

## Chapter Five - Tip The Scale: Let Go of Balance By Seizing Meaningful Moments

Balance is important, but so are meaningful moments. That's where the scale-tipping comes in, and you've gotta suck it up and ask the boss for some YOU time, especially when that You has a (stressful, negative-impact) baby.

And after you've negotiated your nurturing parameters (Be tough!), and enjoyed them, you'll definitely get back to work because you're a woman who works.

Don'ts include "wallow" and "volunteer a pay cut." Do's include "fight for your rights" and "write a mission statement for your family."

IVANKA TRUMP: WOMEN WHO WORK.....

IVANKA TRUMP: WOMEN WHO WORK.....

## Chapter Six - Lead with Purpose: Changing the Conversation around Women and Work

High expectations of one's corporate culture are stock-in-trade for the purposeful leader. Women can BE those leaders by doing womanly things like talking to other people and being risk averse.

There's a TED Talk by Simon Sinek that's really got a lot of good stuff about the culture.

Delegation comes into play again when you're at the top, certainly. But no matter what level you're at, supportive embracing of purposefulness will push you forward as a woman who works.

And maybe we could do something about maternity leave, which is sort of my "thing."

IVANKA TRUMP: WOMEN WHO WORK.....

IVANKA TRUMP: WOMEN WHO WORK.....

**Folding Instructions**

**FRONTAL**  
with SAMANTHA BEE  
**FULL**

1. Start with front page at top left

2. Fold in halves

3. Cut at dotted line in center

4. Fold to opposite ends

5. Fold in half vertically

6. Fold in half horizontally

IVANKA TRUMP: WOMEN WHO WORK.....

# Sam'sNotes

## on Ivanka Trump's Women Who Work: Rewriting the Rules of Success

Nope. No time for this.



IVANKA TRUMP: WOMEN WHO WORK.....

Passionate, proactive dreaming is key to achieving your goals. And "True North" lies at the edge of your passions. Your passion is what it's all about, so of course dreaming big is part of it.

### Chapter One - Dream Big: Identify Your Passions to Create a Life You'll Love

My dad got elected president of the United States while I was writing this book. Isn't stuff weird that way?

Architecting world-class colleague networks takes communication. Making those team connections is key, not just to job satisfaction, but also to productivity. Not saying stupid things at the wrong times might help with all that.

### Chapter Two - Make Your Mark: Become a World-Class Communicator, Colleague and Networker

The phrase "stake your claim" comes from the (American) old west—and cowboy were tough cookies, just like you! But getting off on the right foot with your skills team takes not just toughness, but also delegation, fortification, and even mission embodying. It's all part of influence maximizing.

### Chapter Three - Stake Your Claim: Maximize Your Influence at Work

Time sure goes by fast. Being organized means less wasted time. Working hard is important. But here's the thing: Not working hard is also important. It's a balance. Remember, stress can have a negative impact on things! Stephen Covey's *The 7 Habits of Highly Effective People* is something worth reading in its entirety to help with this stuff.

### Chapter Four - Work Smarter, Not Harder: Boost Your Productivity to make Time for what Matters Most