trust and buy-in with others
- ✓ Building togetherness & connection across individuals and teams

WHAT YOU WILL LEARN

- Strategies to build engagement on-line – 1 to 1 and 1 to many
- The cadence of engagement and meeting management to fuel inspiration and buy-in
- Utilise a Harvard inspired perspective model to better read and understand what's really going on to connect more deeply

SUPPORTING RESOURCES

- Webinar workbook

NB: copies of my latest book, Be Brilliant – How to lead a life of influence - can be organised for attendees (e-book or e-book) at an additional price



NETWORKING WITH INTENT

THIS WEBINAR IS PERFECT FOR:

- ✓ Building individual networking, connection skills & confidence in a virtual and real world
- ✓ Client relationship building
- ✓ Strengthening referral and lead generation
- ✓ Strengthening networks to provide the support and help needed to thrive through change

WHAT YOU WILL LEARN

- Understand the critical people you need in your network
- Learn a framework for reaching out, connecting and building a personal & professional network
- Strategies for cultivating and nurturing a networking
- Develop a strategic networking plan

SUPPORTING RESOURCES

- Networking Assessment diagnostic and personalised report
- Access 7-day networking challenge
- Access Connection Scripts
- Webinar workbook

*NB: copies of my best-selling book, **It's Who You Know**, can be organised for cohorts (e-book, hard copy or audio) at an additional price*



POWER UP

THIS WEBINAR IS PERFECT FOR:

- ✓ Teams that are fatigued and need re-energising
- ✓ Teams that need to move from surviving to thriving
- ✓ Teams that want to get back in control of ensuring that they are functioning at their best
- ✓ Re-setting personal strategies for energy leadership

WHAT YOU WILL LEARN

- Identify the barriers to your brilliance – understand the 3 types of fatigue and blame triangle that limits performance
- Learn strategies for living in the Green Zone
- Learn the power of a Decision Triage to power up the 'No'
- The 5 strategies for self leadership and managing your own performance during times of change
- Establish a personal Performance Habit Tracker

SUPPORTING RESOURCES

- Complimentary access to exclusive podcast episode – 'Barriers to your brilliance'
- Complimentary access to exclusive podcast episode – 'Conversation with leaders about unleashing personal brilliance'
- Webinar workbook

NB: copies of my best-selling book, Be Brilliant – how to lead a life of influence, can be organised for cohorts (e-book or hard copy) at an additional price

SERVICE FEE

Per Webcast Program

\$5,000 + gst

Pricing is in Australian Dollars

Inclusions:

- Any tailoring to your needs
- 90-minute – 2- hour webinars
- Recorded copy of webinar for ongoing reference *
- All resources

*dependent on global use requirements

If you are looking for someone to blow your audience away then look no further. Janine had our attendees totally captivated for every second of her 50 minute online presentation. Her energy and brilliance left us all wanting more but with some fantastic take homes to put in place to step into our own brilliance immediately. I would happily recommend Janine for any online speaking engagement – we all left energised and feeling positive in these crazy times - seriously impressed!

CONFERENCE MANAGER

Janine gave us an absolute masterclass in the art of virtual/online facilitation and audience engagement with her Strategic Networking webinar delivered recently to the Prospa team. Her incredible passion, energy and authenticity translated so well through Zoom to a dispersed group, the session flew by! Many practical tips were taken away and a real sense of motivation with clear, focused actions.

TALENT DEVELOPMENT & EXPERIENCE MANAGER, PROSPA

So engaging and inspiring and all virtually as well. I have so much admiration for anyone that can keep people engaged via a zoom presentation even for a few minutes and Janine did it for more than a hour with our group and we were all wanting more. Thanks Janine. Because of you, we received the most amazing feedback from our group members and people are still talking about your session more than a week later.

STATE MANAGER MAS NATIONAL



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Janine
JANINE GARNER®

ABOUT JANINE



Janine is obsessed with unleashing the brilliance in individuals, teams and companies. As a connection expert at the organisational level (collaboration), interpersonal level (networking) and intrapersonal level (energy and intent), her whole world revolves around helping others reclaim and reignite their influence.

A highly sought-after keynote speaker, educator and author, Janine works with high profile global leaders, and helps many of Australia's top 50 ASX companies and multinationals — EY, CBRE, DXC Technology, Hewlett Packard, Micro Focus, Optus and CBA, to name a few.

She holds a Bachelor of Science degree from Aston University, UK and was awarded an Honorary Doctorate of Science from the same university in 2016. As well as being a graduate of the Harvard Kennedy School in The Art and Practice of Leadership, a partner at Thought Leaders Global and has

won an International Stevie Award in recognition of her work.

Janine is the best-selling author of *It's Who You Know: How a network of 12 key people can fast-track your success* and *From Me to We: Why commercial collaboration will future-proof business, leaders and personal success*.

Her new book *Be Brilliant: How to Live and Lead a Life of Influence* is due out in July 2020.

She is the host of her [own podcast, 'Unleashing Brilliance'](#), featuring the untold stories of individual successes from people around the world.

Janine believes we need people, teams and companies to be absolutely brilliant to lead today's complex environment into tomorrow's unknowns. This requires collaboration, transformation and leverage and it demands better conversations, training and connection.

