
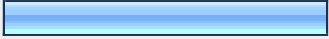
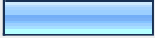
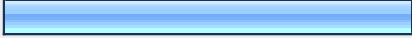

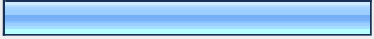


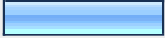



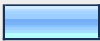





















1. How long has your farm business been in operation? (In years)			Response Percent	Response Count
1			11.5%	10
2-5			39.1%	34
6-10			13.8%	12
11-20			12.6%	11
>20			23.0%	20
			answered question	87
			skipped question	2

2. What are your farm products?			Response Percent	Response Count
Vegetables			78.2%	68
Fruit			35.6%	31
Milk			16.1%	14
Flowers			44.8%	39
Herbs			65.5%	57
Eggs			40.2%	35
Meat			27.6%	24
Honey			19.5%	17
Other (please specify)			17.2%	15
			answered question	87
			skipped question	2

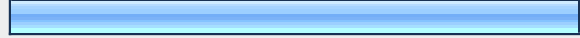
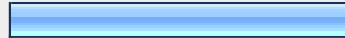
3. In what county is your farm located?

		Response Percent	Response Count
Adams		0.0%	0
Aamosa		0.0%	0
Arapahoe		1.1%	1
Archuleta		0.0%	0
Baca		0.0%	0
Bent		0.0%	0
Boulder		24.7%	22
Broomfield		0.0%	0
Chaffee		1.1%	1
Cheyenne		0.0%	0
Clear Creek		0.0%	0
Conejos		0.0%	0
Costilla		0.0%	0
Crowley		0.0%	0
Custer		0.0%	0
Delta		10.1%	9
Denver		2.2%	2
Dolores		0.0%	0
Douglas		0.0%	0
Eagle		0.0%	0
El Paso		5.6%	5
Elbert		1.1%	1
Fremont		0.0%	0
Garfield		4.5%	4
Gilpin		1.1%	1


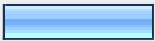
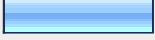

Grand		0.0%	0
Gunnison		0.0%	0
Hinsdale		0.0%	0
Huerfano		0.0%	0
Jackson		0.0%	0
Jefferson		0.0%	0
Kiowa		0.0%	0
Kit Carson		0.0%	0
La Plata		6.7%	6
Lake		0.0%	0
Larimer		12.4%	11
Las Animas		1.1%	1
Lincoln		0.0%	0
Logan		0.0%	0
Mesa		2.2%	2
Mineral		0.0%	0
Moffat		1.1%	1
Montezuma		3.4%	3
Montrose		5.6%	5
Morgan		0.0%	0
Otero		3.4%	3
Ouray		0.0%	0
Park		0.0%	0
Phillips		0.0%	0
Pitkin		2.2%	2
Prowers		0.0%	0
Pueblo		1.1%	1
Rio Blanco		0.0%	0

Rio Grande		2.2%	2
Routt		0.0%	0
Saguache		2.2%	2
San Juan		0.0%	0
San Miguel		1.1%	1
Sedgwick		0.0%	0
Summit		0.0%	0
Teller		0.0%	0
Washington		0.0%	0
Weld		3.4%	3
Yuma		0.0%	0
answered question			89
skipped question			0

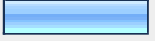
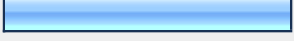

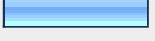
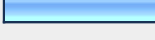
4. In this survey we consider CSA to pertain to more than the traditional vegetable model and include fruit, milk, flowers, herbs, eggs, meat, honey, processed products, etc. Has CSA been an aspect of your farm business for one year or more?


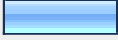
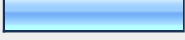

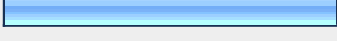
		Response Percent	Response Count
Yes		62.9%	56
No		37.1%	33
answered question			89
skipped question			0

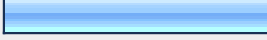
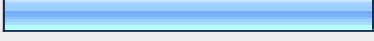
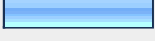
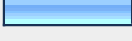
5. Are you attending a regional CSA gathering this year? If yes, which?

		Response Percent	Response Count
Front Range (@Abondanza Farm)		65.1%	28
Cental/South East (@Weathervane Farm)		16.3%	7
Tri-River		16.3%	7
Southwest		2.3%	1
		answered question	43
		skipped question	46

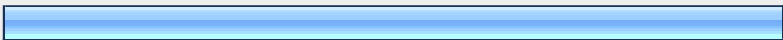

6. On how many acres do you produce? 1 acre = 43,560 sq ft (~208 ft. x 208 ft)

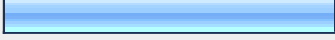

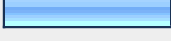
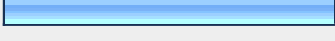
		Response Percent	Response Count
<1		15.7%	14
1-5		31.5%	28
6-20		20.2%	18
21-100		15.7%	14
>100		16.9%	15
		answered question	89
		skipped question	0

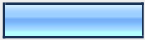
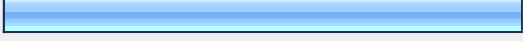
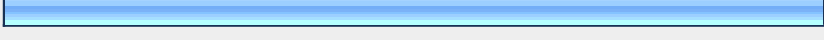

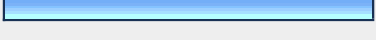
7. What percentage of your annual household income does your farm business provide?			Response Percent	Response Count
0-10%			18.3%	15
10%-25%			12.2%	10
25%-50%			19.5%	16
50%-75%			13.4%	11
75%-100%			36.6%	30
			<i>answered question</i>	82
			<i>skipped question</i>	7

8. Please choose the option that best describes your land tenure situation.			Response Percent	Response Count
Own with no debt			29.1%	25
Own with mortgage			40.7%	35
Lease			16.3%	14
Other (please specify)			14.0%	12
			<i>answered question</i>	86
			<i>skipped question</i>	3





9. If you checked lease please describe the term of your lease.		Response Count
		17
		<i>answered question</i>
		17
		<i>skipped question</i>
		72

10. Do you have sufficient irrigation water for your operation?			Response Percent	Response Count
Yes			86.0%	74
No			14.0%	12
			answered question	86
			skipped question	3

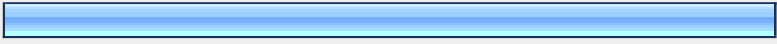
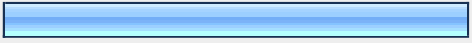

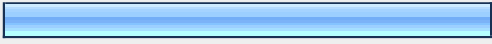
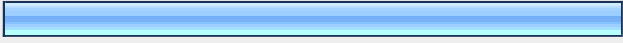

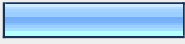
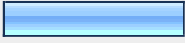

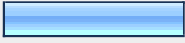
11. If no, estimate what percent more you need.			Response Percent	Response Count
0-10%			0.0%	0
10%-25%			36.4%	4
25%-50%			9.1%	1
50%-75%			18.2%	2
75%-100%			36.4%	4
			answered question	11
			skipped question	78

12. What green practices do you use to recycle, reduce and reuse?			Response Percent	Response Count
On-farm energy production			15.1%	13
Energy use reduction/increase efficiency			57.0%	49
On farm composting			90.7%	78
Other			3.5%	3
Other (please specify)			40.7%	35
			answered question	86
			skipped question	3

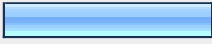
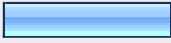

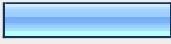
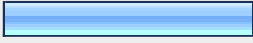

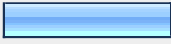
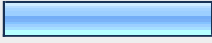
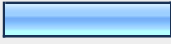
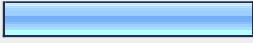
13. What green practices would you like to explore and possibly implement?		
		Response Count
		60
<i>answered question</i>		60
<i>skipped question</i>		29

14. How long has CSA been a part of your operation? (In years)			
		Response Percent	Response Count
1		35.0%	14
2-5		35.0%	14
6-10		7.5%	3
11-20		22.5%	9
>20		0.0%	0
		<i>answered question</i>	40
		<i>skipped question</i>	49

15. What products do you market through a CSA program?

		Response Percent	Response Count
Vegetables		85.4%	35
Fruit		51.2%	21
Milk		17.1%	7
Flowers		53.7%	22
Herbs		68.3%	28
Eggs		34.1%	14
Meat		19.5%	8
Honey		19.5%	8
Processed Products		4.9%	2
Other (please specify)		19.5%	8
		<i>answered question</i>	41
		<i>skipped question</i>	48

16. What products do you produce that are not marketed through a CSA program?

		Response Percent	Response Count
Vegetables		22.7%	5
Fruit		18.2%	4
Milk		9.1%	2
Flowers		18.2%	4
Herbs		27.3%	6
Eggs		50.0%	11
Meat		18.2%	4
Honey		22.7%	5
Processed Products		18.2%	4
Other (please specify)		27.3%	6
		<i>answered question</i>	22
		<i>skipped question</i>	67

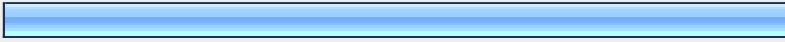
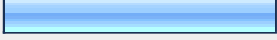
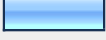
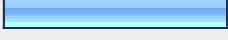
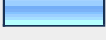
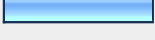



17. Per calendar year, how many shares of each type of share do you offer? Please use numbers. Use an average if necessary.

		Response Average	Response Total	Response Count
Vegetables		171.44	5,829	34
Fruit		199.81	3,197	16
Milk		40.00	200	5
Flowers		42.43	594	14
Herbs		41.50	332	8
Eggs		146.78	1,321	9
Meat		193.33	580	3
Honey		36.00	108	3
Other		38.25	153	4
<i>answered question</i>				40
<i>skipped question</i>				49

18. What is the length of season for each type of share that you offer? Mark all that apply.

	< 4 months	4-6 months	6-9 months	year round	Response Count
Vegetables	8.8% (3)	61.8% (21)	23.5% (8)	5.9% (2)	34
Fruit	64.3% (9)	21.4% (3)	0.0% (0)	14.3% (2)	14
Milk	0.0% (0)	33.3% (2)	16.7% (1)	50.0% (3)	6
Flowers	46.7% (7)	53.3% (8)	0.0% (0)	0.0% (0)	15
Herbs	17.6% (3)	52.9% (9)	17.6% (3)	11.8% (2)	17
Eggs	8.3% (1)	8.3% (1)	25.0% (3)	66.7% (8)	12
Meat	16.7% (1)	16.7% (1)	16.7% (1)	50.0% (3)	6
Honey	50.0% (3)	0.0% (0)	16.7% (1)	33.3% (2)	6
Other	0.0% (0)	25.0% (1)	25.0% (1)	50.0% (2)	4
<i>answered question</i>					41
<i>skipped question</i>					48

19. How much do your shares cost? If you have multiple prices for one type of share list all prices. Please use a number.

		Response Percent	Response Count
Vegetables		86.5%	32
Fruit		29.7%	11
Milk		10.8%	4
Flowers		24.3%	9
Herbs		10.8%	4
Eggs		16.2%	6
Meat		8.1%	3
Honey		5.4%	2
Other		2.7%	1
		<i>answered question</i>	37
		<i>skipped question</i>	52

20. How do you describe the quantity of your shares to your members? Mark all that apply.

	# of People fed	\$ Value/Week	Pounds	Bushel	Gallons	Other	Response Count
Vegetables	73.5% (25)	52.9% (18)	11.8% (4)	2.9% (1)	0.0% (0)	11.8% (4)	34
Fruit	53.3% (8)	60.0% (9)	33.3% (5)	0.0% (0)	0.0% (0)	0.0% (0)	15
Milk	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Flowers	41.7% (5)	50.0% (6)	0.0% (0)	0.0% (0)	0.0% (0)	41.7% (5)	12
Herbs	62.5% (5)	62.5% (5)	12.5% (1)	0.0% (0)	0.0% (0)	0.0% (0)	8
Eggs	22.2% (2)	44.4% (4)	0.0% (0)	0.0% (0)	0.0% (0)	44.4% (4)	9
Meat	16.7% (1)	33.3% (2)	50.0% (3)	0.0% (0)	0.0% (0)	16.7% (1)	6
Honey	0.0% (0)	83.3% (5)	16.7% (1)	0.0% (0)	0.0% (0)	16.7% (1)	6
Other	75.0% (3)	75.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	4
<i>answered question</i>							41
<i>skipped question</i>							48

21. If you answered other for size description, please explain.

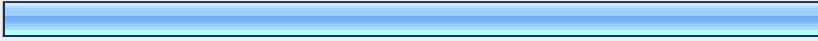

	Response Count
	10
<i>answered question</i>	10
<i>skipped question</i>	79

22. On average how many of your full shares (largest size) would a family of four require?

	1	2	3	4	Response Count
Vegetables	82.4% (28)	17.6% (6)	0.0% (0)	0.0% (0)	34
Fruit	86.7% (13)	13.3% (2)	0.0% (0)	0.0% (0)	15
Milk	0.0% (0)	66.7% (2)	0.0% (0)	33.3% (1)	3
Flowers	100.0% (8)	0.0% (0)	0.0% (0)	0.0% (0)	8
Herbs	100.0% (9)	0.0% (0)	0.0% (0)	0.0% (0)	9
Eggs	71.4% (5)	28.6% (2)	0.0% (0)	0.0% (0)	7
Meat	66.7% (2)	0.0% (0)	0.0% (0)	33.3% (1)	3
Honey	100.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	3
Other	100.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	4
	answered question				39
	skipped question				50

23. How are your shares assembled/filled? Mark all that apply.

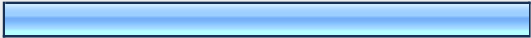

	Farmers/Farm Workers pack them	Members pack them	Response Count
Vegetables	61.8% (21)	50.0% (17)	34
Fruit	93.8% (15)	6.3% (1)	16
Milk	100.0% (5)	0.0% (0)	5
Flowers	85.7% (12)	14.3% (2)	14
Herbs	78.6% (11)	21.4% (3)	14
Eggs	90.9% (10)	9.1% (1)	11
Meat	100.0% (5)	0.0% (0)	5
Honey	100.0% (5)	0.0% (0)	5
Other	75.0% (3)	50.0% (2)	4
	answered question		40
	skipped question		49

24. Do you reuse the packaging used in the share distribution?				
			Response Percent	Response Count
Yes			90.0%	36
No			10.0%	4
answered question				40
skipped question				49


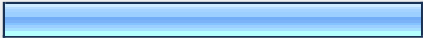
25. If no, why?		Response Count
		7
answered question		7
skipped question		82

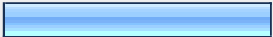

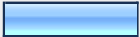


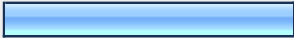
26. How are the shares distributed? Mark all that apply.						
	On-farm	Farmers Market	Delivery	Group drop-off site	Other	Response Count
Vegetables	85.3% (29)	29.4% (10)	20.6% (7)	55.9% (19)	5.9% (2)	34
Fruit	92.3% (12)	38.5% (5)	46.2% (6)	76.9% (10)	0.0% (0)	13
Milk	71.4% (5)	0.0% (0)	14.3% (1)	28.6% (2)	14.3% (1)	7
Flowers	86.7% (13)	13.3% (2)	20.0% (3)	46.7% (7)	6.7% (1)	15
Herbs	92.9% (13)	28.6% (4)	28.6% (4)	42.9% (6)	0.0% (0)	14
Eggs	90.9% (10)	36.4% (4)	36.4% (4)	63.6% (7)	0.0% (0)	11
Meat	60.0% (3)	20.0% (1)	20.0% (1)	40.0% (2)	40.0% (2)	5
Honey	100.0% (6)	16.7% (1)	33.3% (2)	66.7% (4)	0.0% (0)	6
Other	75.0% (3)	50.0% (2)	50.0% (2)	50.0% (2)	0.0% (0)	4
answered question						40
skipped question						49



27. If you checked other distribution method, please explain.		Response Count
		4
	<i>answered question</i>	4
	<i>skipped question</i>	85

28. Do you offer a discounted price for working members?			Response Percent	Response Count
Yes			57.9%	22
No			42.1%	16
	<i>answered question</i>			38
	<i>skipped question</i>			51

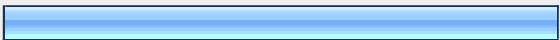

29. If you offer working memberships please explain the agreement.		Response Count
		23
	<i>answered question</i>	23
	<i>skipped question</i>	66

30. Do you have a waiting list?			Response Percent	Response Count
Yes			53.8%	21
No			46.2%	18
	If yes, how many are on it on average?			21
	<i>answered question</i>			39
	<i>skipped question</i>			50

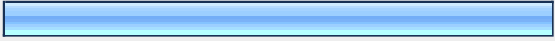
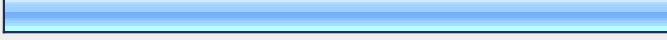
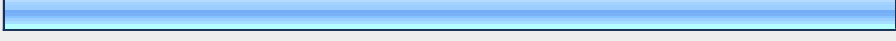
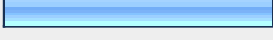
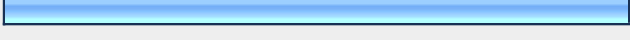
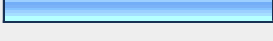
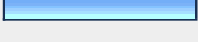
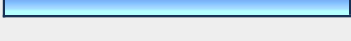
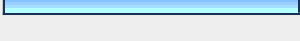
31. Do you have paid employees besides yourself? If, yes how many?			Response Percent	Response Count
1			29.3%	12
2			9.8%	4
3			14.6%	6
4			9.8%	4
5			4.9%	2
>5			31.7%	13
Other (please specify)				4
			answered question	41
			skipped question	48

32. Do you accept volunteers?			Response Percent	Response Count
Yes			91.2%	62
No			8.8%	6
			answered question	68
			skipped question	21

33. If yes, are there requirements (ex. experience or time commitment) to participate?		Response Count
		46
		answered question
		46
		skipped question
		43

34. Do you offer internships?			Response Percent	Response Count
Yes			61.1%	44
No			38.9%	28
			answered question	72
			skipped question	17

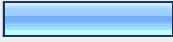

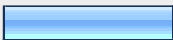
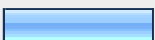



35. If yes, are there requirements (ex. experience or time commitment) to participate?		Response Count
		41
		answered question
		41
		skipped question
		48

36. What type of marketing techniques do you use? Mark all that apply.			Response Percent	Response Count
Brochures			60.6%	43
Website			73.2%	52
Word of mouth			98.6%	70
Direct Mail			29.6%	21
Listing in a farm directory			69.0%	49
Paid Advertisements			29.6%	21
Public Meeting			21.1%	15
Bulletin boards in local businesses			38.0%	27
Other (please specify)			32.4%	23
			answered question	71
			skipped question	18

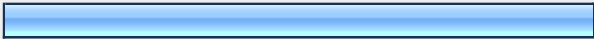

37. Please rate the marketing techniques that you use.

	Extremely Important	Important	Not Important	N/A	Rating Average	Response Count
Brochures	29.1% (16)	47.3% (26)	14.5% (8)	9.1% (5)	1.84	55
Website	59.3% (35)	28.8% (17)	1.7% (1)	10.2% (6)	1.36	59
Word of mouth	92.6% (63)	7.4% (5)	0.0% (0)	0.0% (0)	1.07	68
Direct Mail	13.2% (5)	39.5% (15)	21.1% (8)	26.3% (10)	2.11	38
Listing in a farm directory	25.0% (13)	46.2% (24)	25.0% (13)	3.8% (2)	2.00	52
Paid Advertisements	10.8% (4)	40.5% (15)	16.2% (6)	32.4% (12)	2.08	37
Public Meeting	11.1% (4)	52.8% (19)	13.9% (5)	22.2% (8)	2.04	36
Bulletin boards in local businesses	7.3% (3)	56.1% (23)	22.0% (9)	14.6% (6)	2.17	41
Other	36.0% (9)	20.0% (5)	4.0% (1)	40.0% (10)	1.47	25
answered question						70
skipped question						19

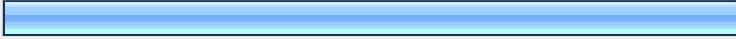

38. How many intern positions do you offer?

		Response Percent	Response Count
1		18.6%	8
2		30.2%	13
3		18.6%	8
4		16.3%	7
5		2.3%	1
6		7.0%	3
>6		7.0%	3
answered question			43
skipped question			46

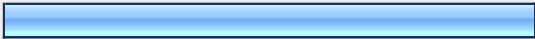

39. How many applications do you receive each year?		
		Response Count
		37
		<i>answered question</i>
		37
		<i>skipped question</i>
		52

40. Do you offer housing?			
		Response Percent	Response Count
Yes		65.1%	28
No		34.9%	15
		<i>answered question</i>	43
		<i>skipped question</i>	46

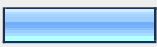
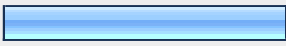
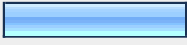
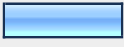

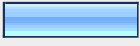
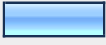
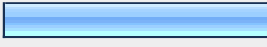

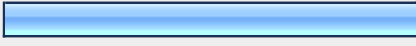
41. What is the average number of hours in an intern's work week?		
		Response Count
		41
		<i>answered question</i>
		41
		<i>skipped question</i>
		48

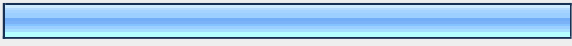
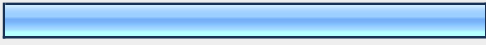
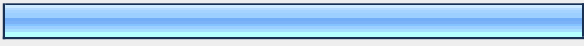
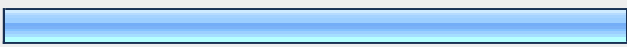
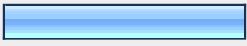
42. Do you offer financial compensation for interns?			
		Response Percent	Response Count
Yes		81.0%	34
No		19.0%	8
		<i>answered question</i>	42
		<i>skipped question</i>	47

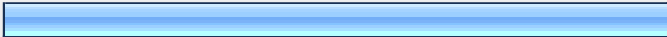
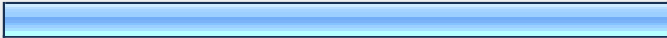
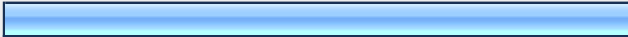
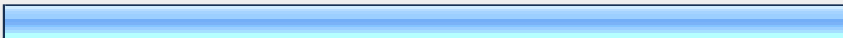
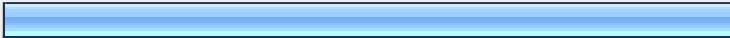
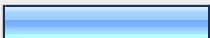
43. If yes, how much?		
		Response Count
		33
		answered question 33
		skipped question 56

44. Do you host annual festivals or celebrations at the farm?			
		Response Percent	Response Count
Yes		58.6%	41
No		41.4%	29
		answered question	70
		skipped question	19

45. If yes, please explain.		
		Response Count
		42
		answered question 42
		skipped question 47

46. What agriculture, food and/or environmental organizations are you a member of?			
		Response Percent	Response Count
Organic Farming Research Foundation		16.4%	9
Colorado Organic Producers Association		30.9%	17
Valley Organic Growers Association		20.0%	11
Southwest Marketing Network		12.7%	7
Colorado Proud		40.0%	22
Certified Naturally Grown		14.5%	8
Colorado Farm Bureau		10.9%	6
Rocky Mountain Farmers Union		29.1%	16
Central Colorado Foodshed Alliance		3.6%	2
Other (please specify)		45.5%	25
		<i>answered question</i>	55
		<i>skipped question</i>	34

47. What could organizations, like CSU and producer organizations, provide to help the success of the CSA movement?			
		Response Percent	Response Count
Conference development		62.5%	40
Publications		53.1%	34
Marketing support		64.1%	41
Business planning and development		68.8%	44
Other (please specify)		26.6%	17
		<i>answered question</i>	64
		<i>skipped question</i>	25

48. Why did you choose or are thinking about CSA as a part of your production? Mark all that apply.			
		Response Percent	Response Count
To connect more with customers		73.2%	52
More stable returns to farm		73.2%	52
Provide cash flow earlier in season		69.0%	49
Support local food system and community		93.0%	66
Offers more sustainable food system		80.3%	57
Other (please specify)		22.5%	16
		answered question	71
		skipped question	18

49. What is the greatest barrier to the future of your CSA enterprise?		
		Response Count
		57
		answered question
		57
		skipped question
		32

50. Please list any other comments here		
		Response Count
		15
		answered question
		15
		skipped question
		74