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To: IELTS Prep Group  
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## Lesson Objective

The student shall be able to use “power words” as part of their oral vocabulary, read and comprehend both social and business language and demonstrate effective oral communication skills

## Section One

### Vocabulary

Match the correct word in column A with the definition in column B, then use in a sample sentence

Evaluation Criteria: Ability to understand definitions of English vocabulary

Column A	Column B
VOCABULARY	DEFINITION
1. REVEL (VERB))	A. ANY OFFICIAL OR FORMAL PROGRAM TO PROVIDE PRACTICAL EXPERIENCE FOR BEGINNERS IN AN OCCUPATION OR PROFESSION
2. INDULGE (VERB)	B. THE ACT OR PROCESS OF BUYING, SELLING OR EXCHANGING COMMODITIES, EITHER WHOLESALE OR RETAIL, IN A COUNTRY OR BETWEEN COUNTRIES
3. ANALYTICAL (ADJECTIVE)	C. TO MAKE EASIER OR LESS DIFFICULT
4. INTERNSHIP (NOUN)	D. A PERSON WHO ORGANIZES OR MANAGES ANY ENTERPRISE, ESPECIALLY A BUSINESS, USUALLY WITH CONSIDERABLE INITIATIVE AND RISK
5. ENTREPRENEUR (NOUN)	E. NOT ADMITTING OF SOMETHING ELSE, INCOMPATIBLE
6. FACILITATE (ADJECTIVE)	F. SKILLED IN OR HABITUALLY USING ANALYSIS
7. TRADE (NOUN)	G. TO TAKE GREAT PLEASURE OR DELIGHT
8. EXCLUSIVE (NOUN)	H. TO YIELD TO AN INCLINATION OR DESIRE

## Section Two

### Reading Comprehension and Pronunciation skills.

Evaluation Criteria: Ability to effectively read and comprehend written English in a social or business environment.

### ARTICLE A

#### Studying Abroad

##### Source

#### Top Mistakes to Avoid When Studying Abroad

1. **Excessive Drinking spree:** Earning a degree will do you a lot more good than earning a reputation of a reveler. Students at times mistake overseas study as a license to indulge excessively on alcohol. They tend to drink like fish and can't hold the liquor. Freedom is one thing and abusing your body is quite another. Mishaps, imprudent actions and legal predicaments are the last things you want for yourself in an unknown land. Prospects of Fun time may allure you, but never forget something called common sense.

Moreover, you have spent fortunes to earn a seat in the university, and you do not want to by squander it away by your foolish acts.



2. **Extravagance and running into debts:** Students tend to go overboard with their spending and unnecessarily land up accruing huge debt for themselves. Hanging out with your new-found buddies is a good idea but definitely not at the cost of your outstanding credit card bills. It is crucial that you are able strike a right balance between necessities and amusement.
3. **Resistance in engaging in the new culture:** Change they say is always a demanding process and few Indian students prefer to stick to their Indian peers and save the efforts of befriending locals. One must try and make the most of his/her overseas stay and form long lasting friendship with people with diverse cultural background and exposure. All it takes is some initiative to step out of one's comfort zone and strike a chord. "I would love to be a part of international student community" was not just meant to be just a statement in your SOP after all.
4. **Closed to new culture and belief system:** You have been raised up with a set of beliefs that does not mean they are absolute. Resistance in adapting to new culture and belief not only restricts you from broadening your outlook, but also it makes you unpopular amongst your peers. Have an open heart and a flexible mind-set as every culture has something worthwhile to offer. Immerse and enjoy getting soaked in a brand-new environment.
5. **Unrestrained use of Technology:** You must have a life beyond your laptop and must explore it to the fullest. Resist the temptation of spending hours posting on Facebook and Instagram and showing the world what a "good time" you are having. Feel secure; you don't need to prove to the world you are a bond. Missing out on experiences of exploring a new city and befriending people around can never be substituted by "online" experience of faking a posh life.
6. **Not building their profile outside of academics:** Overseas learning experience is a mixed bag of goodies. Just building up on your academic profile will not let you reap the real rewards. The idea is to move beyond the four walls of the classroom and participate actively in student bodies and clubs at the university. You will become more aware and be able to cultivate a well-rounded personality and get that culture-sensitivity that goes into making you a good global citizen.
7. **Not taking up pertinent internship offers:** Some students do the blunder of not applying for any internship and end up missing out on an opportunity to gain invaluable experience. Internship provides a perfect platform for applying the theoretical concepts learnt in the class to real-time industrial setting thereby increasing one's job preparedness. Internship experience goes a long way in honing technical and analytical skills, improving communication, boosting managerial aptitude and building networking capabilities for the students. Do not use your busy study schedule as an excuse for not taking up internships. You may be required to walk extra miles for this, but it is going to take you a long way in your career.

Study overseas is an experience you would want to cherish for years to come and do not end making it a wasted opportunity

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## ARTICLE B Immigrating Abroad

[Source](#)

### How Immigrant Entrepreneurs Are Making It

1. ***For immigrant-owned small businesses in the U.S., ties to their home countries can be very lucrative.***

Firsthand knowledge of the culture as well as connections abroad make immigrant entrepreneurs well-positioned to navigate the complicated export landscape.

That's true for Royce Leather, a family-owned leather business in Secaucus, N.J.

Harold Bauer founded Royce Leather in 1974, just one year after moving to the U.S. from Austria.





Today, 65% of his business comes from exporting to 15 countries. That's up from 45% just five years ago. Bauer, who comes from two generations of leather artisans, has been able to capitalize on family connections in Western Europe (particularly Germany and Austria) for sales leads and distribution partners.

"That's where we're from -- where we understand the customer's best," said Billy Bauer, 22, Harold's son and marketing director of Royce Leather.

2. Billy added that his father's foreign language skills (he speaks five languages) give him an edge in tapping into markets like France and Russia.

Experts agree that immigrant entrepreneurs have a leg up.

"Family ties, familiarity with the culture, market, and investment environment in the home country all could facilitate export" said Qingfang Wang, an associate professor of Geography and Public Policy at the University of North Carolina at Charlotte.

Wang is quick to note that not all immigrant-owned businesses are able to leverage these ties, however they do have a "much higher propensity for participating in transnational activities."

Doug Barry, an author and trade specialist with the U.S. and Foreign Commercial Service, agrees.

"Immigrant-owned companies are more likely to export and to be successful in doing so," he said. "Why? One reason is that they just do it. They are comfortable dealing with other cultures."

3. This is true of Priska Diaz, a Peruvian immigrant and founder of New York-based startup BittyLab, which makes innovative baby bottles. She didn't anticipate exporting so early on -- her business is just one year old -- but she didn't shy away from it either.

Diaz, who moved to the U.S. at 17, wanted to first build and establish her business in the U.S. market. But due to "unsolicited international demand" for her Bare Air-Free Baby Bottles, she started exporting her products (sold via Amazon) (AMZN, Tech30) to Canada, the U.K. and Australia.

Now, international sales make up 10% of her business, which she plans to grow. Diaz, 39, said her childhood friends (who live around the world) are proving to be a real business asset in finding international distribution partners (she's been contacted by distributors in South Africa, Turkey, and the Middle East).

"There's a level of trust that makes it easier to work with my friends," said Diaz.

Ben Guez echoes that sentiment. The French entrepreneur launched electronic cigarette company Ophis a year ago in Beverly Hills. He said his European roots help him bridge partnerships abroad.

"Our international clients feel confident to talk with two immigrant entrepreneurs," said Guez, who co-founded Ophis with Rudy Halioua, also from France.

4. Still, few U.S. small businesses are exporting their goods and services -- just about 300,000 of some six million.

But those that do export anticipate ramping it up over the coming year, according to a survey from Western Union Business Solutions. They surveyed small and medium-sized businesses who engage in international trade. Nearly half said they've grown exports over the past 12 months.

Those looking to start exporting or expand their international base can learn from immigrant entrepreneurs.

"It's natural for them to go to a foreign country to sit down with people who are not like them," said Barry. "These characteristics are not exclusive to immigrant business owners and can be learned and applied by anyone."