

Field Trainer

H2O at Home, Inc. is a mission-driven organization offering people a better way to care for their home and family through natural home and personal care products.

An established organization, H2O at Home began in France 20 years ago, and launched the US division in 2009, headquartered in King of Prussia, PA. Our social selling business model distributes our method of cleaning with just water and natural, organic, and sustainable product lines in 48 states in the US. Learn more at: h2oathome.com/us or facebook.com/H2OatHomeInc

The Field Trainer reports to the Director of Business Development and Training for H2O at Home's US Division. The Field Trainer is responsible for supporting the Field of Advisors in their quest to grow their personal businesses and advance in the Career Plan. The Field Trainer will work closely with our rapidly expanding staff to achieve significant growth and company objectives.

Field Trainer Key Functions:

- Communicate with teams, leaders, and upper level leaders to train both basic and advanced skills following our strategy for growth
- Train on booking, selling, sponsoring, and leadership through use of our training materials, role playing opportunities, videos, and webinars
- Communicate clearly, with great expression, and personality to groups small and large
- Listen, relate, assess issues, problem solve, and produce action steps for every coaching situation
- Analyze data from the field to prioritize training topics and areas of recognition as well as concern
- Manage time in the field: Business Opportunities, Leader Meetings, and Team Meetings to be most effective and create greatest ROI.
- Manage occasional special projects creating training material

Requirements:

- BA/BS 4 year degree
- Ability to travel extensively including some weekends (approximately 50% travel though some periods of the year may be heavier and others lighter)
- Solid skills in MS Office Suite
- Strong verbal and written communication skills
- Detail oriented with the ability to manage multiple projects simultaneously
- Ability to work autonomously – must possess a self-driven mentality
- Past history of success in Direct Sales (Party Plan Preferred)
- Experience training and coaching sales teams
- Be able to take direction, feedback, and critique
- Energetic, forward thinking, and creative individual with high ethical standards
- A positive attitude and desire to uphold company values

Qualified candidates should submit cover letter and resume to b.pink@h2oathome.com.

We offer a competitive package of salary and benefits and the opportunity to work with an inspired, dedicated home office staff and enthusiastic field Advisors.