



Manufacturers' Representative
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LINE CARD * Virginia *



AFL www.afiglobal.com Fiber Optic Cable, Hardware, Splicers & Accessories; ACA Transmission Hardware & Tools; Dossert Substation Connectors & Accessories; Alumoweld; Copper weld; SAG 10, Vibrec



QEI www.qeiinc.com SCADA (QEI), RTU's, Smart Grid Solutions, Capacitor Controls



Charles Industries, Inc. www.charlesindustries.com Below Grade Enclosures, Utility Riser Systems, Guy Wire Markers, Secondary Distribution Pedestals, Remote Terminals and Cabinets, T1/E1 Channel Banks (*Investor Owned Only*)



Connector Products, Inc. www.connectorproducts.com Wedge Connectors for Tap Line; Ground Grid Connectors; Stirrups; Automatic Splices



Demark, Inc. www.demrk.com Ground Rod Couplers; Drivers and Drive Bits



DSG-Canusa www.dsgcanusa.com Cable Terminations 35kV & below; Heat Shrink & Cold Shrink for all Underground Products



Dura-Line Corporation www.duraline.com Flexible Conduit and Fiber Optic Innerduct; Cable Placing Equipment and Cable Pulling Lubricants; Cable Cleaners; Conduit Spacers and Cable Racks



Federal Pacific www.federalpacific.com Padmounted and metal enclosed switchgear, low and medium voltage dry-type transformers



Indel Bauru www.indelbauru.com.br/indel/en/ Polymer Cut-outs and Fuse Links



Laminated Wood Systems, Inc. [lwsinc.com](http://www.lwsinc.com) "E-Lam" Engineered Wood Products; Unguyed Wood Poles; "PoleEnforcer"



NAS www.ngk.co.jp/nas/ Long duration energy storage battery systems



NGK-Locke, Inc. www.ngk-locke.com Polymer and Porcelain Insulators for Transmission, Distribution, and Substations



Power Line Hardware www.powerlinehardware.com Pole Line Hardware; Porcelain Insulators; Porcelain & Silicone Cut-outs



PowerLine Technology www.powerlinetech.com Software for Utilities: "PoleForeman", "Sagline"



Rainbow Technology www.rainbowtech.net Chemical Products for all Utility Needs. Pole Setting Foam, Fire Ant Killer and sprays, Wasp Sprays, Cleaners, Lubricants and Safety Equipment



Rauckman Utility www.rauckmanutility.com Wildlife Mitigation Products, Meter Pullers, Specialty Lineman's Tools



SEECO, Inc. www.seecoswitch.com Group operated disconnect switches for both substation and transmission applications, vacuum interrupter devices, motor operators and line post sensors for remote or automatic transmission sectionalizing. (Vacuum interrupters and motor operators can also be supplied for other non-SEECO brands of disconnect switches)



Smart Grid Solutions, Inc. www.smartgridsolutionsinc.com Overhead and Underground fault indicators; manual and remote reset; Smart Grid Technologies & Products



Summit Utility Structures www.summitutilitystructures.com Steel transmission, distribution, and substation poles, structures and arms



King Luminaire www.KingLuminaire.com Decorative HID and LED fixtures



StressCrete www.StressCrete.com Spun concrete poles for roadway, utility, transmission, sports lighting, and specialty applications. Decorative spun concrete poles for residential and commercial applications.

Visit www.utilitylines.com or contact your Virginia sales associate.

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