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**BIZZI & PARTNERS DEVELOPMENT AND FAWAZ AL HOKAIR
GROUP HAVE SIGNED A FRAMEWORK AGREEMENT FOR
THE DEVELOPMENT OF A SIGNIFICANT PART OF THE
MILANOSESTO PROJECT.**

PRESS REVIEW

MILANO, JUNE 15TH 2016

[Press Review]

IL GIORNALE
15-06-2016

A TWO BILLION EURO AGREEMENT

The Saudis arrive in the former Falck area

The Arabs have arrived in the former Falck area. The Fawaz Al Hokair group, a real estate giant owned by the Saudi family of the same name, has signed an agreement with the current owners of the Falck site, Bizzi & Partners Development, to develop a significant part of the Milanosesto project. Unless something unexpected occurs, construction work should begin within two years, as soon as the last reclamation work has finished.

The project envisages two billion Euros of investment spread out over 5 to 7 years to develop a million square metres for residential, shopping and hospitality use, using Renzo Piano's master-plan.

Between this year and next, the Arabs could also end up with 50% of Milanosesto Spa (the company that owns the area) alongside the current reference shareholder, Davide Bizzi, who in October 2010 bought the former industrial site in Sesto San Giovanni from Risanamento, the company which was saved by the banks after Luigi Zunino took it into bankruptcy.

The agreement which has been reached, the two groups explain, "confirms the project's attractiveness and potential. Furthermore, the development of Milanosesto will bring positive effects in terms of jobs to the area: the regeneration of the former Falck areas alone will provide work for approximately 3,500 people, without counting satellite activities, to which one must add a thousand new jobs that will be created by the new shopping and leisure outlets".

"The collaboration between both companies," commented Milanosesto managing director Davide Bizzi "will make it possible to accelerate work on a project which aims to make Sesto San Giovanni an integral and integrated part of the City of Milan, also thanks to the Città della Salute e della Ricerca (City of Health and Research)".

IL GIORNALE - MILANO

15-06-2016

SESTO

Homes, shops and hotels: changes in the former Falck area

The current owners of the former Falck area, Bizzi & Partners Development and the Saudi real estate colossus, Fawaz Alhokair Group, have signed a framework agreement to develop a significant portion of the Milanosesto project. The agreement entails investments of over 2 billion euros, in five-seven years, to develop a million square metres for residential, commercial and hospitality use. It confirms the projects attractiveness and its potential.

The development of Milanosesto will have a positive impact on employment: the regeneration of all the former Falck areas alone will provide work for approximately 3,500 people, without counting satellite activities, to which one must add the 1,000 new jobs that will be created by the new shopping and leisure outlets.

Davide Bizzi, CEO of Milanosesto and reference shareholder for the Bizzi & Partners Group said: “We are honoured that such a large international group as Fawaz Alhokair has decided to form a partnership with Milanosesto. The project will regenerate a part of the city and make Sesto more attractive”.

IL GIORNO 15-06-2016

The Arabs buy to give people leisure and entertainment: goodbye to the skeletons of the old Falck Servizi, now there will be shopping and entertainment areas. The deal is worth two billion euros

The end of twenty years of controversy and discussion over regenerating the area. A great range of leisure activities is just the first step taken by the Saudi group, which in five years will have a great impact on Sesto San Giovanni.

Davide Bizzi - Milanosesto *“We are honoured that a large international group has joined the project. The pace of work will be increased”*.

Fawaz - Al Hokair *“We are happy to be taking part in this project, and we are looking at making other investments in Rome and Turin”*.

A DEAL IS REACHED

Milanosesto will immediately receive 500 million from the Saudi group Fawaz Al Hokair

By Patrizia Longo

SESTO SAN GIOVANNI (Milan)

The deal is done. The three billionaire Saudi brothers from the Fawaz group have arrived in the former Falck area. Davide Bizzi, who holds 61 per cent of Milanosesto which owns the area, has flown to Riyadh to finalise the details of the verbal agreement reached over the past few weeks.

“A framework agreement”, is what it has been described by Bizzi and the Abdulaziz Al Hokairs, to develop Renzo Piano’s project to reclaim the old, disused steel plant and that - using 1.4 million square metres of land - envisages over two billion euros of investment to be made over five to seven years, as well as building the Città della Salute e della Ricerca (City of Health and Research), the large hospital centre where the Besta Neurological Institute and the National Tumour Institute will move to.

And so, after signing a preliminary contract with EuroMilano for the Merlata Mall (the shopping centre to be made in the new Cascina Merlata neighbourhood, next to the Expo area) the Fawaz Al Hokair group strikes again in the Milan area.

And what a strike it is: there are no official details but people are talking, just for starters, of 500 million to acquire a part of the former Falck areas, the “Concordia”, which will focus on shopping and entertainment.

“We are proud to take part in this important development project in Sesto San Giovanni,” said Fawaz Al Hokair, founder and president of the group of the same name,

who is also assessing possible investments in Rome and Turin.

“This project is a point of reference which will regenerate a significant portion of the city and increase the attractiveness of Sesto San Giovanni with a broad offer of leisure services, family entertainment, shopping, quality of life and work. Over the next five years, the project will have a positive economic impact on the community and will become a place to be proud of. We are enthusiastic about the agreement and ready to start work”.

The Fawaz group - owned by the Saudi brothers Fawaz, Salman and Abdul Majeed - already controls the 16 largest shopping centres in the Arab kingdom, under the Arabian Centers brand, and also own numerous shopping malls in the United States, the Fas hotel chain and the Fare construction company. So it is - all in all - an empire, which is listed on the Riyadh Stock Exchange, with 13,000 employees working in 17 countries.

“We are honoured,” said Davide Bizzi “that a such large international group as Fawaz Al Hokair has decided to form a partnership with Milanosesto. The collaboration between both entities will make it possible to accelerate work on a project which aims to make Sesto San Giovanni an integral and integrated part of the City of Milan, also thanks to presence of centres of excellence such as the Città della Salute e della Ricerca (City of Health and Research)”.

Six years after the area was bought from Luigi Zunino’s Risanamento, the arrival of the Saudis is a much-needed boost for Milanosesto.

IL GIORNO - GRANDE MILANO

15-06-2016

Bizzi and Fawaz: Big business in the former Falk area

The agreement gives a boost to the massive reclamation project that Sesto San Giovanni has been waiting more than twenty years for

THE IMPACT

The reclamation work alone will employ 3,500 people, and there will be a further thousand jobs in the businesses created

THE LOCATION

The area that was the Concordia will have 130,000 square metres of shopping

by PATRIZIA LONGO

SESTO SAN GIOVANNI

“This is an important deal for Italy. If the official departments respond promptly, as they always have done to date, this specific projects will have a positive impact on employment in the area”.

Davide Bizzi says he is “honoured” by the Fawaz Al Hokair group’s decision to enter into partnership with Milanosesto. But most of all the businessman who, six years ago, paid 460 million euros to take on the disused Falck areas from Luigi Zunino’s Rinsanamento, wants to stress the positive effects for the city.

There are two in particular: the injection of new capital will mean that work will speed up; and jobs will be created.

“The regeneration of all the former Falck sites alone will provide work for approximately 3,500 people,” continues Bizzi “without counting satellite activities, to which one must add the thousand new jobs that will be created by the new shopping and leisure outlets”.

This will be not be a shopping mall, Milanosesto insists: rather shops, cafés and attractions that will be housed in the T5 warehouse and the adjacent open spaces, linked to the central park.

The timescale for project completion is put at five years, like that of the Città della Salute e della Ricerca, the City of Health and Research, which will be diametrically opposite the Falck area, to avoid interference between things which are as different as research and treatment on the one hand and shopping and leisure on the other.

The partnership with the Fawaz Al Hokair group will begin in the Concordia and T5 area: the Saudi brothers will start by buying 130,000 square metres of shopping and services.

It is no coincidence that the reclamation work - which has begun and is already well under way on the land which will house the City of Health and Research - will then continue in the former Concordia area, in the north-east part just before Monza and San Maurizio al Lambro.

Over the past few weeks, conferences and meetings, in Rome and with the regional administration have come one after another, both with regards to the Health and Research City and on the reclamation procedures which need to be authorised for the remaining areas that also envisage the management of accessory services for the Besta Neurological Institute and the National Tumour Institute (ranging from security to catering in internal shops). It is estimated that work will begin in the first few months of 2017.

There are also reassuring rumours about the relationship between Bizzi and Renzo Piano: after the criticism by the architect about the creation of a shopping and leisure area - which he said was a long way from his own vision of the city - it seems that the partnership between the Genoese architect and the businessman is running smoothly, and is even going beyond the former Falck areas.

As well as having designed the masterplan for all the disused areas, Piano and his studio have also drawn up the guidelines for the City of Health and Research, which were added to the call for tenders, as well as the project for the new railway station, which will be built above the tracks.

IL SOLE 24 ORE 15-06-JUNE 2016

Real Estate. The Saudi Group invests 2 billion at the gates of the capital of the region of Lombardy and becomes a partner of Davide Bizzi

Fawaz to take 50% of Milanosesto

The masterplan, which includes residential units, shopping centres, green areas and the Città della Salute (Health City), is still the one designed by Renzo Piano

By Paola Dezza

MILANO

The three Saudi brothers of the Fawaz Alhokair Group have chosen to invest 2 billion in order to acquire an important position in Italian real estate.

This is the sum that the group listed on the Riyadh stock exchange, the biggest company in real estate and fashion estate in its home country, has chosen to invest in the Milanosesto project over a period of five/seven years. A sum which has drawn a sigh of relief from Davide Bizzi, the promoter of development.

For some time Bizzi had been in search of capital to launch what is on paper is the biggest real estate development in Europe today, with nearly 1.4 million square metres which will create new dynamic areas where the Falck steelworks once rose with a combination of residential units, green areas, Città della Salute (Health City) and shopping centres.

Davide Bizzi told il Sole24Ore in an exclusive interview, "I am glad that the project is proving itself capable of attracting sizeable foreign capital from a group which will be a long-term investor and not only a financial partner. This is one of the reasons that the masterplan will continue to be the one designed by Renzo Piano."

The Saudis will not limit themselves to investing in the shopping centre and the entertainment area as it was initially thought they might. Instead they have decided to support the whole project also investing in the residential units close to the mall. The Riyadh group will thus hold 50% of Milanosesto's capital and has asked to have Bizzi, who owns 45.1% of the company with Bizzi & Partners, as a sole partner. His share will thus rise to 50%. All the other partners will exit, from Sorgent, which has a 23.3% share - for which it had invested 24 million euro - to Di&Bi (a company owned by Bizzi and other partners and which is currently being wound up) which owns 14.1%, from Sestofutura (8%) to Les Copains (7.5%) and Aleandri (2%).

According to sources, the agreement arose from a meeting organised by Intesa Sanpaolo, which has an exposure of approximately 400 million euros for the project at the gates of Milan out of the 500 borne overall by banks.

During the weekend the Fawaz Group signed an agreement with Euromilano to invest in the retail centre of Cascina Merlata, due to be completed by the end of 2019. In this case too Intesa Sanpaolo is the financing bank with an exposure of over 200 million euros. The Saudi are said to be negotiating to purchase the Palazzo del Lavoro in Turin from CDP and an area to develop in Rome which is currently owned by Parsitalia.

Fawaz Alhokair also holds non-confirmed investments in Zara and Burberry.

LA STAMPA
15-06-2016

Panorama

Falck area. 2 billion agreement between Bizzi and the Saudis from Fawaz

Bizzi & Partners Development has signed an agreement with the Saudi real estate colossus, Fawaz Alhokair Group for the development of a significant part of Milanosesto, the regeneration project for the former Falck areas close to Milan.

The agreement, as the companies explain, “entails investments of over 2 billion euros, over a 5-7 year period, to develop a million square metres for residential, commercial and hospitality use”. There will be a positive impact on employment: the work site alone will create approximately 3.500 jobs, without counting satellite activities and a further thousand new jobs that will be created in the shopping and entertainment businesses which will appear in the area.

LIBERO

15-06-2016

SESTO SAN GIOVANNI

Agreement signed with the Saudis for the former Falck area

It's official. After rumours on the relaunch of the area of the former Falck steelworks, an official announcement was made by Bizzi & Partners Development Group and Fawaz Alhokair Group, the most important Saudi player in the retail sector, mainly involved in shopping centres. A framework agreement has been signed to develop the area with “the investment of over two billion euros, over a period of 5-7 years, to develop a million square metres for residential, commercial and hospitality use”, aiming to create a mega retail area and an entertainment park in the pavilion. In the place where the Tagliaferri blast furnace produced tons of cast iron every day during the Seventies, a huge shopping centre and entertainment park will be made, creating at least three thousand jobs. Fawaz Alhokair Group, in the last few days, has also signed an agreement to take over part of the Cascina Merlata area where the largest retail centre of the municipality of Milan is due to rise.

MILANO FINANZA

15-06-2016

Real Estate, the Saudis take 50% of Milanosesto

Agreement between the main shareholder Davide Bizzi and Fawaz Alhokair Group

The Saudis take 50% of Milanosesto

The real estate and retail fashion giant will invest a total of 2 billion euros over a 5-7 year time span. All the other shareholders are selling up, from Sorgente Group to Sestofutura

By Manuel Follis

So much for the revolution, the Saudi Arabians from Fawaz Alhokair Group, who initially were looking at the area in Sesto San Giovanni formerly used by Falck with a view to taking 130,000 square metres to build a shopping centre, have ended up not just investing in Milanosesto (the company that manages the development of the whole area) but by taking 50% of it. Bizzi & Partners Development Spa and Fawaz Alhokair Group - the most important Saudi Arabian player in real estate and retail fashion - yesterday reached a framework agreement to develop Milanosesto.

The deal is for investments of over 2 billion to be made over five to seven years, so as to develop a million and a half square metres for residential, shopping and hospitality use. When the process is over, the shareholding structure of Milanosesto will have completely changed and will see Bizzi and the Saudis with equal 50% stakes.

That will mean the exit of Sorgente Group, who held 23.3% (as predicted by *MF Milano Finanza*), Bi&Di (a company that Bizzi co-owns with Paolo Dini) which held 14.1%, the Sestofutura cooperatives with 8%, Les Copains Holding with 7.5% and finally Aleandri, who held 2%.

The Fawaz Alhokair Group has decided to invest heavily on the Milan area. Indeed, just a few days ago came the announcement of an agreement with EuroMilano for selling Merlata Mall Spa, the Milan real estate firm's special purpose company that is developing the shopping part of the new Cascina Merlata area.

The shopping centre that will be built by the end of 2019 will be the largest ever constructed in the city of Milan and one of the largest in the region of Lombardy, offering a large choice of high-level shopping as well as a wide range of restaurant and entertainment services, including a multiplex cinema.

CORRIERE DELLA SERA
15-06-2016

Real Estate

Area Falck, the Saudis take a stake

by Daniela Polizzi

The regeneration of the former Falck area in Milan is underway. Fawaz Alhokair from Saudi Arabia will buy land for approximately 160 million on which a residential area and shopping units will be built. Riyadh will own 50% of Milanosesto, purchasing from Sorgente and other partners. The overall investment is worth over 2 billion. Architect Renzo Piano has started work designing a new railway station

ANSA
14-06-2016

ECO:Ex Falck 2016-06-14 19:14

Former Falck: agreement worth over 2 billion with Arabs, Fawaz Alhokair
Investments over 5-7 years to develop 1 million square metres

MILAN

(ANSA) - MILAN, 14 JUNE - The current owners of the former Falck area, Bizzi & Partners Development and the Saudi real estate colossus, Fawaz Alhokair Group, have signed a framework agreement to develop a significant portion of the Milanosesto project. The real estate companies announced the news adding that the “agreement entails investments worth over 2 billion euros, over a period of five-seven years, to develop a million square metres for residential, commercial and hospitality use”. (ANSA)

NIC/
SOA QBXB

Former Falck: agreement worth over 2 billion with Arabs, Fawaz Alhokair (2)

14 June , 19 : 33 (ANSA) - MILAN, 14 June - This agreement, says the announcement, confirms the attractiveness and the potential of the project. The development of Milanosesto will have a positive impact on occupation in the area: the regeneration of all the former Falck site alone will provide work for approximately 3,500 people, without counting satellite activities, to which one must add the 1,000 new jobs that will be created by the new shopping and leisure outlets. Davide Bizzi, CEO of Milanosesto and reference shareholder for the Bizzi & Partners Group said: “We are honoured that such a large international group as Fawaz Alhokair has decided to form a partnership with Milanosesto. The collaboration between both entities will make it possible to accelerate work on a project which aims to make Sesto San Giovanni an integral and integrated part of the City of Milan, also thanks to presence of centres of excellence such as the Città della Salute e della Ricerca (City of Health and Research)”. Fawaz Al Hokair, founder and president of Fawaz Al Hokair Group added: “the group is proud to take part in this important development project in Sesto San Giovanni. This project is a point of reference that will regenerate a significant portion of the city and increase the attractiveness of Sesto San Giovanni with a broad offer of leisure services, family entertainment, shopping, quality of life and work. Over the next five years, the project will have a positive impact on the community and will become a place to be proud of... we are enthusiastic about the agreement and ready to start work”. (ANSA). NIC

RADIOCOR 14-06-2016

19:05 - Real estate: large agreement between Bizzi and the Saudi Fawaz Alhokair for the Falck areas

(Il Sole 24 Ore Radiocor Plus) - Milan, 14 June -

Large agreement on the Falck areas of Sesto San Giovanni near Milan. The Bizzi & Partners Development Group and Fawaz Alhokair Group, the largest Saudi player in the real estate sector, mainly focussed on shopping centres, have signed a framework agreement to develop the area. The news was announced in a joint statement from both groups. The agreement entails investments of over 2 billion euros, over a period of 5-7 years, to develop a million square metres for residential, commercial and hospitality use. In recent days Fawaz Alhokair Group has signed an agreement to also invest in the Cascina Merlata area where the biggest shopping centre of the municipality of Milan is due to rise.

com-mau (RADIOCOR) 14-06-16 19:05:28 (0617)IMM 5 NNNN

19:24 -Real estate: large agreement between Bizzi and the Saudi Fawaz Alhokair for the Falck areas -2-

With Cascina Merlata and Pescaccio they are investing 1.5 billion in Italy

(Il Sole 24 Ore Radiocor Plus) Milan, 14 June

As he commented on the agreement, David Bizzi, CEO of Milanosesto and reference shareholder for the Bizzi & Partners Group said: "We are honoured that such a large international group as Fawaz Alhokair has decided to form a partnership with Milanosesto. The collaboration between both entities will make it possible to accelerate work on a project which aims to make Sesto San Giovanni an integral and integrated part of the City of Milan, also thanks to presence of centres of excellence such as the Città della Salute e della Ricerca (City of Health and Research)". The president of the Saudi group, Fawaz Al Hokair declared that he was "proud to take part in this important development project in Sesto San Giovanni. This project is a point of reference that will regenerate a significant portion of the city and increase the attractiveness of Sesto San Giovanni with a broad offer of leisure services, family entertainment, shopping, quality of life and work. Over the next five years, the project will have a positive impact on the community and will become a place to be proud of. We are enthusiastic about the agreement and ready to start work". The details of the deal have not been made public, but the framework should see the Saudis enter Milanosesto, the company that owns the million square metres at the gates of Milan. The Fawaz Alhokair Group should gradually reach 50% of shares alongside Bizzi while some of the minor partners, including Valter Mainetti's Sorgente, could leave the operation. Milanosesto, in the medium term, may decide to sell the part of the real estate development which is more strictly linked to

retail to the Saudis: 130 thousand square metres for which a new shopping centre is planned. The Fawaz Alhokair Group is very active in Italy at the moment. After having focussed on Cascina Merlata and the former Falck area and reached agreements on them, the next step could be the Pescaccio area in Rome, which is currently owned by the Roman construction group Parnasi. It is a project which has yet to be started, covering a total of 150 thousand square metres which would make it the largest shopping centre in Europe. Should this latest operation be successful, market analysts estimate that the group will have invested around 1.5 billion euros in Italy.

mau (RADIOCOR) 14-06-16 19:24:07 (0639)IMM 5 NNNN