

RESUME

FILIPPO SANTI, PhD

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Date of Birth: 04-06-1988
Citizenship: Italian

CURRENT POSITIONS

University of Turin Post-doctoral research fellow	May 2022 – ongoing
European University Institute Research associate – <i>Global Governance Program</i>	Oct 2019 – Ongoing

WORK EXPERIENCE

University of Bielefeld Post-doctoral fellow – <i>Chair of International Economics</i>	Nov 2020 – Apr. 2022
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Teaching/Tutoring:

- International Economics (Undergraduate - 3 of 6 CFU)
- Macroeconomics and Economic Policy (Undergraduate- 3 of 6 CFU)

Post-Doctoral fellow (Assegno di Ricerca) University of Florence - <i>International Economics Research Team</i>	Dec 2018 – Jan 2020
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- Migration Networks and Economic Exchanges, FDI
- Teaching Assistance

Teaching Assistant University of Florence	Oct 2017-Oct 2019
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- International Trade – M.Sc. Economics and Development (Teaching, Exams)
- Agriculture, Poverty, and Inequality in Developing Countries - M.Sc. Economics and Development (Tutoring, Exams)

Teaching Assistant Middlebury College in Florence	September, 2018 – December, 2018
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- Economic History of Globalization (3 of 6 CFU – Tutoring and Teaching)

Research Assistant University of Florence and IRPET	April 2015-July 2017
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- Data collection and processing for the report “Population Aging and Energy Consumption”. (P.Is: Prof. Rossella Bardazzi; Prof. Mariagrazia Pazienza)

EDUCATION

University of Trento and University of Florence PhD Candidate in Development Economics and Economics of Local Systems	
<u>Thesis title:</u> “International Investment Flows: the role of Cultural Preferences and Migrants’ Networks”	Nov 2015 – November, 2018

Thesis Supervisor: Prof. G. Giovannetti

Graduated cum laude
Doctor Europaeus

Teaching and Tutoring:

- Agriculture, Poverty, and Inequality in Developing Countries (Master, Tutoring)
- International Trade (Master, Teaching Assistance)

Henley Business School – University of Reading Visiting Research Fellow	April 2017-July 2017
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University of Florence M.Sc. in Development Economics	Sept, 2011 – April, 2015 Final grade: 110 / 110 with honours
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Thesis Title “Emigration and Real Wages: does cross-group emigration affects workers’ earnings? Evidence From Jamaica, 1982-2001”

B.Sc in Development Economics and International Cooperation <u>Thesis Title</u> “Remittances to Uganda and Ethiopia: A closer look”	Sept, 2007 – April 2011 Final grade: 109/110
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RESEARCH FIELD

International Economics

- Primary: Trade Policy, International Trade
- Secondary: Economics of Migration, Economic Development

RESEARCH WORK

A. PUBLICATIONS IN REFERRED JOURNALS

Aid and Internal Migration in Malawi (Submitted)

With M. Lanati and M. Sanfilippo

World Development (DOI: <https://doi.org/10.1016/j.worlddev.2022.106134>)

Abstract: This paper uses geographically disaggregated data to investigate the role of foreign aid as a pull factor for internal migration in Malawi over the period 1998-2008. Employing a standard gravity model of migration, we show a positive relationship between the volume of foreign assistance a district receives and the number of immigrants. While aid makes districts more attractive as migrant destinations, there is no evidence of a counterbalancing push factor effect on internal mobility when using net outflows as dependent variable. We also dig deeper into the mechanisms through which foreign aid can shape internal migration decisions. According to our results, the positive welfare effects of foreign assistance manifest themselves not only through a rise in economic opportunities, but also in improved access to public services in recipient districts.

Trade Policy Responses to the COVID-19 Pandemic Crisis: Evidence from a New Dataset

With S. Evenett, M. Fiorini, J. Fritz, B. Hoekman, P. Lukaszuk, N. Rocha, M. Ruta, A. Shingal

The World Economy (DOI: 10.1111/twec.13119)

Abstract: This paper presents new high-frequency data on trade policy changes targeting medical and food products since the beginning of the COVID-19 pandemic, documenting how countries used trade policy instruments in response to the health crisis on a week-by-week basis. The data set reveals a rapid increase in trade policy activism in February and March 2020 in tandem with the rise in COVID-19 cases but also uncovers extensive heterogeneity across countries in both their use of trade policy and the types of measures used. Some countries acted to restrict exports and facilitate imports, others targeted only one of these margins, and many did not use trade policy at all. The observed heterogeneity suggests numerous research questions on the drivers of trade policy responses to COVID-19, on the effects of these measures on trade and prices of critical products, and on the role of trade agreements in influencing the use of trade policy.

Asymmetric Cultural Proximity and Greenfield FDI

With M. Fiorini, M. Lanati, and G. Giovannetti

The World Economy (DOI: 10.1111/twec.13088)

Abstract: This paper studies bilateral cultural preferences as an asymmetric dimension of cultural proximity and estimates their effect on greenfield foreign direct investment (FDI). We derive a gravity equation of FDI and test simultaneously the impact of both (a) the preferences of investing countries for recipients' culture and (b) recipients' preferences for the culture in the investing economies. While the role of investors' preferences can be rationalised with existing supply-side gravity theories of FDI, we propose new mechanisms to explain why recipients' preferences might matter as well. We use exports and imports of cultural goods to proxy for the two directions of cultural preferences. Our results reveal a stronger investment effect of the recipients' preferences, a channel so far understudied.

B. CHAPTERS IN PEER REVIEWED BOOKS

UK trade with Africa after Brexit

With G. Giovannetti and E. Marvasi

In: V. Fargion and M. Gazibo “Revisiting EU-Africa relations in a changing world”. (Edward Elgar, 2021)

Abstract: Not available

C. WORKING PAPERS

Non-Economic Provisions in Deep Trade Agreements and Non-Trade Outcomes

With J. Francois, B. Hoekman, M. J. Manchin

Abstract: This paper provides empirical evidence to the extent trade agreements incorporating non-trade provisions lead to improved outcomes for corresponding non-trade issues. Using a large dataset covering more than 180 countries over several decades, we employ a synthetic difference in difference methodology. While provisions cover different topics, we focus on three issue areas; labor rights, environmental protection, civil and political rights. We find little significant impact of provisions on related outcomes, mostly in environmental protection, and while certain outcomes improve some deteriorate. In addition, we find indicative evidence that binding provisions result in less official development assistance than non-binding provisions. Overall, the results suggest that the attempt of developed countries to address non-trade related policy objectives by including specific provisions in their trade agreements might not constitute an effective strategy.

Government Demand and Domestic Firms Growth: Evidence from Uganda (Submitted)

With B. Hoekman, M. Sanfilippo, and R. Ticku

Abstract: Using detailed administrative data, this paper analyzes the relationship between participation in public procurement (selling to government entities) and firm performance in Uganda. We find positive associations with total sales, gross profits, total compensation of employees, number of workers and sales per employee. Overall sales growth associated with selling to government entities is partly at the expense of a reallocation of firm-level supply away from non-government buyers, suggesting there may be short-term capacity expansion constraints. The results are substantiated in an event study approach that accounts for the potential self-selection, as well as the heterogeneity in timing of the selection of firms into public procurement. The reduction in sales to private sector is persistent. It is less acute for firms in services, and within services, among firms that use low-skill labor, suggesting capacity constraints may not be limited to the short term.

EU Trade Agreements and Non-Trade Policy Objectives (Submitted)

With A. Ferrari, M. Fiorini, J. Francois, B. Hoekman, L.M. Lechner, M. J. Manchin

In: (Also available in CADMUS repository: EUI RSC, 2021/48 Global Economics WP)

Abstract: The EU's common commercial policy is used as an instrument to realize its values in EU trading partners, reflected in the inclusion of sustainable trade and development chapters in EU preferential trade agreements (PTAs). In this paper we ask if including non-trade provisions (NTPs) in EU PTAs has a systematic positive effect on non-trade outcomes in partner countries. We analyze the relationship between bilateral trade flows, the coverage of NTPs in EU PTAs and the performance of EU partner countries on several non-trade outcome variables using synthetic control methods. We find no robust evidence of a causal effect of including NTPs in EU PTAs on indicators of non-trade outcomes.

Migrants know better: Migrants' Networks and FDI (Submitted)

With G. Giovannetti and M. Velucchi

Available at: University of Florence WP series (17/2021)

Abstract: We revisit the relationship between international migration and Foreign Direct Investment (FDI) flows in the period 2000 – 2015, using measures of social network integration. We apply a multilevel mixed econometric approach inspired to the gravity literature to test how and to what extent the structure of the international migrants' network contributes to bilateral FDI flows. We find that the inclusion of network statistics highlights the complexity of the relationship between international migration and investments. Testing the hypothesis that migrants' networks act as preferential channel for information, we also find evidence that a more diverse migrants' community in investing countries affects the flow of information at bilateral level, de facto lowering bilateral FDI.

A Syntethic Index on Covid Impact on Italian Regions

With G. Giovannetti and M. Velucchi

Available at: University of Florence WP series (21/2020)

The COVID 19 pandemic has generated a worldwide health and economic crisis. Italy has been the first OECD country to be hit at the end of February 2020 and therefore the first to decide on the measures to contrast it. From March 10 to May 18, 2020 Italy locked down the entire country. It was a Governmental emergency decision, taken to limit the spreading of the pandemic, to reduce its impact on the health system and to protect the population. Health was considered the top priority in front of the exponentially increasing numbers of cases and deaths. Different regions in Italy were hit with different strengths, with on average northern regions more affected. This paper studies the evolution of the COVID 19, based on the burden it imposed over the regional health system during that first wave of the COVID 19 pandemic. Relying on detailed regional information, we calculate a measurable and comparable metric to track the evolution of the pandemic across region, over the entire lockdown period in Italy. We propose two different indices, one with fixed base and one with a mobile base, highlighting and comparing two different perspectives over the same phenomenon and showing how different regions have been hit by the pandemic. These indices could also be used in a comparative and long run perspective analyzing different countries and phases of the pandemic over time and possible reaction curves.

D. REPORTS

La mobilità studentesca da e verso la Toscana: Una indagine sulla partecipazione al programma Erasmus (in Italian)

With Giorgia Giovannetti and Claudio Melis

Research Project "Mobilità internazionale e interregionale da e verso il sistema universitario toscano", financed by Regione Toscana

WORK IN PROGRESS

How Similar are International Economic Relations of EU Member States? Comparing Trade, Investments, and Political Behavior

With M. Fiorini, M. Koren, G. Zavecz

How Unemployment Shapes Migration Policies

With L. Marchal, G. Willmann

Non-trade related policy objectives and Trade: the role of the EU

With M. Manchin, B. Hoekman, L. Lechner

Non-Working Workers in Italy and Spain: the consequences of Covid-19

With G. Giovannetti, M. Velucchi, A. Villar

GRANTS AND AWARDS

EU Commission Horizon 2020 project : RESPECT: Realising EU Soft-Power in External Cooperation and Trade
(Coordinated by B. Hoekman)

CONFERENCES AND SEMINARS

2022: Deep Trade Agreement Conference: Effects beyond trade. The World Bank, Washington D.C.

2021: The Economics of Migration Seminars (Multiple Institutions); Migration Policy Center Migration Webinar (EUI); Italian Trade Study Group (Rossi-Doria Centre and Università Sapienza – Discussant and Presenter)

2020: XXI International Economics Conference (EAEFI); Italian Trade Study Group (Rossi-Doria Centre and Università Politecnica delle Marche – Discussant and Presenter)

2019: 1st Young Economists in Tuscan Institution – YETI meeting (UNISI)

2018: Royal Economic Society – RES (University of Sussex); Henley Business School Brownbag Seminar (University of Reading); 1st Chianti Economic Workshop (Chianti Economic Forum)

2017: 12th ISGEP Workshop (Henley Business School and University of Reading); 19th European Trade Study Group (EUI and University of Florence).

REFeree SERVICE

- The World Economy
- Review of World Economics
- Health Economics
- Eurasian Business Review

OTHER EDUCATION AND TRAINING

- **“Trade Policy Analysis with Gravititas: From Sir Newton to Structural Dynamics with the Gravity Model of Trade”** July 19, 2021 – July 23, 2021
Organized by Prof. Y. Yotov (online)
- **Summer School on Social and Economic Network** Jun 20th, 2018 – Jun 25th, 2018
Oxford Martin School, University of Oxford
- **Winter School in Social Network Analysis** Feb 6th, 2018 – Feb 10th, 2018
Italian Statistical Society
- **Summer School in Applied Spatial Econometrics** Sep 18th, 2017 – Sep 21st, 2017
Wirtschaftsuniversität Wien
- **International Business Masterclasses** - Investments and R&D in developing countries March 27th, 2017 – March 31st, 2017
Henley Business School – University of Reading
- **Executive Training Seminar** - GVC and Globalization Feb 20th, 2017 – Feb 22nd, 2017
European University Institute – Florence, Italy
- **Summer School Panel Data Econometrics** August 29th, 2016 – September 3rd, 2016
Italian Econometric Society
- **Summer School in Development** - Growth and Inequality, Institutional Change and Migration June 27th, 2016 – July 1st, 2016
Paris School of Economics
- **Summer School on Impact evaluation methodologies** June 16th, 2015 – June 19th, 2015
ARCO Lab – University of Florence, Italy
- **Executive Training Seminar** - Small and Medium Enterprises and Foreign Direct Investments in Developing Countries Oct 29th, 2014 – Oct 31st, 2015
European University Institute - Florence, Italy

OTHER RELEVANT EXPERIENCE

Intern

Yunus Social Business Centre - University of Florence - *Prato, Italy*

Febr 2nd 2012 - July 20th 2012

Research Assistant

European University Institute
Project - “Financial Development in Kenya”: Telephone based interviews and data collection. (P.Is: Prof. Franklin Allen and Prof. Elena Carletti)

May 2011 - July 2011