

Matthew Bordignon

PROFILE

As a Support Engineer for a leading IT distribution company, Matthew has been in the thick of the IT industry for over 16 years. As part of this very diverse role, he has had a great deal of experience in designing, implementing and selling cost effective solutions to customers across multiple industries.

Matthew has also been responsible for the implementation and management of a number of internal network and storage solutions that facilitate the day to day operation of ACA Pacific offices nationally.

Being a small organisation, Matthew is expected to work well both independently and as part of a team. He has often proven that, in either situation, he is highly motivated to achieve both individual and team goals as effectively and efficiently as possible.

One of Matthew's key attributes is his ability to quickly develop a thorough understanding of new products and technologies, something that is often achieved through his own determination to research and learn a product first hand. He has a strong personal interest in all forms of technology, which drives his hands on approach and eagerness to be involved in the implementation of new products and solutions.

Over the years, Matthew has had to develop and maintain key relationships with Vendors, Resellers and End Users alike, which has allowed him to properly understand organisational objectives across all levels of this dynamic industry.

Matthew has long proven to be highly adaptable in a rapidly changing IT environment. His ability to think on his feet, while working with both new and old technologies, will prove to be a valuable asset to any organisation.

KEY ACHIEVEMENTS

- Setup RMA / Support centre for Buffalo products in Australia.
- Working closely with members of the Sales Team to close a number of large sales deals.
- Planning and implementation of office relocation, including the transfer of all internal network and IT infrastructure with minimal impact to the continued operation of other state offices. This also involved co-ordination of the office fitout, relocation of all warehouse stock and the transfer of all staff belongings to the new premises.
- Completion of various vendor certified courses for products sold by the organisation.
- Coonawarra Jack Winery & Brown Port Almond Farm - Acquisition into the ACA group
 - Audit and functionality assessment of existing IT infrastructure.
 - Design and Implementation of upgraded internal network and storage infrastructure.
- Successful Integration of the ACA Pacific Website with internal back end systems to provide up to date information to customers and staff.
- Working within a team to successfully migrate the organisations legacy accounting system to a new one with minimum downtime.
- Was offered my position at ACA Pacific after being recognised for my skill during a training course.

EXPERTISE

- Data Storage;
 - Tape and Disk Backup Device's.
 - Storage Area Networks (SAN).
 - Network Attached Storage (NAS).
 - Application and Database high availability.
 - Disaster Recovery design, implementation and management.
 - Backup, Storage Management and Email Archiving technologies.
- Document Management;
 - High end Document Scanners.
 - Capture, OCR, Linguistic and Search/Retrieval Software.
 - Office Automation.
 - Electronic Document Management.
- Power & System Protection;
 - Power Management and Protection (UPS) Systems.
 - Network Security and Encryption Devices.
- Business Solutions & Peripherals;
 - Reporting and Business Intelligence Software.
 - CD/DVD/Blu-ray Disc Duplication and Publishing Systems.

- In depth Vendor specific training;
 - Backup Peripherals;
 - Quantum.
 - Seagate.
 - IBM.
 - Tandberg.
 - SAN/NAS;
 - SGI.
 - Qlogic.
 - Equallogic.
 - Infotrend.
 - Hitachi.
 - LSI.
 - Baflo

PROFESSIONAL BACKGROUND

ACA Pacific (July 1999 – CURRENT)

ACA Pacific is a privately held Australian leader in the distribution of specialist information technology, hardware and software solutions. ACA has the most comprehensive range of storage products from the industry's leaders.

Matthew's main role at ACA Pacific is to develop a thorough understanding of all products and solutions offered by the organisation, so as to provide IT based sales and technical support to co-workers and customers alike.

Matthew's main roles;

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- Liaise with Vendors/Resellers and End Users to upgrade/design/implement customer infrastructure solutions.
- Provide targeted training sessions for Staff, Resellers and End Users, both locally and interstate via teleconferencing.
- Help facilitate proof of concepts
- Conduct comprehensive Demonstrations of Products and Solutions
- Maintain relationships with Vendors so as to leverage knowledge
- Undertake Vendor based technical training sessions both in Australia and Overseas
- Maintain ACA Australia's IT infrastructure, including upgrades.
- Provide technical support for sales staff Australia wide.

Secondary roles;

- Co-ordinate, implement, design and maintain the ACA Pacific website in conjunction with the organisations database/web developer, marketing department and sales department.
- Maintain the IT infrastructure for ACA group's investment companies, including a Winery in South Australia and an Almond Farm in Mildura.
- Manage Telecommunications Contracts with Optus and Telstra for landline and mobile operations
- Manage building maintenance with contractors

Quadric (1996 – 1999)

Quadric was a multidisciplinary building company which specialised in commercial interior fitout's, as well as refurbishment and construction for Corporate, Education, Retail, Hospitality, Government, Public Space, and Aviation. Some examples of fitouts worked on by Matthew included the original Crown Casino interior and numerous CBD office interiors.

Matthew's role also included the following key tasks:

- Project Management.
- Design Layouts and Cost Analysis.
- Provision of customer quotes.
- Completion of Tender Applications.
- Provisioning of construction materials.
- Supervision of warehouse manufacturing on site installation.
- Drafting drawings in autocad and 3d modeling software for the in house industrial designer.

References available upon request.